

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY, and  
JEREMY KEEL, on behalf of themselves and  
all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**PLAINTIFFS' MOTION FOR ATTORNEYS' FEES, COSTS, AND EXPENSES  
REGARDING THE NAR AND HOMESERVICES SETTLEMENTS AND  
SUGGESTIONS IN SUPPORT THEREOF**

## INTRODUCTION

After years of hard-fought litigation in multiple lawsuits, Plaintiffs have achieved proposed nationwide settlements now totaling at least \$998.375 million<sup>1</sup> in monetary relief, in addition to significant groundbreaking changes in the real estate marketplace that will provide very substantial benefits to millions of Americans in the future. These include settlements with the Anywhere, RE/MAX, and Keller Williams defendants that this Court finally approved in this case<sup>2</sup> settlements with nine defendant families that this Court preliminarily approved in *Gibson*,<sup>3</sup> and settlements with NAR and the HomeServices defendants that this Court has also preliminarily approved.<sup>4</sup>

Through this motion, Plaintiffs seek attorneys' fees of one-third of the \$679.275 million obtained for the class pursuant to the NAR and HomeServices settlements and recovery of certain case costs and expenses.<sup>5</sup> Plaintiffs' final approval motion for the NAR and HomeServices Settlements will be heard on November 26, 2024.<sup>6</sup> As with the other settlements that Plaintiffs have obtained, the \$679.275 million case settlement funds created by the NAR and HomeServices settlements are non-reversionary. To achieve this result, Class Counsel worked intensively for more than five years in *Moehrl*, *Burnett*, *Umpa*, and *Gibson* ("the litigation"). Class Counsel faced substantial risk representing the Settlement Classes. They worked on a fully contingent basis, investing over 107,500 hours of labor through August 31, 2024, and advancing over \$16 million

---

<sup>1</sup> The NAR settlement includes a mechanism for the further benefit to the class for multiple listing services and brokerages to "opt in" to the settlement, including by making additional settlement payments beyond the \$418 million to be paid by NAR. To date, additional settlement amounts of \$11.275 million have been reached with several other opt in settlements awaiting signature. Thus, the Settlement Fund will continue to grow.

<sup>2</sup> See Doc. 1487.

<sup>3</sup> See *Gibson* Docs. 163, 297, 348.

<sup>4</sup> See Doc. 1460; 1520.

<sup>5</sup> As discussed in note 1, additional settlements under to the NAR Settlement have been reached with opt in brokers and MLSs in the amount of \$11.275 million in additional relief; Plaintiffs anticipate this number to grow modestly. Plaintiffs are entitled to one-third of the increased fund. See Declaration of Professor Robert Klonoff ("*Klonoff Decl.*"), Exhibit 1 at pg. 1, n 2. This motion applies to any such additional amounts.

<sup>6</sup> See Docs. 1460-61, 1520.

in out-of-pocket costs and expenses without any guarantee of success. They did so despite this litigation having no pre-ordained path to a recovery. Indeed, Class Counsel faced well-funded and entrenched opponents represented by *at least thirty* of the most prominent defense firms in the country.

Class Counsel are a diverse group of well-respected antitrust, complex litigation, and trial lawyers who spearheaded the litigation. In doing so, Class Counsel did not have the benefit of any governmental prosecutions or preexisting litigation brought by other private attorneys. These settlements are the independent product of Class Counsel's wholly contingent, risky, costly, and time-intensive work seeking relief for the classes they represent against well-resourced Defendants.

This Circuit's precedent applied to the facts here support Class Counsel's requests for attorneys' fees representing one-third of the settlement funds and for reimbursement of case costs and expenses. In the Eighth Circuit, a fee based on a percentage of the fund recovered is the favored approach for calculating attorney's fees in contingent representation, including class actions. The percentage of the fund approach aligns Class Counsel's interests with those of the class because the greater the recovery Class Counsel obtains, the greater the fee to which Class Counsel is entitled. As courts have recognized, it incentivizes counsel to continue pursuing additional claims beneficial to the class even where, as here, counsel have already obtained substantial recoveries for the class.

For these reasons, Class Counsel respectfully request that the Court approve a fee of one-third of the settlement funds and reimbursement of current expenses in the amount of \$16,528,352.83 that have not already been reimbursed in connection with prior settlements.

## **FACTUAL BACKGROUND**

The background of the litigation and settlements is well-known to the Court and is described in Plaintiffs' motions for preliminary settlement approval. *See* Docs. 1192 (Anywhere and RE/MAX); 1371 (Keller Williams); 1458 (NAR); 1518 (HomeServices). The settlements are non-reversionary, meaning the entire amount is for the benefit of the class and upon approval no amount will revert to the Settling Defendants regardless of the claims submitted. Moreover, the settlements include landmark practice change relief – including the elimination of the Mandatory Offer of Compensation Rule. To achieve these results for the Class, Class Counsel devoted more than 107,500 hours of work through August 31, 2024, and advanced over \$16 million of their own money to pay for necessary costs and expenses on behalf of the class. Counsel continues to work on behalf of the Class even after achieving these settlements.

### **I. CLASS COUNSEL PERFORMED EXTRAORDINARY WORK AND ASSUMED SIGNIFICANT RISK ON A CONTINGENT BASIS ON BEHALF OF THE SETTLEMENT CLASS TO OBTAIN THE SETTLEMENTS.**

Plaintiffs allege that the National Association of Realtors and other entities agreed to engage in anticompetitive conduct that had the effect of inflating real estate broker commissions, including by following and enforcing NAR's Mandatory Offer of Compensation Rule and associated restraints promulgated by NAR and its members. Many of these Defendants, including NAR and HomeServices fought the litigation at every conceivable step.<sup>7</sup> To date, Defendants in the litigation have been represented by at least thirty defense firms – including many of the most highly-regarded firms in the world. Dirks Decl. at ¶ 13. These firms have extensively litigated the

---

<sup>7</sup> *See generally* Declaration of Eric L. Dirks (“Dirks Decl.”) for an overview of the procedural history and efforts to reach the Settlements. Attached as Ex. 2. Also attached are the declarations of Michael S. Ketchmark (Ex. 3), Brandon J.B. Boulware (Ex. 4), Steve W. Berman (Ex. 5), Marc M. Seltzer (Ex. 6), Robert A. Braun (Ex. 7), Daniel Hedlund (Ex. 8), George Farah (Ex. 9), Benjamin Elga (Ex. 10), Vildan Teske (Ex. 11), Russell Marsh (Ex. 12). These declarations cover many of the same topics set out in the Dirks Decl. as well as each firm's individual lodestar and expense amounts.

cases, filing jurisdictional challenges, motions to compel arbitration, motions to dismiss, *Daubert* motions, challenges to class certification, summary judgment motions, several appeals, and—in the case of Keller Williams, NAR and HomeServices—even through verdict in a jury trial. *Id.* at ¶¶ 14, 20.

Moreover, in undertaking this substantial commitment on behalf of the Class, Class Counsel assumed significant risk. There was no roadmap of previous cases or settlements, and no assistance from governmental entities or regulators through parallel litigation. *Id.* at ¶ 17. Despite the long odds they faced, Class Counsel achieved remarkable success. They obtained favorable rulings on key issues including on class certification, summary judgment, and *Daubert*. *Id.* at ¶¶ 14, 20. However, these successes required years of briefing, reviewing and analyzing millions of pages of documents, retention of at least 20 experts and consultants, and conducting approximately 180 depositions to achieve this result. *Id.* at ¶ 15-16. These efforts are etched in the litigation. *Burnett, Moehrl, Umpa, and Gibson* have over 2,400 docket entries as of the date of this filing.<sup>8</sup>

## **ARGUMENT**

### **I. THE REQUESTED ATTORNEYS' FEES ARE REASONABLE UNDER THE FACTS AND CIRCUMSTANCES PRESENTED HERE.**

Under well-established Eighth Circuit law, a fee equal to one-third of the settlement funds should be approved.

---

<sup>8</sup> Moreover, Plaintiffs' Counsel did not stop with their trial victory in *Burnett*. They worked to maximize the recovery for the Class by filing the *Gibson* and *Umpa* complaints against additional Defendants. The *Moehrl* and *Burnett* actions originally included claims against five defendant families on behalf of home sellers who listed their properties on 24 covered MLSs. The *Gibson* case, by named Plaintiffs Don Gibson, Lauren Criss, John Meiners, and Daniel Umpa, advances similar claims against additional Defendants on behalf of a nationwide class of home sellers.

**A. Contingent Fees Are Awarded Using the Percentage of the Fund Approach.**

Courts typically use the “percentage-of-the-fund method” to award attorneys’ fees from a common fund. *See, e.g., Rawa v. Monsanto Co.*, 934 F.3d 862, 870 (8th Cir. 2019). “In the Eighth Circuit, use of a percentage method of awarding attorney fees in a common-fund case is not only approved, but also ‘well established,’” *In re Xcel Energy, Inc., Sec., Derivative & “ERISA” Litig.*, 364 F. Supp. 2d 980, 991 (D. Minn. 2005) (quoting *Petrovic v. Amoco Oil Co.*, 200 F.3d 1140, 1157 (8th Cir. 1999)), or even “preferable,” *Barfield v. Sho-Me Power Elec. Co-op.*, No. 11-CV-4321, 2015 WL 3460346, at \*3 (W.D. Mo. June 1, 2015) (quoting *West v. PSS World Med., Inc.*, No. 13-CV-574, 2014 WL 1648741, at \*1 (E.D. Mo. Apr. 24, 2014)). The percentage method aligns the interests of the attorneys and the class members by incentivizing counsel to maximize the class’s recovery. *See Johnston v. Comerica Mortg. Corp.*, 83 F.3d 241, 245 (8th Cir. 1996) (“[T]he Task Force [established by the Third Circuit] recommended that the percentage of the benefit method be employed in common fund situations.”) (citing *Court Awarded Attorneys Fees, Report of the Third Circuit Task Force*, 108 F.R.D. 237, 255 (3rd Cir. 1985)).<sup>9</sup> The Court should therefore use the percentage approach to award fees in this case.

**B. A Fee Equal to One-Third of the Fund is Reasonable.**

This Court and other courts within the Eighth Circuit confirm that one-third of the common fund is an appropriate amount for class counsels’ fees in complex class actions, including antitrust litigation. Eighth Circuit and Missouri courts “have frequently awarded attorney fees between twenty-five and thirty-six percent of a common fund in other class actions.” *Huyer v. Buckley*, 849

---

<sup>9</sup> In contrast, undue focus on hours or hourly rates “creates an unanticipated disincentive to early settlements, tempts lawyers to run up their hours, and compels district courts to engage in a gimlet-eyed review of line-item fee audits.” *Wal-Mart Stores, Inc. v. Visa U.S.A., Inc.*, 396 F.3d 96, 121 (2d Cir. 2005) (cleaned up).

F.3d 395, 399 (8th Cir. 2017) (quoting *In re Xcel*, 364 F. Supp. 2d at 998); *see also Rawa*, 934 F.3d at 870 (“courts have frequently awarded attorneys’ fees ranging up to 36% in class actions”) (quoting *Huyer*, 849 F.3d at 399); *Yarrington v. Solvay Pharm., Inc.*, 697 F. Supp. 2d 1057, 1064 (D. Minn. 2010) (holding fee award of 33% reasonable); *In re U.S. Bancorp Litig.*, 291 F.3d 1035, 1038 (8th Cir. 2002) (affirming fee award representing 36% of the settlement fund as reasonable)); *In re Xcel*, 364 F.Supp.2d at 998 (collecting cases demonstrating that district courts routinely approve fee awards between 25% and 36%).

Just recently, this Court approved one-third of the fund in a settlement valued at \$325 million. *See Rogowski v. State Farm Life Ins. Co.*, No. 22-CV-203, 2023 WL 5125113, \*4-5 (W.D. Mo. April 18, 2023). Thus, judges in the Western District of Missouri and the Eighth Circuit often apply the one-third-of-the-fund fee calculation, even to large settlements.

In doing so, courts typically consider some or all of the relevant factors listed in *Johnson v. Georgia Highway Express, Inc.*, 488 F.2d 714, 717–19 (5th Cir. 1974). *See In re Target Corp. Customer Data Security Breach Litig.*, 892 F.3d 968, 977 (8th Cir. 2018). The *Johnson* factors are:

- (1) the time and labor required;
- (2) the novelty and difficulty of the questions;
- (3) the skill requisite to perform the legal service properly;
- (4) the preclusion of employment by the attorney due to acceptance of the case;
- (5) the customary fee;
- (6) whether the fee is fixed or contingent;
- (7) time limitations imposed by the client or the circumstances;
- (8) the amount involved and the results obtained;
- (9) the experience, reputation, and ability of the attorneys;
- (10) the “undesirability” of the case;
- (11) the nature and length of the professional relationship with the client; and
- (12) awards in similar cases.

*In re Target*, 892 F.3d at 977 n.7. To be sure, “[m]any of the *Johnson* factors are related to one another and lend themselves to being analyzed in tandem.” *Swinton v. SquareTrade, Inc.*, 454 F. Supp. 3d 848, 886 (S.D. Iowa 2020). Therefore, courts in the Eighth Circuit often focus on the most relevant *Johnson* factors in evaluating fee requests. *See Huyer*, 849 F.3d at 398–400 (affirming trial court’s award of one-third of the common fund after review of *Johnson* factors 1-

5 only); *In re Xcel*, 364 F. Supp. 2d at 993; *Tussey v. ABB, Inc.*, No. 06-CV-4305, 2019 WL 3859763, at \*2 (W.D. Mo. Aug. 16, 2019); *Yarrington*, 697 F. Supp. 2d at 1062; *Hardman v. Bd. of Educ. of Dollarway, Arkansas Sch. Dist.*, 714 F.2d 823, 825 (8th Cir. 1983). The *Johnson* factors favor Plaintiffs request here, as Prof. Klonoff has explained. *See, e.g.*, Klonoff Decl., Exhibit 1 at ¶¶ 24, 34, 39.

**1. Class Counsel worked on a contingent basis, despite the numerous risks and time commitments. (Factors 1, 4, 6-7 and 10)**

Here, Class Counsel’s time and labor invested was substantial and necessarily precluded other work. Dirks Decl. at ¶¶ 17-18. Prosecuting the litigation required over \$92 million in lodestar through August 31, 2024. Dirks Decl. at ¶ 42. In addition to the substantial number of hours it took to reach the Settlements, Class Counsel were also required to advance \$16,528,352.83 of their own money toward the litigation through August 31, 2024, with more bills coming due every day. Dirks Decl. at ¶ 47. All that work, which precluded other less-risky employment, was the result of Class Counsels’ efforts undertaken without any guarantee of payment. Moreover, the litigation faced low odds of early settlements because they challenged practices that were central to the real estate brokerage industry. *See, e.g., How the \$1.8 Billion Real-Estate Commissions Lawsuit Came to Be*, Wall Street Journal, November 26, 2023 (“Antitrust cases almost always settle before trial, giving attorneys some assurance they will get paid something. But in this case, the damages were so high and the threat to the industry so existential that plaintiff attorneys thought it unlikely NAR would settle.”). Indeed, from the outset, NAR adamantly insisted that the cases were “baseless.” *See, e.g., Realtor Group Moves to Dismiss Class Action Lawsuit Alleging Collusion*, Forbes, May 21, 2019 (“According to John Smaby, president of NAR, all three claims have no merit. ‘In today’s complex real estate environment, REALTORS and Multiple Listing Services promote a pro-consumer, pro-competitive market for home buyers and sellers, contrary to the baseless claims of these class

action attorneys,’ he said. ‘Our filing today shows the lawsuit is wrong on the facts, wrong on the economics and wrong on the law.’”).

“Courts have recognized that the risk of receiving little or no recovery is a major factor in awarding attorney fees.” *Yarrington*, 697 F. Supp. 2d at 1062 (quoting *In re Xcel*, 364 F. Supp. 2d at 994); Theodore Eisenberg & Geoffrey Miller, *Attorney Fees In Class Action Settlements: An Empirical Study*, 1 J. Emp. L. Studies 27, 27, 38 (2004) (“Fees are also correlated with risk: the presence of high risk is associated with a higher fee, while low-risk cases generate lower fees . . . . [This] is widely accepted in the literature.”). “Unless that risk is compensated with a commensurate award, no firm, no matter how large or well-financed, will have the incentive to consider pursuing a case such as this.” *Tussey*, 2019 WL 3859763, at \*3. “Courts agree that a larger fee is appropriate in contingent matters where payment depends on the attorney’s success.” *Been v. O.K. Industries, Inc.*, No. 02-CV-285, 2011 WL 4478766, at \*9 (E.D. Okla. Aug. 16, 2011). And critically, “[t]he risks plaintiffs’ counsel faced must be assessed as they existed in the morning of the action, not in light of the settlement ultimately achieved at the end of the day.” *In re Xcel*, 364 F. Supp. 2d at 994.

This was among the riskiest litigation Class Counsel have ever prosecuted, due to the possibility of no recovery, the scale of the litigation, the deeply embedded nature of the practices and issue, and the investment of time and money required to pursue the litigation and reach settlements or other judgment against well-resourced defendants. Dirks Decl. at ¶ 22; *see also Caligiuri v. Symantec Corp.*, 855 F.3d 860, 866 (8th Cir. 2017) (affirming fee award where lower court reasoned, in part, that “[p]laintiffs’ counsel, in taking this case on a contingent fee basis, was exposed to significant risk”); *In re Equifax Inc. Customer Data Sec. Breach Litig.*, No. 17-md-2800, 2020 WL 256132, at \*33 (N.D. Ga. Mar. 17, 2020) (“This action was prosecuted on a

contingent basis and thus a larger fee is justified.”). And that risk continued to grow throughout the years of litigation through trial, with every hour of work and every dollar of expenses compounding the risk to Class Counsels’ investment. Dirks Decl. at ¶ 22. The riskiness of the litigation is also confirmed by dearth of similar cases filed by other attorneys until after the *Burnett* trial verdict and the actions by attorneys in the few cases that were filed to “slow-walk” them (thereby avoiding a significant investment on their part) pending the outcome of the litigation. In sum, “the extraordinary level of work and result achieved here in the face of enormous risk warrants a substantial fee percentage.” Klonoff Decl. at ¶ 88.

## **2. The claims were difficult to prosecute. (Factor 2)**

Because antitrust claims are especially complex, expensive, and difficult to prosecute, courts have recognized that antitrust settlements attorneys’ fees equal to one-third of the fund are often appropriate in antitrust suits. *See In re Peanut Farmers Antitrust Litig.*, No. 19-CV-00463, 2021 WL 9494033, at \*6 (E.D. Va. Aug. 10, 2021) (“[A]n award of one-third is also common in antitrust class actions.”) (citing cases);<sup>10</sup> *In re Urethane Antitrust Litig.*, No. 04-CV-1616, 2016 WL 4060156, at \*5 (D. Kan. July 29, 2016) (awarding one-third of \$835 million settlement, noting “a one-third fee is customary”); *In re Flonase Antitrust Litig.*, 291 F.R.D. 93, 100, 106 (E.D. Pa. 2013) (awarding one-third of the settlement fund as attorneys’ fees in which court relied upon the fact that class counsel had litigated a number of hotly contested *Daubert* challenges). *See also* Klonoff Decl. at ¶¶ 41.

Here it is undeniable that the antitrust claims at issue in the litigation were challenging to prosecute. As the Court knows, no stone has been left unturned by numerous Defendants, including

---

<sup>10</sup> And observing that “[o]ther courts have determined that a higher percentage rate is appropriate where discovery has been completed and the case is ready for trial.” *Id.*

NAR and HomeServices, and challenges have been made to Plaintiffs' case at every stage (*i.e.* motions to dismiss, motions for summary judgment, *Daubert* motions, class certification, efforts to appeal from class certification orders, appeals on arbitration issues, and trial). *See* Dirks Decl. at ¶¶ 14, 20. The case also required extensive discovery, including well over 100 depositions, the production and review of millions of pages of documents, and dozens of expert reports.

**3. Class Counsel's reputation and skillful resolution of the litigation supports the award. (Factors 3 and 9)**

Courts often judge class counsel's skill against the "quality and vigor of opposing counsel . . . ." *In re Charter Commc'ns, Inc.*, MDL No. 1506 All Cases, No. 02-CV-1186, 2005 WL 4045741, at \*29 (E.D. Mo. June 30, 2005) (citing *In re IBP, Inc. Sec. Litig.*, 328 F. Supp. 2d 1056, 1064 (D.S.D. 2004)).

Here, Class Counsel faced off against no fewer than *thirty* highly-respected law firms over the course of the litigation. Dirks Decl. at ¶ 13. Although Class Counsel's team includes some of the country's most accomplished class action and trial lawyers, Defendants also hired some of the country's most prominent defense attorneys and firms. This weighs heavily in favor of the requested award. *See* Klonoff Decl. at ¶¶ 56-58.

Class Counsel in their own right are well-known on both a national level and local level. *See generally* Exhibits 2-7. Indeed, trial counsel for the *Burnett* case was named as the most recent Missouri Lawyer of the Year. *See Ketchmark named Lawyer of the Year*, Missouri Lawyers Weekly, December 7, 2023. And Class Counsel for the *Moehrl* case have been repeatedly recognized for their skill and expertise in antitrust litigation. *See, e.g.*, Berman Dec. at ¶ 2; Seltzer Dec. at ¶ 3; Braun Dec. at ¶ 2.

**4. The percentage requested is supported by other awards under the facts and circumstances of this litigation. (Factors 5 and 12)**

In the Eighth Circuit, courts have “frequently awarded attorneys’ fees ranging up to 36% in class actions.” *Huyer*, 849 F.3d at 399.<sup>11</sup> Courts have recognized that prosecution of antitrust claims should result in a one-third-of-the-fund fee award. *See In re Peanut Farmers*, 2021 WL 9494033, at \*6 (“[A]n award of one-third is also common in antitrust class actions.”) (citing cases); *In re Urethane*, 2016 WL 4060156, at \*5 (awarding one-third of \$835 million antitrust settlement, noting “a one-third fee is customary”).

Moreover, the requested one-third fee award is equal to or less than what the actual named plaintiffs—those with the most on the line and most involved in the case—agreed to at the outset of the case. The class representatives agreed to fees between 33.3% and 35%. Dirks Decl. at ¶ 28; Berman Dec. at ¶ 6.

These factors also support Plaintiffs’ request. Klonoff Decl. at ¶¶ 60-61, 77-78.

**5. The amount involved and results obtained for the Settlement Class given the risks of the litigation support the percentage requested. (Factor 8)**

Here, the settlement funds are entirely in cash and non-reversionary; so, the settlements, plus interest earned until distribution, require no further valuation. In requesting a fee as a percentage of the funds, Class Counsel seek a fee directly proportionate to the degree of monetary success obtained.

Equally important, the Settlements include significant injunctive relief which requires, among other things, for NAR to eliminate the Mandatory Offer of Compensation Rule and for HomeServices Defendants to train their agents that commissions are negotiable. *See Docs. 1458*

---

<sup>11</sup> *See also supra* pp. 6-7.

(NAR preliminary approval motion); 1518 (HomeServices preliminary approval motion). The value of this non-monetary relief to consumers is substantial in itself and provides additional justification for the requested fee. *See* Klonoff Decl. at ¶¶ 96-98; Declaration of Dr. Nicholas Economides (“Economides Decl.”), Exhibit 13, at ¶¶ 16-17 (opining even conservatively modest decreases in commissions will save consumers billions). *See also National Association of Realtors Verdict Will Send “Shock Waves” Through the Industry*, *The Wall Street Journal*, November 1, 2023 (“There is no question that Tuesday’s nearly \$1.8 billion verdict against the National Association of Realtors and brokerage firms is going to send shock waves through the industry. Commissions have stayed pretty stable at about 5% to 6% of the sales price for decades now, despite major technological upheaval in the industry. We may finally start to see those costs for home buyers and sellers go down quite a bit.”); *Examining Some of the Big Changes Coming to Real Estate Commissions*, National Public Radio, August 16, 2024 (“Over time, home buyers and sellers are expected to save tens of billions of dollars a year in lower commissions”).

This further factor supports an award of one-third of the cash portion of the settlements, particularly given the benefits achieved. Importantly, success—including “exceptional success”—is not measured solely by the maximum damages alleged but must be evaluated against any “unusually difficult or risky circumstances and the size of plaintiffs’ recovery.” *Allapattah Servs., Inc. v. Exxon Corp.*, 454 F. Supp. 2d 1185, 1204–05 (S.D. Fla. 2006). Here, the request is supported by both the size of the recovery and the results obtained as compared to the risk of a lesser recovery or none at all. And rather than stop at the *Burnett* and *Moehrl* defendants, Class Counsel continued to prosecute joint and several liability claims against additional Defendants in *Gibson* and *Umpa*. Thus, these and any future settlements or judgments will also benefit the Class.

### C. The Requested Fee Is Reasonable Under a Lodestar Crosscheck.

Although a lodestar crosscheck is “not required” in the Eighth Circuit – *Keil v. Lopez*, 862 F.3d 685, 701 (8th Cir. 2017); *PHT Holdings II, LLC v. N. Am. Co. Life & Health Ins.*, 2023 WL 8522980, at \*7 (S.D. Iowa Nov. 30, 2023)<sup>12</sup> – performing such a crosscheck here confirms that the requested fee is reasonable and should be approved. As noted above, Class Counsel have spent over 107,500 hours through August 31, 2024 in the litigation. These hours result in an overall lodestar through August 31, 2024 of **\$92,338,583**. Dirks Decl. at ¶ 42.

In performing a lodestar crosscheck in litigation involving multiple settlements and multiple cases, the appropriate method is to consider the “holistic approach.” *See* Klonoff Decl. at ¶¶ 104-09; *see also In re Capacitors Antitrust Litig.*, 2018 WL 4790575, at \*6 (N.D. Cal. Sept. 21, 2018) (“courts typically base fee awards in subsequent settlements on all work performed in the case,” based on the reality—applicable here—that “the total work performed by counsel from inception of the case makes each settlement possible.”); *In re Automotive Parts Antitrust Litig.*, 2020 WL 5653257, at \*3 n.5 (E.D. Mich. Sept. 23, 2020) (“In calculating the lodestar for purposes of the cross-check, it would be impractical to compartmentalize and isolate the work that . . . Class Counsel did in any particular case at any particular time because all of their work assisted in achieving all of the settlements and has provided and will continue to provide a significant benefit to all of the . . . classes.”).

The Court previously approved a fee of one-third of the Anywhere, RE/MAX and Keller Williams Settlement. *Burnett*, 2024 WL 2842222, at \*17 (W.D. Mo. May 9, 2024). When those

---

<sup>12</sup> “[T]o overly emphasize the amount of hours spent on a contingency fee case would penalize counsel for obtaining an early settlement and would distort the value of the attorneys’ services.” *Rawa*, 934 F.3d at 870 (quoting *In re Charter Commc’ns*, 2005 WL 4045741, at \*18). *Cf. In re T-Mobile Customer Data Security Breach Lit.*, No. 23-2744, 2024 WL 3561874, at \*7 (8th Cir. July 29, 2024 (observing a crosscheck is not required but can be warranted “when a megafund case settles quickly”).

prior settlements are added to the NAR, HomeServices and *Gibson* Settlements, the total monetary settlement value is \$998,375,000. One-third of this combined amount is \$332,791,666. Thus, the combined fee request, to date, constitutes an approximately 3.6 multiplier on their time. Such a multiplier is well within the range of reasonableness. *See* Klonoff Dec. at ¶¶ 29, 122; *Rawa*, 934 F.3d at 870 (observing a lodestar multiplier of 5.3 is within the bounds of reasonableness); *Huyer v. Buckley*, 849 F.3d 395, 399–400 (8th Cir. 2017) (observing lodestar multipliers of up to 5.6 times class counsel’s lodestar to be in the reasonable range for a lodestar crosscheck); *In re T-Mobile Customer Data Security Breach Litigation*, No. 23-2744, 2024 WL 3561874, at \*6 (8th Cir. July 29, 2024) (observing that in a case that settled early in the litigation, a multiplier of 5.3 is on the “high” side of reasonableness) (citing *Rawa*, 934 F.3d at 870)); *In re Charter Commc’ns, Inc., Sec. Litig.*, No. 4:02-cv-1186-CAS, 2005 WL 4045741, at \*18 (E.D. Mo. Jun. 30, 2005) (finding 5.61 lodestar multiplier reasonable); *In re Syngenta AG MIR 162 Corn Litig.*, 2019 WL 1274813, at \*5 (D. Kan. Mar. 20, 2019) (“a multiplier of 3 is well within the range allowed in other cases involving large settlements”). Thus, by this Court’s and the Eighth Circuit’s own standards, Plaintiffs’ request of fees of one-third of the settlement funds is reasonable.

## **II. THE COURT SHOULD APPROVE CLASS COUNSEL’S REQUEST FOR REIMBURSEMENT OF REASONABLY INCURRED EXPENSES.**

“Reasonable costs and expenses incurred by an attorney who creates or preserves a common fund are reimbursed proportionately by those class members who benefit by the settlement.” *Yarrington*, 697 F. Supp. 2d at 1067 (quoting *In re Media Vision Tech. Sec. Litig.*, 913 F. Supp. 1362, 1366 (N.D. Cal. 1996)). Under the Settlements, Class Counsel are entitled to recover their expenses. The costs and expenses through August 31, 2024 were reasonable and necessary in order to reach these Settlements. Dirks Decl. ¶¶ 47-48; *see also* Exhibits 2-12. The total costs associated with the litigation through August 31, 2024 is \$16,528,352.83. Of this,

\$12,923,266.48 was already awarded by the Court in conjunction with the Anywhere, RE/MAX and Keller Williams settlements. As a result, Plaintiffs are requesting reimbursement of the additional expenses that have not already been awarded.<sup>13</sup>

The largest components of these costs is for experts, depositions, class notice and administration, mediations, and online research. *See Tussey*, 2019 WL 3859763, at \*5 (“Reimbursable expenses include many litigation expenses beyond those narrowly defined ‘costs’ recoverable from an opposing party under Rule 54(d), and includes: expert fees; travel; long-distance and conference telephone; postage; delivery services; and computerized legal research.”) (*citing* Alba Conte, 1 Attorney Fee Awards § 2:19 (3d ed.)). All of the expenses submitted were reasonable and necessary expenses in such a large litigation. The most significant cost since the previous expense award relating to the Anywhere, RE/MAX and Keller Williams Settlements has been for class notice that was mailed in the *Moehrl* case prior to settlements with NAR and HomeServices. This was a reasonable and necessary expense. The Court should thus approve Class Counsel’s expense reimbursement request to the extent the costs have not been awarded pursuant to the prior settlements.

### **CONCLUSION**

Class Counsel respectfully request that the Court approve the requested fee of one-third of the Settlement Fund and reimbursement of current expenses in the amount of \$16,528,352.83 that have not already been reimbursed in prior settlements.

---

<sup>13</sup> Plaintiffs reserve the right to update their cost totals up to the Court’s November 26, 2024 final approval hearing.

Dated: September 13, 2024

Respectfully submitted by:

**COHEN MILSTEIN SELLERS &  
TOLL PLLC**

/s/ Robert A. Braun

Benjamin D. Brown (*pro hac vice*)  
Robert A. Braun (*pro hac vice*)  
Sabrina Merold (*pro hac vice*)  
1100 New York Ave. NW, Fifth Floor  
Washington, DC 20005  
Telephone: (202) 408-4600  
bbrown@cohenmilstein.com  
rbraun@cohenmilstein.com  
smerold@cohenmilstein.com  
Daniel Silverman (*pro hac vice*)  
769 Centre Street  
Suite 207  
Boston, MA 02130  
Telephone: (617) 858-1990  
dsilverman@cohenmilstein.com

**HAGENS BERMAN SOBOL  
SHAPIRO LLP**

Steve W. Berman (*pro hac vice*)  
1301 Second Avenue, Suite 2000  
Seattle, WA 98101  
Telephone: (206) 623-7292  
steve@hbsslaw.com

Rio S. Pierce (*pro hac vice*)  
715 Hearst Avenue, Suite 202  
Berkeley, CA 94710  
Telephone: (510) 725-3000  
riop@hbsslaw.com

Nathan Emmons (Mo. Bar. No. 70046)  
Jeannie Evans (*pro hac vice*)  
455 North Cityfront Plaza Drive, Suite 2410  
Chicago, IL 60611  
Telephone: (708) 628-4949  
nathane@hbsslaw.com  
jeannie@hbsslaw.com

**WILLIAMS DIRKS DAMERON LLC**

/s/ Eric L. Dirks

Eric L. Dirks MO # 54921  
Michael A. Williams MO # 47538  
Matthew L. Dameron MO # 52093  
Eric L. Dirks MO # 54921  
1100 Main Street, Suite 2600  
Kansas City, MO 64105  
Tele: (816) 945 7110  
Fax: (816) 945-7118  
mwilliams@williamsdirks.com  
matt@williamsdirks.com  
dirks@williamsdirks.com

**BOULWARE LAW LLC**

Brandon J.B. Boulware MO # 54150  
Jeremy M. Suhr MO # 60075  
1600 Genessee Street, Suite 956A  
Kansas City, MO 64102  
Tele: (816) 492-2826  
Fax: (816) 492-2826  
brandon@boulware-law.com  
jeremy@boulware-law.com

**KETCHMARK AND MCCREIGHT P.C.**

Michael Ketchmark MO # 41018  
Scott McCreight MO # 44002  
11161 Overbrook Rd. Suite 210  
Leawood, Kansas 66211  
Tele: (913) 266-4500  
mike@ketchmclaw.com  
smccreight@ketchmclaw.com

**SUSMAN GODFREY L.L.P.**

Marc M. Seltzer (*pro hac vice*)  
Steven G. Sklaver (*pro hac vice*)  
1900 Avenue of the Stars, Suite 1400  
Los Angeles, California 90067  
Telephone: (310) 789-3100  
mseltzer@susmangodfrey.com  
ssklaver@susmangodfrey.com

Beatrice C. Franklin (*pro hac vice*)  
One Manhattan West  
New York, New York 10001  
Telephone: (212) 336-8330  
bfranklin@susmangodfrey.com

Matthew R. Berry (*pro hac vice*)  
Floyd G. Short (*pro hac vice*)  
Alexander W. Aiken (*pro hac vice*)  
401 Union St., Suite 3000  
Seattle, Washington 98101  
Telephone: (206) 516-3880  
mberry@susmangodfrey.com  
fshort@susmangodfrey.com  
aaiken@susmangodfrey.com

***Attorneys for Plaintiffs and the Class***

# Exhibit 1

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY, and  
JEREMY KEEL, on behalf of themselves and  
all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF PROFESSOR ROBERT H. KLONOFF RELATING TO  
ATTORNEYS' FEES**

**TABLE OF CONTENTS**

**I. INTRODUCTION..... 1**

**II. QUALIFICATIONS..... 2**

**III. MATERIALS RELIED UPON ..... 13**

**IV. FACTUAL OVERVIEW..... 13**

**A. Allegations in the Related Lawsuits ..... 13**

**B. Pretrial Activities and Rulings ..... 14**

**C. Trial and Settlements ..... 15**

**1. Trial Against *NAR, Keller Williams, and HomeServices* ..... 15**

**2. *Anywhere, et al.* Settlements ..... 15**

**3. The *NAR/HomeServices* Settlements Involved in the Motion for Attorneys’ Fees at Issue ..... 16**

**4. *Compass, et al.* Settlements ..... 17**

**5. Recap of Settlements ..... 17**

**D. Class Counsel’s Lodestar and Multiplier in the Pending and Prior Settlements..... 18**

**V. SUMMARY OF OPINIONS ON ATTORNEYS’ FEES ..... 19**

**VI. THE ATTORNEYS’ FEES REQUESTED BY CLASS COUNSEL (ONE THIRD OF THE COMMON FUND) ARE REASONABLE..... 22**

**A. This Court Should Use the Percentage-of-the-Fund Method ..... 22**

<b>B.</b>	<b>The 1/3 Fee Award Requested Here Is Reasonable, Without Even Taking Into Account the Valuable Injunctive Relief and Cooperation from Defendants in Pursuing Other Defendants .....</b>	<b>25</b>
1.	<b>Reasonableness of a Fee Award of 1/3 of the Fund.....</b>	<b>25</b>
a.	<b>The 1/3 of the Fund Requested is Reasonable Under the Johnson Factors Based on the Compelling Facts and Circumstances Here ..</b>	<b>26</b>
i.	<b>Time and Labor Required .....</b>	<b>27</b>
ii.	<b>Novelty and Difficulty of the Questions.....</b>	<b>27</b>
iii.	<b>Skill Requisite to Perform the Legal Service Properly .....</b>	<b>32</b>
iv.	<b>Preclusion of Other Employment Due to Acceptance of the Case.....</b>	<b>39</b>
v.	<b>Customary Fee .....</b>	<b>39</b>
vi.	<b>Any Prearranged Fee .....</b>	<b>41</b>
vii.	<b>Time Limitations Imposed by the Client or the Circumstances.....</b>	<b>41</b>
viii.	<b>Amount Involved and Results Obtained .....</b>	<b>41</b>
ix.	<b>Experience, Reputation, and Ability of Attorneys .....</b>	<b>46</b>
x.	<b>Undesirability of the Case.....</b>	<b>47</b>
xi.	<b>Nature and Length of Professional Relationship with the Client.....</b>	<b>47</b>
xii.	<b>Awards in Similar Cases.....</b>	<b>47</b>
<b>C.</b>	<b>The Percentage Requested Is Reasonable Notwithstanding the Fact that These are So-Called Mega-Fund Cases .....</b>	<b>48</b>

<b>D.</b>	<b>With Injunctive Relief Considered, the True Percentage Sought by Class Counsel is Significantly Less than 1/3 of the Benefits .....</b>	<b>62</b>
<b>E.</b>	<b>There Is No Need for a Lodestar Cross-Check .....</b>	<b>63</b>
<b>F.</b>	<b>In Any Event, a Lodestar Analysis Supports the Fees Requested .....</b>	<b>66</b>
	<b>1. Calculation of Hours Devoted to Prosecuting Multiple Defendants .....</b>	<b>67</b>
	<b>2. The Hours Spent by Class Counsel .....</b>	<b>70</b>
	<b>3. The Billing Rates Proposed by Class Counsel .....</b>	<b>70</b>
<b>G.</b>	<b>The Multiplier Is Well Justified Based on the Facts .....</b>	<b>72</b>
<b>H.</b>	<b>The Multiplier Is Well Justified in Comparison with Other Mega-Fund Cases .....</b>	<b>75</b>
<b>I.</b>	<b>The Requested 1/3 Fee Award is Necessarily Reasonable if the <i>NAR/HomeServices</i> Settlements are Viewed in Isolation .....</b>	<b>77</b>
<b>VII.</b>	<b>CONCLUSION .....</b>	<b>78</b>

**APPENDIX A: Curriculum Vitae**

## I. INTRODUCTION

1. I have been asked by class counsel to opine on their request for 1/3 of the common fund of at least \$679.275 million in the *NAR/HomeServices* settlements as attorneys' fees (*i.e.*, approximately \$226.425 million).<sup>1</sup> More generally, I have been asked to opine on the approach this Court should take not only for the \$679.275 million settlement funds immediately at issue here but also for nine other pending settlements in related litigation involving other defendants—\$57.5 million with Compass, \$9.25 million with Real Brokerage, \$5 million with Realty ONE, \$6.5 million with @properties, at least \$7.75 million with Douglas Elliman, \$9.25 million with Redfin Corporation, \$6.9 million with Engel & Volkers, \$4.7 million with HomeSmart Holdings, Inc., and \$3.75 million with United Real Estate (collectively the *Compass, et al.* settlements).<sup>2</sup> Class counsel are seeking 1/3 of the fund for all pending settlements. All of the opinions stated in the present Declaration are substantively identical to those stated in my August 20, 2024 Declaration involving the *Compass, et al.* settlements. *See* Plaintiffs' Motion for Attorneys' Fees, Costs, Expenses and Service Awards and Suggestions in Support Thereof (Doc. No. 399, Klonoff Decl.

---

<sup>1</sup> The two settlements that make up this \$679.275 million total are discussed in detail *infra*, ¶¶ 18-21.

<sup>2</sup> I understand that the *NAR* settlement includes a mechanism for multiple listing services and brokerages to “opt in” to the settlement, including by making additional settlement payments beyond the \$418 million to be paid by NAR. In addition, certain of the other settlements include additional contingent amounts if certain targets are met. I further understand that the total of these opt-in settlements is currently \$11.275 million, with additional agreements in principle to be executed. Thus, a fund of \$679.275 million is currently at issue, although I understand that this number may grow. I do not consider these contingent amounts, but my analysis in this Declaration (including the reasonableness of a 1/3 fee award and the mechanism for conducting a lodestar cross-check) would be applicable to any such amounts. For example, if another \$20 million in funds are secured through this mechanism, my opinion would still be that a fee award of one-third of the fund is appropriate.

Exhibit 7), *Gibson et al v. National Association of Realtors et al*, Docket No. 4:23-cv-00788 (W.D. Mo. Aug. 20, 2024). Nonetheless, for the Court’s convenience, I reiterate all of the relevant *Compass, et al.* opinions and citations herein rather than simply cross-referencing paragraphs from the *Compass, et al.* Declaration. Also, I update the lodestar numbers and settlement amounts. As discussed below, it is my opinion that an award of 1/3 for the \$679.275 million settlement funds and for the other pending settlements is both reasonable and justified. Although I do not believe that this Court is required to conduct a lodestar cross-check to justify the percentage sought by class counsel, it is my opinion that such a cross-check supports class counsel’s request. I discuss below a methodology that in my opinion is well suited to this litigation should this Court choose to conduct a lodestar cross-check.<sup>3</sup>

2. I recognize that my role is limited and that the Court will determine reasonable attorneys’ fees and select the appropriate methodology to use in making that award.

## II. QUALIFICATIONS

3. As discussed below (¶¶ 9-10), I have qualified as an expert in numerous class action and other aggregate cases and have opined on attorneys’ fees issues in many of those cases. I am currently the Jordan D. Schnitzer Professor of Law at Lewis & Clark Law School and have held that position since June 1, 2014. This is an endowed, tenured position at the rank of full professor.

---

<sup>3</sup> In addition to discussing the various pending settlements, my Declaration also references and takes into account the prior \$208.5 million settlement with Anywhere Real Estate, RE/MAX, and Keller Williams Realty, Inc. (hereafter, the *Anywhere, et al.* settlements). This Court, in an order dated May 9, 2024, gave final approval to the *Anywhere, et al.* settlements and awarded 1/3 of the common fund. *Burnett v. Nat’l Ass’n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222 (W.D. Mo. May 9, 2024).

From July 1, 2007, to May 31, 2014, I served as the Dean of Lewis & Clark Law School, and I was also a full professor at Lewis & Clark during that time. Immediately prior to assuming the deanship at Lewis & Clark, I served for four years as the Douglas Stripp/Missouri Professor of Law at the University of Missouri-Kansas City School of Law (UMKC). That appointment was an endowed, tenured position at the rank of full professor. Before joining the academy in a full-time capacity, I served for more than a dozen years as an attorney with the international law firm of Jones Day, working in the firm's Washington, D.C. office. I was an equity partner at the firm for most of that time. I continued to work for Jones Day while I was employed at UMKC; my status with the firm during that period changed from partner to of counsel. I ended my relationship with Jones Day in 2007, when I became Dean of Lewis & Clark Law School. While working at Jones Day (before joining the UMKC faculty), I also served for many years as an adjunct professor of law at Georgetown University Law Center. Before joining Jones Day, I served as an Assistant United States Attorney and as an Assistant to the Solicitor General of the United States. Immediately after graduating from law school, I served as a law clerk for Chief Judge John R. Brown of the U.S. Court of Appeals for the Fifth Circuit. I received my law degree from Yale Law School in 1979.

4. In my various academic positions, I have taught (among other subjects) complex litigation, class actions, civil procedure, federal courts, and federal appellate procedure. With respect to my scholarship, I am a co-author of the Wright & Miller treatise, *Federal Practice and Procedure*. I have sole responsibility for the three volumes of the treatise focusing on class actions (including attorneys' fees in class actions). In addition, I co-authored the first casebook devoted specifically to class actions, and I am now the sole author of that book: *Class Actions and Other Multi-Party Litigation: Cases and Materials* (West 4th ed. 2017, with annual supplements). I am

also the sole author of the West Nutshell on class actions, *Class Actions and Other Multi-Party Litigation in a Nutshell* (West 6th ed. 2021), and the West Nutshell on federal multidistrict litigation, *Federal Multidistrict Litigation in a Nutshell* (West 2020). These texts, which address attorneys' fees issues, are used at a number of law schools and have been cited by many courts and commentators.<sup>4</sup> I have also authored or co-authored numerous scholarly articles on class actions and other topics.<sup>5</sup> In October 2014, I was elected to membership in the International Association of Procedural Law ("IAPL"), an organization of preeminent civil procedure scholars from around the world. I was selected in a competitive process to present a scholarly article on class actions at the May 2015 Congress of the IAPL, an event held once every four years.

---

<sup>4</sup> As just a small sample, *see, e.g., Forsythe v. Teva Pharm. Indus. Ltd*, 102 F.4th 152, 156 n.9 (3d Cir. 2024) (*citing* casebook); *Kolbe v. BAC Home Loans Servicing, LP*, 738 F.3d 432, 468 (1st Cir. 2013) (*citing* *Class Action Nutshell*); *Culver v. City of Milwaukee*, 277 F.3d 908, 913 (7th Cir. 2002) (*citing* *Class Action Nutshell*); *Adams v. United Services Automobile Ass'n*, No. 2:14-CV-02013, 2016 WL 1465433, at \*7 (W.D. Ark. Apr. 14, 2016) (*citing* *Class Action Nutshell*), *rev'd on other grounds*, 863 F.3d 1069 (8th Cir. 2017); *LaRocque ex rel. Spang v. TRS Recovery Servs., Inc.*, 285 F.R.D. 139, 151 (D. Me. 2012) (*citing* *Class Action Nutshell*); *Soileau v. Churchill Downs Louisiana Horseracing Co., L.L.C.*, 2021-0022 (La. App. 4 Cir. 12/22/21), 334 So. 3d 901, 940, writ denied, 2022-00243 (La. 4/12/22), 336 So. 3d 83 (*citing* casebook); Samir D. Parikh, *The New Mass Torts Bargain*, 91 FORDHAM L. REV. 447, 476 (2022) (*citing* *Federal Multidistrict Litigation Nutshell*); Brian T. Fitzpatrick, *Many Minds, Many MDL Judges*, 84 LAW & CONTEMP. PROBS. 107, 108 (2021) (*citing* *Federal Multidistrict Litigation Nutshell*).

<sup>5</sup> My articles have been frequently cited. For example, my 2013 article, *The Decline of Class Actions*, 90 WASH. U. L. REV. 729 (2013), has been cited well over 350 times by courts and commentators. As just a small sample, *see, e.g., In re Parish*, 81 F.4th 403, 419 (5th Cir. 2023); *Mielo v. Steak 'n Shake Operations, Inc.*, 897 F.3d 467, 484 & n.18 (3d Cir. 2018); *In re National Football League Players' Concussion Injury Litig.*, 775 F.3d 570, 576 (3d Cir. 2014); *Eubank v. Pella Corp.*, 753 F.3d 718, 719 (7th Cir. 2014) (Posner, J.); *In re Johnson*, 760 F.3d 66, 75 (D.C. Cir. 2014); *Gordon v. Sig Sauer, Inc.*, No. CV H-19-585, 2019 WL 4572799, at \*20 (S.D. Texas, Sept 20, 2019); *Immigration-Remedies-Garland v. Aleman Gonzalez*, 136 Harv. L. Rev. 410, 419 (2022); Helen Hershkoff and Luke Norris, *The Oligarchic Courthouse: Jurisdiction, Corporate Power, and Democratic Decline*, 122 MICH. L. REV. 1, 54 (2023); Christine P. Bartholomew, *Antitrust Class Actions in the Wake of Procedural Reform*, 97 IND. L.J. 1315, 1317 (2022); J. Maria Glover, *Mass Arbitration*, 74 STAN. L. REV. 1283, 1291 (2022).

5. In September 2011, Chief Justice John G. Roberts, Jr., appointed me to serve a three-year term as the academic voting member of the Judicial Conference Advisory Committee on Rules of Civil Procedure (“Advisory Committee”). The Advisory Committee considers and recommends amendments to the Federal Rules of Civil Procedure. Only one professor in the United States is selected by the Chief Justice to serve in that role during any three-year term. In May 2014, Chief Justice Roberts reappointed me to serve a second three-year term on the Advisory Committee. I completed that service in May 2017. (The maximum period of service on the Advisory Committee is six years.) I also served on the Advisory Committee’s Class Action Subcommittee, which took the lead for the full Advisory Committee on proposed amendments to the federal class action rule, Federal Rule of Civil Procedure 23. Those proposed amendments became effective on December 1, 2018.

6. I have been a member of the American Law Institute (“ALI”) since 2003, and I serve on the ALI Council, the organization’s governing body. I was an Associate Reporter for the ALI’s class action (and other multi-party litigation) project, *Principles of the Law of Aggregate Litigation*. I was the principal author of Chapter 3, which addresses class action settlements and attorneys’ fees. The ALI project was unanimously approved by the membership of the American Law Institute at its annual meeting in May 2009 and was published by the American Law Institute in May 2010. It has been frequently cited by courts and commentators.<sup>6</sup>

---

<sup>6</sup> As just a small sample, *see, e.g., Smith v. Bayer Corp.*, 564 U.S. 299, 316 (2011) n.11 (2011); *Home Depot USA, Inc. v. Lafarge N. Am.*, 59 F.4th 55, 67, 68 (3d Cir. 2023); *In re Google Inc. St. View Elec. Commc'ns Litig.*, 21 F.4th 1102, 1122–23 (9th Cir. 2021) (Bade, J., concurring), *cert. denied*. 143 S. Ct. 107 (2022); *In re Google Inc. Cookie Placement Consumer Privacy Litig.*, 934 F.3d 316, 331 (3d Cir. 2019); *Keepseagle v. Perdue*, 856 F.3d 1039, 1069–70 (D.C. Cir. 2017) (Brown, J., dissenting); *Hill v. State Street Corp.*, 794 F.3d 227, 229 (1st Cir. 2015); *Burns v.*

7. In addition to my academic work, I have 44 years of experience as a practicing lawyer. I have had eight oral arguments before the U.S. Supreme Court, and numerous oral arguments in other federal and state appellate courts throughout the country, including oral arguments in eight federal circuits. As an attorney at Jones Day, I personally handled more than 100 class action cases, mostly (but not entirely) on the defense side. I have also served as co-counsel in numerous high-profile class actions and MDLs post-Jones Day, including cases in the U.S. Supreme Court and numerous federal circuits.

8. I have lectured and taught on class actions and other litigation topics throughout the United States and abroad, including presentations at law schools in Cambodia, Canada, China, Colombia, Croatia, Ecuador, France, Germany, India, Israel, Italy, Japan, the Philippines, Russia, South Africa, South Korea, Taiwan, and Turkey. Over the years, I have frequently appeared as an invited speaker at class action symposia, conferences, and continuing legal education programs.<sup>7</sup>

9. In addition to my August 20, 2024 Declaration submitted to this Court involving the *Compass, et al.* settlements, I have testified as an expert in numerous class action cases and in other cases raising civil procedure issues. These include, among many others:

- *In re JUUL Labs, Inc. Marketing, Sales Practices, and Products Liab. Litig.*, No. 19-md-02913-WHO (N.D. Cal.) (submitted expert declaration, dated

---

*SeaWorld Parks & Entm't, Inc.*, No. CV 22-2941, 2024 WL 1621337, at \*12 (E.D. Pa Apr. 15, 2024); *In re Splunk Inc. Sec. Litig.*, No. 20-CV-08600-JST, 2024 WL 923777, at \*7 n.2 (N.D. Cal. Mar. 4, 2024); *Hawes v. Macy's Inc.*, No. 1:17-CV-754, 2023 WL 8811499, at \*14 (S.D. Ohio Dec. 20, 2023); Matthew Shapiro, *Democracy, Civil Litigation, and the Nature of Non-Representative Institutions*, 109 CORNELL L. REV. 113, 168 n.268 (2023); Abbe R. Gluck & Elizabeth Chamblee Burch, *MDL Revolution*, 96 N.Y.U. L. REV. 1, 30 (2021); Elizabeth Chamblee Burch & Margaret S. Williams, *Judicial Adjuncts in Multidistrict Litigation*, 120 COLUM. L. REV. 2129, 2121–22 (2020).

<sup>7</sup> Examples of those courses and speaking engagements are contained in my attached curriculum vitae (Appendix A).

- 6/23/23, on attorneys' fees for settlement with JUUL; submitted expert declaration, dated 1/11/24, on attorneys' fees for settlement with Altria);
- *Rogowski v. State Farm Life Insurance Company*, No. 4:22-cv-00203-RK (W.D. Mo.) (submitted expert declaration, dated 2/13/23, in support of class counsel's motion for attorneys' fees, costs, and service awards for class plaintiffs);
  - *In re Marjory Stoneman Douglas High School Shooting FTCA Litigation*, No. 01:18-62758-WPD (S.D. Fla.) (*Parkland Shooting*) (submitted expert declaration, dated 2/08/22, on a motion to terminate lead counsel; submitted supplemental expert declaration, dated 10/28/22, on attorneys' fees issues in Federal Tort Claims Act civil litigation);
  - *Githieya v. Global Tel Link Corp.*, No. 1:15-cv-00986-AT (N.D. Ga.) (submitted expert declaration, dated 4/01/22, on attorneys' fees issues; submitted expert declaration, dated 7/22/22, on class certification and fairness issues in connection with a proposed class settlement);
  - *Rosie D. v. Baker*, C.A. No. 01-30199-RGS (D. Mass.) (submitted expert declaration, dated 11/23/21, on attorneys' fees issues);
  - *Bahn v. American Honda Motor Co.*, No. 2:19-cv-5984 RGK (C.D. Cal.) (submitted expert declaration, dated 11/22/21, on attorneys' fees issues);
  - *In re Broiler Chicken Antitrust Litig.*, No. 1:16-CV-08637 (N.D. Ill.) (submitted expert declaration, dated 9/15/21, on attorneys' fees issues raised by the court);
  - *In re Equifax Inc. Customer Data Sec. Breach Litig.*, No. 1:17-MD-2800-TWT, 2020 WL 256132 (N.D. Ga. Mar. 17, 2020) (submitted expert declaration on attorneys' fees, dated 10/29/19; submitted supplemental expert declaration on class settlement terms, dated 12/15/19);
  - *In re Chrysler-Dodge-Jeep EcoDiesel Marketing, Sales Practices & Products Liability Litigation*, No. 3:17-md-02777-EMC (N.D. Cal.) (submitted expert declaration on settlement fairness, dated 4/25/19);

- *In re Syngenta AG MIR162 Corn Litigation*, No. 2:14-MD-02591-JWL-JPO (D. Kan.) (submitted expert declaration on attorneys’ fees, expenses, and service awards, dated 7/10/18; submitted supplemental declaration on attorneys’ fees, dated, 8/17/18);
- *In re Chinese-Manufactured Drywall Litigation*, MDL No. 2047 (E.D. La.) (submitted expert declarations on attorneys’ fees issues, dated 5/4/17 and 8/1/18);
- *Jabbari v. Wells Fargo & Co.*, No. 15-cv-02159-VC (N.D. Cal.) (submitted expert declaration on class certification, settlement fairness, attorneys’ fees, costs, and incentive payments in unauthorized accounts litigation, dated 1/19/18; submitted supplemental declaration, dated 5/21/18);
- *In re Volkswagen “Clean Diesel” Marketing, Sales Practices and Products Liability Litigation*, No. 3:15-md-02672-CRB (N.D. Cal.) (submitted expert declaration addressing objections by class members to proposed 3.0-liter and Bosch settlements, dated 4/28/17);
- *In re Volkswagen “Clean Diesel” Marketing, Sales Practices and Products Liability Litigation*, No. 3:15-md-02672-CRB (N.D. Cal.) (submitted expert declaration, dated 9/30/16, addressing objections by class members to proposed 2.0-liter settlement);
- *In re Oil Spill by the Oil Rig “Deepwater Horizon” in the Gulf of Mexico on April 20, 2010*, Nos. 12-970, 15-4143, 15-4146, and 15-4645 (E.D. La.) (submitted expert declaration on class certification, settlement fairness, and attorneys’ fees relating to proposed Halliburton/Transocean class settlement) (dated 8/5/16);
- *Skold v. Intel Corp.*, Case No. 1-05-CV-039231 (Super. Ct. of Cal., Santa Clara Cnty.) (submitted expert declaration, dated 12/30/14, on class settlement approval, attorneys’ fees, and incentive payments to class representatives);

- *In re National Football League Players' Concussion Injury Litigation*, No. 2:12-md-02323-AB (E.D. Pa.) (submitted expert declaration, dated 11/12/14, on class certification, class notice, and settlement fairness);
- *MBA Surety Agency, Inc. v. AT&T Mobility, LLC*, Case No. 1222-CC09746 (Mo. 22d Dist.) (submitted expert declaration on class certification and settlement fairness, dated 2/13/13; submitted a supplemental expert declaration, dated 2/19/13; and testified in court on 2/20/13);
- *In re Oil Spill by the Oil Rig "Deepwater Horizon" in the Gulf of Mexico on April 20, 2010*, No. 2:10-md-02179-CJB-SS (E.D. La.) ("Deepwater Horizon") (submitted expert declarations on class certification, fairness, and attorneys' fees for the economic and property damages settlement (Doc. No. 7104-3) and class certification, fairness, and attorneys' fees for the personal injuries settlement (Doc. No. 7111-4) (both dated 08/13/12), and submitted supplemental expert declarations for both class settlements (Doc. No. 7727-4) (economic), (Doc. No. 7728-2) (medical) (both dated 10/22/12)); and
- *In re AT&T Mobility Wireless Data Services Sales Tax Litig.*, MDL No. 2147, Case No. 1:10-cv-02278 (N.D. Ill.) (submitted expert declarations on the fairness of a proposed class action settlement (Doc. No. 163-3) and on attorneys' fees and incentive payments (Doc. 164-1) (both dated 03/08/11) and testified in court on March 10, 2011)).

10. Courts evaluating attorneys' fees and class settlements have relied extensively on my testimony. For example:

- In the *Syngenta MIR 162 Corn* MDL litigation, Judge John Lungstrum cited my two declarations on attorneys' fees issues numerous times in his two opinions.<sup>8</sup>

---

<sup>8</sup> See *In re Syngenta AG MIR 162 Corn Litig.*, 357 F. Supp. 3d 1094, 1112 (D. Kan. 2018) (granting final approval of class settlement and awarding total attorneys' fees), *aff'd.*, *Kellogg v. Watts Guerra LLP*, 41 F.4th 1246, 1257 (10th Cir. 2022), *cert. denied*, 143 S. Ct. 1022 (2023); *In re Syngenta AG MIR 162 Corn Litig.*, No. 14-MD-2591-JWL, 2018 WL 6839380 (D. Kan. Dec.

Indeed, Judge Lungstrum credited my opinions on attorneys' fees over the contrary opinions of five law professor experts retained by various objectors.<sup>9</sup>

- In the *Deepwater Horizon* MDL litigation, Judge Carl Barbier cited and quoted my declarations (relating to a proposed settlement with British Petroleum) more than 60 times in his two opinions analyzing class certification and fairness.<sup>10</sup> In a later order in that MDL, Judge Barbier repeatedly cited another declaration of mine—which I filed in connection with a class settlement involving defendants Transocean and Halliburton.<sup>11</sup>
- In the *Volkswagen Clean Diesel* MDL litigation, Judge Charles Breyer repeatedly cited and quoted my two declarations in his three opinions—relating to the 2.0-liter VW class settlement, the 3.0-liter VW class settlement, and the class settlement with VW's co-defendant, Bosch.<sup>12</sup>

---

31, 2018) (allocating attorneys' fees among common benefit counsel and individually retained private attorneys), *aff'd*, *Kellogg v. Watts Guerra LLP*, 41 F.4th 1246, 1257 (10th Cir. 2022), *cert. denied*, 143 S. Ct. 1022 (2023), and *aff'd*, *In re Syngenta AG MIR 162 Corn Litig. (Hossley-Embry Grp. II)*, No. 21-3110, 2024 WL 3684788 (10th Cir. Aug. 7, 2024).

<sup>9</sup> *In re Syngenta*, 2018 WL 6839380, at \*4.

<sup>10</sup> *See In re Deepwater Horizon*, 910 F. Supp. 2d 891, 903, 914–16, 918–21, 923–24, 926, 929–33, 938, 941, 947, 953, 955, 960, 962 (E.D. La. 2012) (approving economic and property damages settlement), *aff'd*, 739 F.3d 790 (5th Cir. 2014); *In re Deepwater Horizon*, 295 F.R.D. 112, 133–34, 136, 138–41, 144–45, 147 (E.D. La. 2013) (approving medical benefits settlement).

<sup>11</sup> *See* Order and Reasons, Case No. 2:10-md-02179-CJB-JCW (Doc. No. 22252) (E.D. La. 02/15/17), available at <https://www.laed.uscourts.gov/sites/default/files/OilSpill/2152017OrderAndReasons%28HESI%26TOsettlement%29.pdf> (last visited Aug. 15, 2024).

<sup>12</sup> *See In re Volkswagen "Clean Diesel" Marketing, Sales Practices & Prod. Liab. Litig.*, No. 3:15-md-02672-CRB, 2016 WL 6248426, at \*18, \*19, \*20 (N.D. Cal. Oct. 25, 2016), *aff'd sub nom. In re Volkswagen "Clean Diesel" Mktg., Sales Pracs., & Prod. Liab. Litig.*, 895 F.3d 597 (9th Cir. 2018), and *aff'd sub nom. In re Volkswagen "Clean Diesel" Mktg., Sales Pracs., & Prod. Liab. Litig.*, 741 F. App'x 367 (9th Cir. 2018); Order Granting Final Approval of the Consumer and Reseller Dealership 3.0-Liter Class Action Settlement, Case No. 3:15-md-02672-CRB (Doc. No. 3229) (filed 05/17/17), at 34, 35, 38; Order Granting Final Approval of the Bosch Class Action Settlement, Case No. 3:15-md-02672-CRB (Doc. No. 3230) (filed 05/17/17), at 18.

- In the *AT&T Mobility* MDL litigation, then–District Judge (now Seventh Circuit Judge) Amy St. Eve cited and quoted my declarations more than 20 times in approving a class settlement and awarding attorneys’ fees.<sup>13</sup>
- In the *JUUL* MDL, Judge Orrick utilized my proposed methodology for determining the lodestar cross-check.<sup>14</sup> The settlement for which fees were sought was a consumer class settlement involving JUUL, but the work performed by class counsel also related to separate government entity cases and personal injury cases, as well as to a consumer class action against Altria. Judge Orrick noted, in a fee issue of first impression, that “Professor Klonoff’s method of roughly calculating a lodestar cross-check [was] helpful,” and he adopted that approach over a number of alternatives offered by plaintiffs as the one that “makes the most sense[.]”<sup>15</sup> In a subsequent settlement of a consumer class action involving a different defendant—Altria—Judge Orrick again found my methodology “helpful” and once again used it conducting a lodestar cross-check with respect to a settlement of the consumer class against Altria.<sup>16</sup>
- In *In re Broiler Chicken Antitrust Litig.*, Judge Thomas Durkin cited and quoted my declaration numerous times in awarding attorneys’ fees of more than \$55 million; he specifically stated that he found my declaration (and one other) to be “very helpful[.]”<sup>17</sup>

---

<sup>13</sup> See *In re AT&T Mobility Wireless Data Serv. Sales Tax Litig.*, 789 F. Supp. 2d 935, 956–59, 961, 963–65 (N.D. Ill. 2011) (approving class settlement); *In re AT&T Mobility Wireless Data Serv. Sales Tax Litig.*, 792 F. Supp. 2d 1028, 1032 n.3, 1034–35, 1037, 1040, 1042 (N.D. Ill. 2011) (awarding attorneys’ fees).

<sup>14</sup> *In re JUUL Labs, Inc. Marketing, Sales Practices, and Products Liab. Litig.*, No. 19-md-02913-WHO, 2023 WL 11820531, at \*3 (N.D. Cal. Dec. 18, 2023).

<sup>15</sup> *Id.* at \*2, 3 n.5.

<sup>16</sup> *In re JUUL Labs, Inc. Marketing, Sales Practices, and Products Liab. Litig.*, No. 19-md-02913-WHO, 2024 WL 2202009, at \*3 (N.D. Cal. May 15, 2024).

<sup>17</sup> No. 16 C 8637, 2021 WL 5578878, at \*2 n.4, \*3–4 & n.5 (N.D. Ill. Nov. 30, 2021).

- In *Zakikhani v. Hyundai Motor Co.*, Judge Stanley Blumenfeld, Jr., cited my declaration in approving attorneys’ fees to class counsel.<sup>18</sup>
- In *Githieya v. Global Tel Link Corp.*, Judge Amy Totenberg cited and quoted my declaration several times in awarding attorneys’ fees to class counsel.<sup>19</sup>
- In the *Equifax Data Breach* case, Judge Thomas Thrash considered various expert reports relating to a class settlement and proposed attorneys’ fees; he noted that, although he exercised his own independent judgment, he found my declaration to be “particularly helpful.”<sup>20</sup>
- In the *Wells Fargo Unauthorized Accounts* litigation, Judge Vince Chhabria cited my declaration in connection with the issue of whether objectors to a class settlement should be ordered to post an appeal bond.<sup>21</sup>
- In *Skold v. Intel Corp.*, Judge Peter Kirwan cited my declaration in approving a class settlement and awarding attorneys’ fees.<sup>22</sup>

11. For my expert work in the present litigation, I am being compensated at my standard 2024 hourly rate of \$1,125.00. Payment for my services is not contingent on the outcome of class

---

<sup>18</sup> *Zakikhani v. Hyundai Motor Co.*, No. 8:20-CV-01584-SB-JDE, 2023 WL 4544774, at \*8 (C.D. Cal. May 5, 2023), *reconsideration denied*, No. 8:20-CV-01584-SB-JDE, 2023 WL 4544771 (C.D. Cal. June 14, 2023).

<sup>19</sup> *Githieya v. Global Tel Link Corp.*, No. 1:15-cv-00986-AT (N.D. Ga. Aug. 30, 2022) (Doc. No. 369).

<sup>20</sup> *In re Equifax Inc. Customer Data Sec. Breach Litig.*, No. 1:17-MD-2800-TWT, 2020 WL 256132 (N.D. Ga. Mar. 17, 2020), *aff’d in relevant part*, No. 20-10249, 2021 WL 2250845 (11th Cir. June 3, 2021).

<sup>21</sup> *Jabbari v. Wells Fargo & Co.*, No. 15-CV-02159-VC, 2018 WL 11024841, at \*7 (N.D. Cal. June 14, 2018).

<sup>22</sup> *See Skold v. Intel Corp.*, No. 1-05-CV-039231 (Cal. Super. Ct. Santa Clara County) (Jan. 29, 2015), at 7, *available at* <http://lawzilla.com/blog/janet-skold-et-al-vs-intel-corporation/>. I should also note that in *Rogowski v. State Farm Life Insurance Company*, No. 4:22-cv-00203-RK (W.D. Mo.) although the court did not cite my declaration, it did award—consistent with my testimony—33⅓ of a mega-fund. *Rogowski v. State Farm Life Ins. Co.*, 2023 WL 5125113, at \*5 (W.D. Mo. Apr. 18, 2023).

counsel's request for attorneys' fees. Nor is it contingent on my taking any particular position on class counsel's request for attorneys' fees.

12. Additional information regarding my qualifications and experience—including a list of my publications—can be found in my curriculum vitae (attached hereto as Appendix A).

### **III. MATERIALS RELIED UPON**

13. In addition to reviewing the other declarations filed in support of the motion for attorneys' fees currently before the Court, I reviewed numerous motions, briefs, orders, and declarations in the *Moehrl*, *Burnett*, and *Gibson* matters.

### **IV. FACTUAL OVERVIEW**

14. This Court is thoroughly familiar with the background of the litigation, having presided over the historic jury trial in October 2023, and having considered and ruled upon myriad motions in this litigation. Thus, I discuss only those facts that are relevant to my opinions.

#### **A. Allegations in the Related Lawsuits**

15. These cases involve pathbreaking antitrust claims that go to the core of the real estate MLS commission system. In brief, the plaintiffs in the various cases allege that the National Association of Realtors (NAR) and various brokerages conspired to artificially inflate commissions by adopting a “cooperative compensation rule” that impeded the ability of sellers to negotiate lower commission rates. Under that rule, sellers must pay commissions to buyers' agents that find homes for buyers. Sellers argued that such payments are excessive and violate

federal antitrust laws. The antitrust theories were developed entirely by class counsel, without the benefit of a prior or concurrent government investigation or lawsuit. And unlike most class actions, these cases have sought not only potentially billions of dollars in monetary damages, but also fundamental changes to the entire real estate industry—changes that will benefit real estate sellers and buyers nationally. As discussed in detail below, class counsel have achieved myriad nationwide settlements that create not only monetary funds but also historic injunctive relief and cooperation agreements with the settling defendants. A number of the settlements were reached only after extensive negotiations overseen by an experienced mediator, Greg Lindstrom.

## **B. Pretrial Activities and Rulings**

16. Hard-fought litigation took place for over four years in two related cases: *Burnett v. Nat'l Ass'n of Realtors*, Case No. 4:19-cv-00332-SRD (W.D. Mo.) (*Burnett*), and *Moehrl v. National Association of Realtors*, Case No. 1:19-cv-01610-ARW (N.D. Ill.) (*Moehrl*). *Moehrl* involved 20 MLSs in 19 states, while *Burnett* covered four MLSs in Missouri. The allegations in the two cases were essentially the same. In both cases, the parties engaged in extensive fact and expert discovery, and in both cases, class certification was granted over defendants' vigorous opposition. The six plaintiff law firms in the class settlements discussed below were also counsel in *Burnett* and *Moehrl*. In both cases, plaintiffs successfully defended against motions to dismiss, motions for summary judgment, and *Daubert* challenges. In addition, in *Burnett*, plaintiffs successfully defeated defendants' argument that the suit was subject to arbitration (an issue that was also briefed in *Moehrl*). Importantly, the discovery conducted by plaintiffs' counsel in *Burnett* and *Moehrl* focused on the entire industry, not just on the particular MLSs at issue in those two cases.

## C. Trial and Settlements

### 1. Trial Against NAR, Keller Williams, and HomeServices

17. In October 2023, this Court presided over a trial in *Burnett*—involving a class of approximately a half million Missouri real estate sellers against NAR and various brokerages, including Keller Williams and HomeServices of America. (RE/MAX and Anywhere Real Estate settled before trial). After a two-week trial and less than three hours of deliberations, the jury found that NAR, HomeServices of America, and Keller Williams had engaged in an antitrust conspiracy and awarded \$1.78 billion in damages (before trebling). Importantly, unlike the settlements at issue here, which contain historic injunctive relief, the jury’s verdict did not require the industry to change its practices, a point emphasized by NAR shortly after the verdict.<sup>23</sup> NAR also stated publicly that it was “confident” it would prevail on appeal.<sup>24</sup> NAR and the other defendants filed extensive post-trial motions, and had the cases not settled, those defendants were prepared to appeal the judgments (assuming they did not get post-trial relief from this Court).

### 2. Anywhere, et al. Settlements

18. These nationwide class settlements created a fund of \$208.5 million and also obligated the defendants to make important changes in their practices and to cooperate in ongoing litigation against other defendants. The settling defendants were Anywhere Real Estate, Inc., RE/MAX

---

<sup>23</sup> Debra Kamin, *Home Sellers Win \$1.8 Billion After Jury Finds Conspiracy Among Realtors*, THE NEW YORK TIMES (Oct. 31, 2023), <https://www.nytimes.com/2023/10/31/realestate/nar-antitrust-lawsuit.html> (quoting N.A.R. president, Tracy Kasper, as stating “[t]his verdict does not require a change in our rules”).

<sup>24</sup> *Id.* See also *Update in Case of Burnett v. NAR et al.*, NATIONAL ASSOCIATION OF REALTORS (Oct. 31, 2023), <https://www.nar.realtor/breaking-news/update-in-case-of-burnett-v-nar-et-al> (statement from NAR President Tracy Kasper after the verdict that “[NAR] remain[s] optimistic we will ultimately prevail”).

LLC, and Keller Williams Realty, Inc. On May 9, 2024, this Court entered an order granting final approval of the settlement and awarding attorneys' fees of 1/3 of the common fund. *Burnett v. Nat'l Ass'n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222 (W.D. Mo. May 9, 2024). The Court utilized the percentage-of-the-fund approach and did not deem it necessary to conduct a lodestar cross-check. *Id.* at \*14.

### **3. The NAR/HomeServices Settlements Involved in the Motion for Attorneys' Fees at Issue**

19. The NAR nationwide class settlement currently before the Court creates a non-reversionary fund of at least \$418 million plus interest. [*Burnett* Doc. 1458 at 7, 12]. In addition, the NAR agrees to change its business practices going forward [*Burnett* Doc. 1458 at 12-15] and agrees to cooperate with plaintiffs in their claims against the remaining defendants who have not settled. [*Burnett* Doc. 1458 at 15-16]. The motion for preliminary approval was filed on April 19, 2024. [*Burnett* Doc. 1458]. Preliminary approval was granted on April 23, 2024 [*Burnett* Doc. 1460], and final approval is pending. The NAR Settlement also created mechanisms for additional opt-in entities. My understanding is that the fund has increased, as of the date of this Declaration, by \$11.275 million, and is likely to grow even more. The current fund size is \$429.275 million.

20. The *HomeServices* settlement, also currently before the Court, was reached on August 7, 2024, and includes monetary relief of \$250 million, along with injunctive relief and a cooperation agreement. The motion for preliminary approval was filed on August 7, 2024. [*Burnett* Doc. 1518]. Preliminary approval was granted on August 18, 2024 [*Burnett* Doc. 1520], and final approval is pending.

#### 4. *Compass, et al.* Settlements

21. The *Compass, et al.* nationwide class settlements—the subject of my August 20, 2024 Declaration—create a total non-reversionary fund of \$110.6 million. That amount is made up of contributions by nine defendants: Compass (\$57.5 million); Real Brokerage (\$9.25 million); Realty ONE (\$5 million); @properties (\$6.5 million); Douglas Elliman (\$7.75 million); Redfin Corporation (\$9.25 million); Engel & Volkers (\$6.9 million); HomeSmart Holdings, Inc. (\$4.7 million); and United Real Estate (\$3.75 million). [Gibson Doc. 161 at 8; Doc. 303 at 2]. In addition to the monetary commitments, the settling defendants obligate themselves to make important changes in their practices, detailed in the settlement agreements [Gibson Docs. 161-2 through 161-6; 294-1; 303-1] and summarized in the brief in support of preliminary approval. The settling defendants have also agreed to cooperate in the ongoing litigation against the remaining defendants. The motions for preliminary approval were filed on April 29, 2024, July 12, 2024, and July 15, 2024. [Gibson Docs. 161, 294, 303]. Preliminary approval was granted on April 30, 2024, July 15, 2024, and July 16, 2024. [Gibson Docs. 163, 297, 348], and final approval is pending.

#### 5. Recap of Settlements

22. To recap, the approved and pending settlements are as follows:<sup>25</sup>

- Anywhere \$83.5 million [approved]
- RE/MAX: \$55 million [approved]

---

<sup>25</sup> The two settlements currently at issue per the Court's scheduling orders (and defined herein as the *NAR/HomeServices* settlements) are highlighted in bold.

- Keller Williams: \$70 million [approved]
- Compass: \$57.5 million [pending]
- Real Brokerage: \$9.25 million [pending]
- Realty ONE: \$5 million [pending]
- @properties: \$6.5 million [pending]
- Douglas Elliman: at least \$7.75 million [pending]
- Redfin: \$9.25 million [pending]
- Engel & Volkers: \$6.9 million [pending]
- HomeSmart: \$4.7 million [pending]
- United: over \$3.75 million [pending]
- **NAR: at least \$429.275 million [pending]**
- **HomeServices: \$250 million [pending]**
- **TOTAL FOR ALL ABOVE SETTLEMENTS: \$998.375 million**

**D. Class Counsel’s Lodestar and Multiplier in the Pending and Prior Settlements**

23. As reflected in the declarations of counsel accompanying the motion for attorneys’ fees, the combined lodestar as of August 31, 2024 exceeds \$92 million. Class counsel have provided the Court with the lodestar for each of the six law firms designated as class counsel, including the billing rates for each timekeeper. (I understand that time for non-lead counsel in *Moehrl* is also included in the lodestar.) Assuming total settlements of \$998.375 million, total fees

sought for all approved and pending settlements are \$332.792 million (a figure that includes the \$69.5 million in fees previously awarded by this Court). As I explain in detail below, based on a total lodestar of \$92 million, the multiplier for all approved and pending settlements is approximately 3.62.

## V. SUMMARY OF OPINIONS ON ATTORNEYS' FEES

24. In my opinion, under the percentage-of-the-fund method, which I believe is the preferable method to calculate fees in a common fund case like this one, a 1/3 fee is justified by the so-called *Johnson*<sup>26</sup> factors. This Court approved a 1/3 award in the *Anywhere, et al.* settlement, and there are no circumstances here that would warrant a lower percentage award for the pending settlements. Class counsel devoted more than 107,500 hours to this litigation overall as of August 31, 2024; the legal, factual, expert, and class certification issues were complex and challenging; great skill was required to litigate these cases; the plaintiff firms were hampered in their ability to take on other major matters; individual plaintiffs entered into 1/3 to 35 percent contingent fee agreements; the cases imposed significant time challenges; the results obtained were extraordinary; class counsel are highly regarded; and the fees sought are supported by awards in other cases.

25. In my opinion, the fact that the various settlements, viewed in their entirety, could be characterized as “mega-fund” settlements (settlements totaling more than \$100 million) does not suggest that a percentage below 1/3 should be designated. In my opinion, fee percentages should not be reduced as the settlement amounts increase; indeed, the Eighth Circuit has recently rejected

---

<sup>26</sup> *Johnson v. Georgia Highway Express, Inc.*, 488 F.2d 714, 717-19 (5th Cir. 1996).

any such per se approach,<sup>27</sup> as have numerous other courts that have authorized comparable fees in mega-fund cases. A per se rule reducing fees in mega-fund cases would create a disincentive to class counsel to pursue the best possible relief against all defendants. Finally, based on the extraordinary results achieved by class counsel, I believe that a 1/3 fee award is reasonable for all of the pending settlements.

26. Importantly, the actual percentage sought by class counsel is substantially less than 1/3 when the value of the injunctive relief is factored into the equation. Myriad courts permit injunctive relief to be considered in determining the true value of a settlement. Press coverage reveals that the value of the injunctive relief here is billions of dollars *per year* going forward. In addition, plaintiffs' expert, Dr. Nicholas Economides, has submitted a declaration in connection with the instant motion for attorneys' fees. Consistent with the press accounts, he opines in his declaration that the value of the injunctive relief is many billions of dollars. Adding to the monetary total fund an exceedingly conservative value of the injunctive relief as \$10 billion yields a fee percentage of only 3.03 percent (*see* ¶ 96). Moreover, although the precise value cannot be assessed, the settlements have secured the cooperation of the settling defendants in prosecution of the remaining defendants, adding important pressure on the remaining defendants to fold their tents and settle as well.

27. This Court concluded in the *Anywhere, et al.* settlements, *Burnett v. Nat'l Ass'n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222 (W.D. Mo. May 9, 2024), that no lodestar cross-check was necessary. The Eighth Circuit recently confirmed that it does not generally require a lodestar cross-check but noted that such a cross-check may "sometimes [be] warranted

---

<sup>27</sup> *In re T-Mobile Customer Data Sec. Breach Litig.*, 111 F.4th 849, 860 (8th Cir. 2024).

to double-check the result of the ‘percentage of the fund’ method.”<sup>28</sup> For instance, a cross-check may be warranted “when a megafund case settles quickly given the potential for a windfall.”<sup>29</sup> In this litigation, the settlement occurred only after years of hard-fought litigation, including a contested trial. And there are no other red flags suggesting that such a cross-check is necessary. Conducting one would merely bring into the equation all of the disadvantages of the lodestar approach.

28. In any event, out of an abundance of caution, I have done a lodestar cross-check. My lodestar cross-check is calculated based on a total lodestar of \$92 million for the litigation as a whole as of August 31, 2024, and based not only on the *NAR/HomeServices* settlements but also the previously approved *Anywhere, et al.* settlement fund and the currently pending *Compass, et al.* settlements. Based on the total amounts of attorneys’ fees sought (including \$69.5 million already awarded) of \$332.792 million, that works out to a multiplier of 3.62. My methodology of looking at the total settlements and total lodestar is well supported by the case law—including numerous antitrust cases. This methodology recognizes that, in litigation of this type, every hour of work is spent developing a case against all defendants. Any attempt to divide up hours on a defendant-by-defendant basis would be arbitrary and counterfactual.

29. A multiplier of 3.62 is fully justified based on the case law in light of the unique risks and challenges in this litigation. Courts in the Eighth Circuit and elsewhere have approved significantly higher multipliers in mega-fund cases.<sup>30</sup> Finally, if the previously approved *Anywhere*

---

<sup>28</sup> *Id.* at \*7 (quoting *Petrovic v. Amoco Oil Co.*, 200 F.3d 1140, 1157 (8th Cir. 1999)).

<sup>29</sup> *Id.* (citation omitted).

<sup>30</sup> *See, e.g., id.* at \*6 (recognizing that even a 5.3 multiplier was “‘high’” but not impermissible) (citation omitted).

*et al.* settlements and the *NAR/HomeServices* settlements are considered in isolation, without taking into account the other *pending* settlements, the resulting multiplier is only 3.217 (*see* ¶ 122).

## **VI. THE ATTORNEYS' FEES REQUESTED BY CLASS COUNSEL (ONE THIRD OF THE COMMON FUND) ARE REASONABLE**

30. In the *NAR/HomeServices* settlements, class counsel are seeking, as attorneys' fees, 1/3 of the at least \$679.275 million settlement fund, *i.e.*, approximately \$226.425 million. These settlements are in addition to the \$208.5 million settlement fund that has already been approved by this Court (with a fee award of 1/3) in the *Anywhere, et al.* settlements. The *NAR/HomeServices* settlements are also in addition to the \$110.6 million *Compass et al.* settlements currently pending this Court on motions for final settlement approval and attorneys' fees. Class counsel have previously sought a 1/3 fee award in the *Compass, et al.* settlements as well. *See* Plaintiffs' Motion for Attorneys' Fees, Costs, Expenses and Service Awards and Suggestions in Support Thereof (Doc. No. 399), *Gibson et al v. National Association of Realtors et al*, Docket No. 4:23-cv-00788 (W.D. Mo. Aug. 20, 2024).

31. In the remaining sections of this Declaration, I offer my opinions on the reasonableness of the 1/3 fee request in the *NAR/HomeServices* settlements and the other pending settlements. In the final section, I focus solely on the *NAR/HomeServices* settlements, without factoring in the pending *Compass, et al.* settlements.

### **A. This Court Should Use the Percentage-of-the-Fund Method**

32. As an initial matter, this Court must decide whether to use the percentage-of-the-fund method (the percentage method) or the lodestar method. Just as this Court did in the *Anywhere, et*

al. settlements, *Burnett v. Nat'l Ass'n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222, at \*14 (W.D. Mo. May 9, 2024), it is my opinion that the Court should use the percentage method here, as informed by the so-called *Johnson*<sup>31</sup> factors.

33. Courts in the Eighth Circuit have discretion in common fund cases to choose either the percentage method or the lodestar method.<sup>32</sup> Nonetheless, in the Eighth Circuit and elsewhere, courts strongly prefer to use the percentage method in common fund cases.<sup>33</sup> This preference for the percentage method—which I strongly support—stems primarily from the fact that the percentage method “most closely aligns the interests of the lawyers with the class, since the more recovered for the class, the more the attorneys stand to be paid.”<sup>34</sup> By contrast, the lodestar method

---

<sup>31</sup> *Johnson v. Georgia Highway Express, Inc.*, 488 F.2d 714, 717-19 (5th Cir. 1996).

<sup>32</sup> See, e.g., *In re T-Mobile Customer Data Sec. Breach Litig.*, 111 F.4th 849, 858 (8th Cir. 2024); *Johnston v. Comerica Mortg. Corp.*, 83 F.3d 241, 244 (8th Cir. 1996); *In re IBP, Inc. Secs. Litig.*, 328 F. Supp. 2d 1056, 1064 (D.S.D. 2004) (noting that courts have “discretion to use either the lodestar method or the percentage of the benefit method”).

<sup>33</sup> See, e.g., *Reddiar v. McDonough*, No. 4:20-CV-00410-SRB, 2023 WL 11748952, at \*1 (W.D. Mo. Jan. 5, 2023) (“It is ‘recommended that the percentage of the benefit method . . . be employed in common fund situations.’”) (quoting *Johnston*, 83 F.3d at 245); *Terry Bishop, DVM v. Delaval Inc.*, No. 5:19-CV-06129-SRB, 2022 WL 18542465, at \*1 (W.D. Mo. June 7, 2022) (same); *PHT Holding II LLC v. N. Am. Co. for Life & Health Ins.*, No. 418CV00368SMRHCA, 2023 WL 8522980, at \*6 (S.D. Iowa Nov. 30, 2023) (noting that the percentage method is “often ‘preferable’ to the lodestar method when determining the reasonableness of fees in cases where the fees and the class benefits are derived from a single fund.”) (citation omitted); *Tussey v. ABB, Inc.*, No. 06-CV04305-NKL, 2019 WL 3859763, at \*2 (W.D. Mo. Aug. 16, 2019) (“in common fund cases, the percentage of the benefit approach is generally recommended”) (citing *Johnston*, 83 F.3d at 245–246); *Accord, e.g., Voulgaris v. Array Biopharma, Inc.*, 60 F.4th 1259, 1263 (10th Cir. 2023) (noting that the 10th Circuit has “express[ed] a preference for the percentage-of-the-fund approach” in common-fund cases) (citation omitted); MANUAL FOR COMPLEX LITIGATION (FOURTH) § 14.121 (2004) (noting that the “vast majority” of courts apply the percentage method in common fund cases).

<sup>34</sup> *In re Charter Communications, Inc.*, MDL No. 1506 All Cases, Consolidated Case No. 4:02-CV-1186 CAS, 2005 WL 4045741, at \*22 (E.D. Mo. June 30, 2005); *Accord, e.g., Ramah Navajo Chapter v. Jewell*, 167 F. Supp. 3d 1217, 1241 (D.N.M. 2016) (same); *Wal-Mart Stores, Inc. v. Visa USA, Inc.*, 396 F.3d 96, 121 (2d Cir. 2005) (noting that the percentage method “provides a powerful incentive for the efficient prosecution and early resolution of litigation”);

arguably gives class counsel an incentive to work more hours than are necessary and to avoid early settlement.<sup>35</sup> Under the percentage method, class counsel are incentivized to work vigorously because “the more the attorney succeeds in recovering money for the client . . . the higher dollar amount of fees the lawyer earns.”<sup>36</sup> Moreover, the lodestar method has been heavily criticized by courts and commentators as “difficult to apply, time-consuming to administer, inconsistent in result, and capable of manipulation to reach a predetermined result.”<sup>37</sup> As the Eighth Circuit has noted, the lodestar calculation “increases the workload of an already-overtaxed judicial system,” can be “insufficiently objective,” brings about inconsistent results, may be “subject to manipulation,” and can lead to “a disincentive for the early settlement of cases.”<sup>38</sup>

---

*Swedish Hosp. Corp. v. Shalala*, 1 F.3d 1261, 1269 (D.C. Cir. 1993) (“It matters little to the class how much the attorney spends in time or money to reach a successful result.”); *see also* NAT’L ASS’N OF CONSUMER ADVOCATES, STANDARDS AND GUIDELINES FOR LITIGATING AND SETTLING CONSUMER CLASS ACTIONS 27 (3d ed. 2014) (noting that the percentage method “keeps class counsel’s financial interest closely aligned with that of the class itself”).

<sup>35</sup> *See, e.g., Premachandra v. Mitts*, 727 F.2d 717, 733 (8th Cir. 1984) (courts may reduce fee awards accordingly in order to “[dis]courage overpreparation”); *In re Synthroid Mktg. Litig.*, 264 F.3d 712, 721 (7th Cir. 2001) (“[T]he lodestar approach creates [an] incentive to run up the billable hours.”); *Swedish Hosp.*, 1 F.3d at 1268–69 (“[U]sing the lodestar approach . . . attorneys are given incentive to spend as many hours as possible, billable to a firm’s most expensive attorneys [and] . . . there is a strong incentive against early settlement since attorneys will earn more the longer a litigation lasts.”); REPORT OF THE FEDERAL COURTS STUDY COMMITTEE 104 (Fed. Judicial Ctr. Apr. 2, 1990), *available at* [https://www.fjc.gov/sites/default/files/2012/Rep\\_FCSC.pdf](https://www.fjc.gov/sites/default/files/2012/Rep_FCSC.pdf) (noting that the lodestar method gives class counsel “incentives to run up hours unnecessarily”).

<sup>36</sup> *See, e.g., In re Xcel Energy, Inc., Secs., Derivative & “ERISA” Litig.*, 364 F. Supp. 2d 980, 992 (D. Minn. 2005) (cleaned up).

<sup>37</sup> *Ramah Navajo Chapter v. Babbitt*, 50 F. Supp. 2d 1091, 1108 (D.N.M. 1999). *Accord, e.g., Swedish Hosp.*, 1 F.3d at 1269–70 (“The lodestar method makes considerable demands upon judicial resources since it can be exceptionally difficult for a court to review attorney billing information over the life of a complex litigation and make a determination about whether the time devoted to the litigation was necessary or reasonable . . . . A related weakness in the lodestar approach is that it often results in substantial delay in distribution of the common fund to the class.”); REPORT OF THE FEDERAL COURTS STUDY COMMITTEE, *supra* note 35 (noting that the lodestar method may “unduly burden judges”).

<sup>38</sup> *Johnston*, 83 F.3d at 245 n.8 (citations omitted).

34. As I discuss below, in my opinion, the 1/3 fee award sought by class counsel is reasonable, particularly when taking into account the *Johnson* factors (§§ 37-78). Moreover, there is no need for the Court to conduct a lodestar cross-check (§§ 99-101). In any case, as I explain, a lodestar cross-check—utilizing a holistic methodology that takes into consideration the total hours spent in the overall litigation, all of the pending settlements (*NAR/HomeServices* and *Compass, et al.*), and all of the settlements previously approved by this Court (the *Anywhere et al.* settlements)—fully supports class counsel’s request for 1/3 of the fund. (§§ 102-114). The resulting multiplier, 3.62, is well within levels routinely approved by courts.

**B. The 1/3 Fee Award Requested Here Is Reasonable, Without Even Taking into Account the Valuable Injunctive Relief and Cooperation from Defendants in Pursuing Other Defendants**

**1. Reasonableness of a Fee Award of 1/3 of the Fund**

35. As noted, class counsel seek attorneys’ fees of 1/3 of the at least \$679.275 million settlement fund in the *NAR/HomeServices* settlements and 1/3 in the other pending settlements. This is the same percentage that they sought (and that this Court approved) in the *Anywhere et al.* settlements.

36. In the Eighth Circuit, a “[fee] award in the amount of one-third of the total settlement fund” is “in line with other awards in [that] Circuit.”<sup>39</sup> As this Court noted in awarding 1/3 of the fund in the *Anywhere* settlements, “one-third of the common fund is an appropriate amount for class counsel’s fees in complex class actions, including antitrust litigation.” *Burnett*, 2024 WL

---

<sup>39</sup> *Huyer v. Buckley*, 849 F.3d 395, 399 (8th Cir. 2017); *see also id.* (noting that “courts have frequently awarded attorneys’ fees ranging up to 36% in class actions”).

2842222, at \*14; *see also id.* (discussing Eighth Circuit cases and Missouri federal district court cases awarding as much as 36 percent “even to large settlements”). As I discuss below, based on the applicable criteria, it is my opinion that the percentage sought by class counsel here is reasonable.

**a. The 1/3 of the Fund Requested is Reasonable Under the Johnson Factors Based on the Compelling Facts and Circumstances Here**

37. In the Eighth Circuit, a district court addressing an attorneys’ fee award is required to assess the facts and circumstances by looking at 12 factors. These so-called *Johnson* factors, originally set forth by the Fifth Circuit in *Johnson v. Georgia Highway Express, Inc.*,<sup>40</sup> are:

(1) the time and labor involved; (2) the novelty and difficulty of the questions; (3) the skill requisite to perform the legal service properly; (4) the preclusion of other employment by the attorney due to acceptance of the case; (5) the customary fee; (6) any prearranged fee—this is helpful but not determinative; (7) time limitations imposed by the client or the circumstances; (8) the amount involved and the results obtained; (9) the experience, reputation, and ability of the attorneys; (10) the undesirability of the case; (11) the nature and length of the professional relationship with the client; and (12) awards in similar cases.<sup>41</sup>

---

<sup>40</sup> 488 F.2d 714, 717-19 (5th Cir. 1974), *abrogated on other grounds by Blanchard v. Bergeron*, 489 U.S. 87 (1989).

<sup>41</sup> *Barfield v. Sho-Me Power Elec. Cooperative*, No. 2:11-CV-4321NKL, 2015 WL 3460346, at \*5 (W.D. Mo. June 1, 2015) (*quoting Allen v. Tobacco Superstore, Inc.*, 475 F.3d 931, 944 n.3 (8th Cir. 2007)).

38. Although courts applying the *Johnson* factors have discretion on whether to apply particular factors and how much weight to give each one,<sup>42</sup> it is settled law that in a common fund case, “the *most critical factor* in assessing fees is the degree of success obtained.”<sup>43</sup>

39. In my opinion, the *Johnson* factors, taken as a whole, strongly support the reasonableness of the 1/3 fee award requested by class counsel. Although it is possible to group these factors for discussion, for clarity I address each factor separately.

**i. Time and Labor Required**

40. This litigation has required a significant investment of time by class counsel. To date, class counsel have devoted more than 107,500 hours to this litigation. Moreover, it is a certainty that numerous additional hours will be necessary to administer this settlement and the other pending settlements and to convince the remaining defendants to settle or conduct additional trials.

**ii. Novelty and Difficulty of the Questions**

41. Substantial attorneys’ fees are justified when the legal issues are particularly complex.<sup>44</sup> Indeed, courts (including this Court in the *Anywhere, et al.* settlements) have supported

---

<sup>42</sup> See, e.g., *Keil v. McCoy*, 862 F.3d 685, 703 (8th Cir. 2017) (a district court is “not required to discuss all of the factors, since rarely are all of the *Johnson* factors applicable”) (cleaned up); *Yarrington v. Solvay Pharmaceuticals, Inc.*, 697 F. Supp. 2d 1057, 1062 (D. Minn. 2010) (“not all of the individual factors will apply in every case, affording the Court wide discretion in the weight to assign each factor”).

<sup>43</sup> *Fish v. St. Cloud State Univ.*, 295 F.3d 849, 852 (8th Cir. 2002) (emphasis added). *Accord, e.g., In re Urethane Antitrust Litig.*, No. 04-1616-JWL, 2016 WL 4060156, at \*4 (D. Kan. July 29, 2016) (“[T]he amount involved and the results obtained . . . may be given greater weight when, as in this case, the trial judge determines that the recovery was highly contingent and that the efforts of counsel were instrumental in realizing recovery on behalf of the class”) (cleaned up). See also *Keil*, 862 F.3d at 697 (noting the “substantial and immediate benefits” the settlement conferred on class members); *In re CenturyLink Sales Practices & Sec. Litig.*, No. CV 17-2832, 2020 WL 7133805, at \*32 (D. Minn. Dec. 4, 2020) (same).

<sup>44</sup> *In re RFC & Rescap Liquidating Trust Action*, 399 F. Supp. 3d 827, 831 (D. Minn. 2019) (noting the complex legal issues involved and many complicated defenses raised by the defendants).

1/3 fee awards in antitrust cases, noting that such cases are especially challenging.<sup>45</sup> Here, the myriad legal and factual issues in this litigation were novel, complex, and contentious. Some examples of the novel and difficult nature of the issues are discussed below.

**42. Complex Legal and Factual Issues.** In *Moehrl* and *Burnett*, defendants challenged nearly every aspect of plaintiffs' Sherman Act claims, including: contesting the existence of an agreement between corporate defendants and NAR; contesting the existence of a conspiracy; arguing that plaintiffs failed to allege a properly defined market; arguing that NAR rules do not unreasonably restrain trade because they are inherently pro-competitive; asserting that plaintiffs cannot show they suffered a legally-cognizable injury and thus lack Article III standing; and asserting that NAR's rules were not the cause of plaintiffs' claimed injuries. Defendants also challenged every aspect of Plaintiffs' Missouri Merchandising Practices Act (MMPA) claims. Class counsel successfully defeated these challenges at both the motion to dismiss and summary judgment stages. However, defendants' arguments were not insubstantial, and they loomed on appeal of any contested final judgment.<sup>46</sup>

---

<sup>45</sup> See, e.g., *Burnett v. Nat'l Ass'n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222, at \*16 (W.D. Mo. May 9, 2024) (“[b]ecause antitrust claims are especially complex, expensive, and difficult to prosecute, courts have recognized that antitrust settlements should result in attorneys' fees equal to one-third of the fund.”); *In re Cattle & Beef Antitrust Litig.*, No. 22-3031 (JRT/JFD), 2023 WL 8098644, at \*3 (D. Minn. Nov. 21, 2023) (noting that “[a]ntitrust class actions are inherently complex” in justifying one-third fee award); *In re Pork Antitrust Litig.*, No. CV 18-1776 (JRT/JD), 2022 WL 18959155, at \*3 (D. Minn. Oct. 19, 2022) (same); *Urethane*, 2016 WL 4060156, at \*5 (granting one-third fee award in antitrust case relying heavily on the fact that it “was an extremely difficult and complex case . . . with significant disputed issues arising at [various stages of the litigation]”).

<sup>46</sup> See Suggestions in Support of the Motion of the National Association of Realtors to Dismiss the Association for Lack of Jurisdiction and to Dismiss the First Amended Complaint for Failure to State a Cause of Action (Doc. No. 77), *Sitzer et al. v. National Association of Realtors et al.*, No. 4:19-cv-00332 (W.D. Mo. Aug. 5, 2019); Suggestions in Support of the Corporate Defendants' Motion to Dismiss (Doc. No. 79), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Aug.

43. **Defendants’ Arguments that the Claims Had to Be Arbitrated.** Plaintiffs’ counsel defeated two motions to compel arbitration, as well as several other arbitration-related arguments. Class counsel confronted complex “gateway” arbitrability issues as well as equitable estoppel principles under Missouri law. Class counsel successfully persuaded the Court that equitable estoppel did not apply and that the Court—rather than an arbitrator—must decide threshold questions of arbitrability.<sup>47</sup> Moreover, on two occasions class counsel successfully defended the Court’s denial of arbitration on appeal to the Eighth Circuit.<sup>48</sup> Defendants also unsuccessfully attempted to appeal the second Eighth Circuit ruling to the U.S. Supreme Court.<sup>49</sup>

44. **Complex Expert Issues.** Class counsel defeated four separate motions to exclude testimony from experts who were essential to prosecution of this case. Defendants twice moved

---

5, 2019); Order (Doc. No. 331), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Oct. 16, 2019) (denying Motions to Dismiss); Order (Doc. No. 1019) *Sitzer et al. v. National Association of Realtors et al.*, No. 4:19-cv-00332 (W.D. Mo. Dec. 16, 2022) (denying motions for summary judgment).

<sup>47</sup> See The HomeServices Defendants’ Suggestions in Support of Their Motion: (1) To Compel Arbitration, (2) To Strike Class Allegations as To Certain Unnamed Plaintiffs, and (3) To Stay Proceedings with Respect to the HomeServices Defendants Pending Arbitration (Doc. No. 218), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Feb. 28, 2020); Order (Doc. No. 239), *Sitzer et al. v. National Association of Realtors et al.*, No. 4:19-cv-00332 (W.D. Mo. April 4, 2020) (denying HomeServices’ motion in full); The HomeServices Defendants’ Suggestions In Support Of Their Motion To Compel Arbitration (Doc. No. 758), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. May 5, 2022); Defendants Re/Max, LLC, The National Association of Realtors, Realogy Holdings Corp. And Keller Williams Realty, Inc.’s Suggestions in Support of Their Motion to Compel Arbitration Or, In the Alternative, To Stay Proceedings Pending Arbitration (Doc. No. 785), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. May 27, 2022); Order (Doc. No. 843), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. July 19, 2022) (denying motions to compel arbitration).

<sup>48</sup> See *Joshua Sitzer, et al. v. National Assoc. of Realtors, et al.*, No. 20-01779 (8th Cir. Apr 14, 2020); *Scott Burnett, et al. v. HomeServices of America, Inc., et al.*, No. 22-02664 (8th Cir. Aug 09, 2022).

<sup>49</sup> Petition For a Writ of Certiorari, *HomeServices of America, Inc., et al., Petitioners vs. Scott Burnett, et al.*, No. 23-840 (U.S. Feb 02, 2024); Denial of Petition for a Writ of Certiorari, *HomeServices of America, Inc., et al., Petitioners vs. Scott Burnett, et al.*, No. 23-840 (U.S. April 15, 2024).

to exclude the testimony of Dr. Craig T. Schulman—once before class certification and once before trial—testimony that provided a benchmark analysis vital to plaintiffs’ claims. On both occasions defendants asserted that his testimony did not fit the facts of the case, his methodology was unreliable, his opinions were not relevant, and he had offered impermissible legal interpretations. The Court sided with plaintiffs on each ground for exclusion. Defendants also moved to exclude the testimony of Jeffrey Rothbart, asserting five primary grounds for exclusion. Plaintiffs successfully rebutted each of these arguments. Finally, Defendants levied similar challenges to the testimony of Roger Alford, which was essential in assisting the jury in understanding complex antitrust principles and the residential real estate industry. Once again, class counsel successfully defended the testimony, ensuring that it could be presented at trial.<sup>50</sup> Despite plaintiffs’ victories, however, defendants’ challenges to plaintiffs’ expert testimony remained an issue in any appeal.

**45. Contested Class Certification Issues.** In justifying substantial attorneys’ fees, a number of courts have relied on the fact that class counsel litigated difficult class certification issues.<sup>51</sup> Here, defendants mounted vigorous challenges to class certification, including two unsuccessful attempts to appeal class certification to two different Circuits (the Seventh and the

---

<sup>50</sup> See Order (Doc. No. 1017), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Dec. 16 2022) (denying Motion to Exclude Merits Opinion Testimony of Dr. Craig T. Schulman (Doc. No. 921)); Text entry No. 733, *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. April. 18, 2022) (denying Motion to Exclude Class Certification Opinion Testimony of Dr. Craig T. Schulman (Doc. No. 552)); Order (Doc. No. 1018), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Dec. 16, 2022) (denying Motion to Exclude Expert Testimony of Jeffrey Rothbart); Order (Doc. No. 1021), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Dec. 20, 2022) (denying Motion to Exclude Expert Testimony of Roger Alford).

<sup>51</sup> See, e.g., *In re CenturyLink*, 2020 WL 7133805, at \*12; *Chieftain Royalty Company v. XTO Energy Inc.*, CIV-11-29-KEW, 2018 WL 2296588, at \*5 (E.D. Okla. 2018); *Kelly v. Phiten USA, Inc.*, 277 F.R.D. 564, 570 (S.D. Iowa 2011); *In re Enron Corp. Securities, Derivative & ERISA Litig.*, 586 F. Supp. 2d 732, 771 (S.D. Texas 2008); *Gunter v. Ridgewood Energy Corp.*, 223 F.3d 190, 197 (3d Cir. 2000).

Eighth). Among other arguments, defendants contended that class certification was not supported by admissible expert testimony and that plaintiffs' injury and damages theories conflicted with their liability case.<sup>52</sup> Again, while plaintiffs were successful in the district court and defeated defendants' attempts to appeal under Rule 23(f), class certification remained a disputed issue that defendants would have litigated in any appeal.

**46. Challenges to the \$1.78 Billion Trial Verdict.** Defendants had multiple grounds for challenging the trial verdict, including numerous challenges to the admissibility of critical evidence; the absence of evidence of a conspiracy by NAR or any of the brokerage defendants; an argument that plaintiffs lacked standing and were uninjured; and numerous other contentions.<sup>53</sup> Although the *NAR et al.* settlements eliminated the need for this Court and the Eighth Circuit to rule on any of these challenges, these were clearly arguments that both this Court and the Eighth Circuit would have had to address had the case not settled.

---

<sup>52</sup> See Corrected Petition for Permission to Appeal Class Certification Decision Pursuant to Federal Rule of Civil Procedure 23(f), *Moehrl, et al., v. The National Association of Realtors, et al.*, No. 23-8010 (7th Cir. April 12, 2023); Petition for Permission to Appeal Class Certification Decision Pursuant to Federal Rule of Civil Procedure 23(f), *Burnett, et al. v. The National Association of Realtors, et al.*, No. 22-8009 (8th Cir. April 22, 2022).

<sup>53</sup> See Corrected Suggestions in Support of Defendant The National Association of Realtors' Motion for Judgment as a Matter of Law (Doc. No. 1275), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Oct. 25, 2023); Suggestions in Support of Defendant Keller Williams Realty Inc.'s Motion for Judgment as a Matter of Law (Doc. No. 1268), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Oct. 25, 2023); The HomeServices Defendants' Motion for Mistrial and for Costs and Fees Under 28 U.S.C. §1927 or, In the Alternative, For Limiting Instruction and to Strike (Doc. No. 1265), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Oct. 25, 2023); Suggestions in Support of the HomeServices Defendants' Motion for Judgment as a Matter of Law (Doc. No. 1262), *Sitzer et al.*, No. 4:19-cv-00332 (W.D. Mo. Oct. 23, 2023).

### iii. Skill Requisite to Perform the Legal Service Properly

47. **Difficult Legal Issues.** As noted above, this case involved a number of difficult legal and factual issues (§§ 41-46). Great skill was required, and as discussed below (§ 74), class counsel are highly skilled and experienced in antitrust cases and complex civil litigation generally.

48. **Difficult Trial Issues.** Because relatively few class actions go to trial,<sup>54</sup> courts reviewing attorneys' fee requests justifiably give significant weight, when applicable, to the fact that a contested trial occurred. For example, in its order awarding attorneys' fees in the *Deepwater Horizon Litigation*, the court noted that class counsel "did something that rarely happens in class actions: they actually went to trial."<sup>55</sup> The court emphasized that the "massive two-phase trial effort" weighed in favor of the fees requested by class counsel.<sup>56</sup> Similarly, in *Allapattah*, the district court emphasized that the settlement was reached only after class counsel succeeded at trial, noting that "[c]lass counsel . . . faced a potential catastrophic risk in the event the case was lost at trial."<sup>57</sup> In *Urethane*, the court relied heavily in its fee award on the impressive jury verdict obtained by class counsel.<sup>58</sup> The court emphasized that "the case was not settled pretrial" but

---

<sup>54</sup> See, e.g., *Hughes v. Kore of Ind. Enter., Inc.*, 731 F.3d 672, 676 (7th Cir. 2013) (noting that it is "the rare case in which a class action not dismissed pretrial goes to trial rather than being settled"); *Waters v. Int'l Precious Metals Corp.*, 190 F.3d 1291, 1299 (11th Cir. 1999) ("Rarely do class action litigations proceed to trial."); Robert H. Klonoff, *Class Actions in the Year 2026: A Prognosis*, 65 EMORY L.J. 1569, 1642 (2016) (indicating that "settlement is still the norm").

<sup>55</sup> *In Re: Oil Spill by the Oil Rig "Deepwater Horizon" in the Gulf of Mexico, on April 20, 2010*, No. 2:10-md-02179-CJB, 2016 WL 6215974, at \*18 (E.D. La. Oct. 25, 2016).

<sup>56</sup> *Id.*

<sup>57</sup> *Allapattah Services, Inc. v. Exxon Corp.*, 454 F. Supp. 2d 1185, 1203 (S.D. Fla. 2006).

<sup>58</sup> *Urethane*, 2016 WL 4060156, at \*4-7.

rather was litigated before a jury, resulting in a verdict of over \$400 million—an “incredible success on the merits.”<sup>59</sup>

49. In the present case, a compelling justification for the 1/3 fee award requested by class counsel is that in *Burnett* they conducted a full trial on the merits against NAR and various brokerages and, on October 31, 2023, achieved a classwide award for a Missouri class of real estate sellers of \$1.78 billion in damages (before trebling). I have no doubt that this impressive and historic trial verdict was an essential catalyst for the substantial settlements that followed.

50. **Absence of Government Litigation.** In some cases, private counsel are assisted by the existence of parallel government litigation. Such government litigation—which may involve both criminal actions and civil enforcement—can provide valuable resources and can help uncover underlying wrongdoing. Thus, some courts have noted the heavy involvement of the government

---

<sup>59</sup> *Id.* at \*4; accord, e.g., *Brady v. Air Line Pilots Ass’n*, 627 F. App’x 142, 144–45 (3d Cir. 2015) (emphasizing that “Class Counsel conducted a five-week liability trial that resulted in a jury verdict in favor of the class” in upholding district court’s 30 percent attorneys’ fee award); *In re Syngenta AG MIR 162 Corn Litig.*, 357 F. Supp. 3d 1094, 1115 (D. Kan. 2018) (noting that “litigation was extensive and exhaustive . . . and included a trial and a plaintiffs’ verdict”); *In re Apollo Grp. Inc. Sec. Litig.*, No. 04-cv-02147-PHX-JAT, 2012 WL 1378677, at \*7 (D. Ariz. Apr. 20, 2012) (awarding attorneys’ fees of 33½ percent of \$145 million fund based in large part on favorable jury verdict secured by class counsel, and noting: “[S]ecurities class actions rarely proceed to trial . . . [and] there was a great risk that this case would not result in a favorable verdict after trial.”); *In re Thirteen Appeals Arising Out of San Juan Dupont Plaza Hotel Fire Litig.*, 768 F. Supp. 912, 931–32 (D.P.R. 1991) (relying on multi-phase trial in setting aside total attorneys’ fees of \$68 million out of \$220 million fund, or 30.9 percent), *rev’d on other grounds*, 56 F.3d 295 (1st Cir. 1995). Indeed, courts give substantial weight in awarding fees to the fact that a case was close to going to trial. See, e.g., *Fleisher v. Phoenix Life Ins. Co.*, Nos. 11-cv-8405(CM), 14-cv-8714(CM), 2015 WL 10847814, at \*12–13 (S.D.N.Y. Sept. 9, 2015) (noting, in awarding 33½ percent of cash settlement fund, that “the litigation was hard-fought” and a settlement was reached “on the eve of trial” and after an “all-day mock trial”); *In re Flonase Antitrust Litig.*, 291 F.R.D. 93, 99, 104, 106 (E.D. Pa. 2013) (noting that class counsel “had completed significant preparation for trial” in awarding attorneys’ fees of 33½ percent); *Columbus Drywall & Insulation*, No. 1:04-cv-3066-JEC, 2012 WL 12540344, at \*3 (N.D. Ga. Oct. 26, 2012) (emphasizing that “[t]he case settled only within 48 hours of trial” in awarding attorneys’ fees of 33½ percent).

in setting awards below amounts requested by class counsel. For example, in reducing class counsel's fee request in the *AOL Time Warner Securities Litigation*, the court noted that class counsel "benefited to a degree from work performed by others," including "[p]arallel government investigations."<sup>60</sup> Similarly, in explaining its fee award of only 10 percent in *In re Quantum Health Resources, Inc.*, the court emphasized that "[t]he facts of [the] case weighed heavily in the Class's favor from the start, largely because the material allegations of the complaint were supported by the unequivocal results of public investigations conducted by [California state agencies]."<sup>61</sup>

51. Conversely, courts have also noted (as is true here) the *absence* of government involvement in approving substantial fee requests. For example, in *In re CenturyLink Sales Practices & Securities Litigation*, the court noted that the plaintiffs "faced a risk of losing" because of "the fact that there was no government investigation regarding [the defendant's] statements to its investors" and that, therefore, "[p]roving loss causation would have been a significant hurdle."<sup>62</sup> Similarly, in *In re Gulf Oil/Cities Services Tender Offer Litigation*, the court emphasized that the case was "not [one] where plaintiffs' counsel can be cast as jackals to the government's lion, arriving on the scene after some enforcement or administrative agency has made the kill. [Class counsel] did all the work on their own."<sup>63</sup> As the court noted in *Urethane*, the fact that "[class]

---

<sup>60</sup> *In re AOL Time Warner, Inc. Sec. & ERISA Litig.*, No. 02-cv-05575 (SWK), 2006 WL 3057232, at \*17 (S.D.N.Y. Oct. 25, 2006).

<sup>61</sup> 962 F. Supp. 1254, 1259 (C.D. Cal. 1997).

<sup>62</sup> No. CV 18-296 (MJD/KMM), 2021 WL 3080960, at \*6 (D. Minn. July 21, 2021).

<sup>63</sup> 142 F.R.D. 588, 597 (S.D.N.Y. 1992); *accord, e.g., Syngenta*, 357 F. Supp. 3d at 1112 (noting that the case "did not involve a government investigation or prosecution of the defendant, and thus plaintiffs' counsel were forced to undertake all of the necessary investigation and discovery").

[c]ounsel had to build this case on their own, *without the help of a government investigation or prosecution,*” weighed in favor of the requested 33⅓ percent fee award.<sup>64</sup>

52. Here, class counsel had no assistance of any kind from insurance regulators, state attorneys general, or any other state or federal officials.

53. **No Public Admission of Liability.** In some instances, class counsel benefit from the fact that the defendant has publicly admitted wrongdoing. Such admissions no doubt make it easier for class counsel to prosecute the claims and negotiate a settlement. For example, in *Quantum Health*, the court emphasized the “significant public admissions by Quantum” in concluding that class counsel did not face “any significant risk” and awarding attorneys’ fees of only 10 percent

---

<sup>64</sup> *Urethane*, 2016 WL 4060156, at \*4 (emphasis added); *accord, e.g., In re Nat’l Football League Players’ Concussion Injury Litig.*, No. 2:12-md-02323-AB, 2018 WL 1635648, at \*7 (E.D. Pa. Apr. 5, 2018) (“This was not a case where government prosecutions laid the groundwork for private litigation. This case required a pioneering effort by Class Counsel.” (citation, internal quotation marks, and brackets omitted)); *Standard Iron Works v. ArcelorMittal*, No. 08-cv-05214, 2014 WL 7781572, at \*1 (N.D. Ill. Oct. 22, 2014) (noting, in awarding attorneys’ fees of 33 percent, that “Class Counsel initiated and developed this case with no assistance from any prior government investigation or prosecution”); *In re Flonase Antitrust Litig.*, 951 F. Supp. 2d 739, 748–49 (E.D. Pa. 2013) (relying on absence of government investigation); *In re Automotive Refinishing Paint Antitrust Litig.*, MDL No. 1426, 2008 WL 63269, at \*5 (E.D. Pa. Jan. 3, 2008) (similar); *Syngenta*, 357 F. Supp. 3d at 1112 (in awarding 33⅓ percent of \$1.5 billion settlement, relying on the fact “that, unlike some other class actions, this case did not involve a government investigation or prosecution of the defendant, and thus plaintiffs’ counsel were forced to undertake all of the necessary investigation and discovery”).

of the common fund.<sup>65</sup> Similar public admissions of wrongdoing by Volkswagen in the *Clean Diesel* scandal also facilitated a prompt settlement.<sup>66</sup>

54. Here, all of the defendants vigorously contested liability prior to entering into the class settlement; even today (and in the settlement agreements themselves), defendants admit no wrongdoing despite their agreement to pay hundreds of millions of dollars.

55. **No Public Relations Reason to Settle.** In some cases, widespread adverse publicity creates a public relations nightmare for a defendant, thus increasing the need for such a defendant to settle on terms favorable to plaintiffs. Examples include the *Deepwater Horizon Litigation*, where BP faced “a torrent of criticism” in the wake of the oil spill disaster;<sup>67</sup> the *Volkswagen Clean Diesel Litigation*, where Volkswagen’s admission of fraud shook consumer confidence and resulted in “something like a tsunami” of bad press;<sup>68</sup> and the *NFL Concussion Litigation*, where commentators noted that “regular updates from a courtroom had the potential to be a [public relations] nightmare for the NFL, especially because of the possibility of unflattering documents

---

<sup>65</sup> 962 F. Supp. at 1259; *see also, e.g., In re Schering-Plough Corp. Enhance Sec. Litig.*, Nos. 08-397 & 08-2177 (DMC) (JAD), 2013 WL 5505744, at \*43 (D.N.J. Oct. 1, 2013) (noting that the litigation “was no easy task for [class counsel] because no Defendant ever admitted wrongdoing”). Additionally, even if the defendant has not publicly admitted wrongdoing, courts have focused on the relative ease of establishing liability in awarding fees below those requested by class counsel. For example, the Third Circuit, in rejecting the district court’s fee award in *In re Cendant Corp. Litigation*, emphasized that plaintiffs had “a simple case in terms of liability.” 264 F.3d 201, 221 (3d Cir. 2001).

<sup>66</sup> Sindhu Sundar, *VW Mea Culpa Paved Path to Lightning-Fast DOJ Settlement*, LAW 360 (Apr. 21, 2016), <https://www.law360.com/articles/787693/vw-mea-culpa-paved-path-to-lightning-fast-doj-settlement> (The “unusually swift” resolution was “likely the result of VW’s admissions” of wrongdoing).

<sup>67</sup> Leon Kaye, *Five Years After Deepwater Horizon, Can BP Repair Its Reputation?*, SUSTAINABLE BRANDS (Feb. 19, 2015), <https://sustainablebrands.com/read/marketing-and-comms/five-years-after-deepwater-horizon-can-bp-repair-its-reputation>.

<sup>68</sup> Danny Hakim, *VW’s Crisis Strategy: Forward, Reverse, U-Turn*, N.Y. TIMES (Feb. 26, 2016), <https://www.nytimes.com/2016/02/28/business/international/vws-crisis-strategy-forward-reverse-u-turn.html>.

coming to light.”<sup>69</sup> Here, there were no similar pressures that compelled the defendants to settle. In fact, plaintiffs were challenging conduct that was well accepted for generations by the real estate industry. The industry was facing no sudden public relations crisis when these cases were brought or settled.

**56. Quality of Opposing Counsel.** An important factor in evaluating a proposed fee award is the “quality and vigor of opposing counsel.”<sup>70</sup> This is understandable; class counsel must be especially adept when confronted by skilled defense counsel. For example, in awarding attorneys’ fees of 33⅓ percent in *Dartell v. Tibet Pharmaceuticals, Inc.*, the court noted that “[t]he performance and quality of defense counsel . . . favors a finding that [class counsel] prosecuted this case with skill and efficiency.”<sup>71</sup> Similarly, in awarding attorneys’ fees of 33⅓ percent of the \$510 million fund in the *Initial Public Offering Securities Litigation*, the court noted that class counsel “were pitted against . . . prominent national defense firms,” and it emphasized what an “impressive feat” a favorable settlement was, achieved “against such formidable opponents.”<sup>72</sup> Judge Lungstrum likewise awarded 1/3 of a \$1.5 billion settlement, noting that defendants were “represented by experienced and well-funded top-shelf counsel, [who] (quite properly) raised

---

<sup>69</sup> Dan Diamond, *NFL Pays \$765 Million to Settle Concussion Case, Still Wins*, FORBES (Aug. 29, 2013), <https://www.forbes.com/sites/dandiamond/2013/08/29/nfl-pays-765-million-to-settle-concussion-case-still-wins/#67a1d1317e62>.

<sup>70</sup> *In re Charter Communications, Inc.*, MDL No. 1506 All Cases, Consolidated Case No. 4:02-CV-1186 CAS, 2005 WL 4045741, at \*29 (E.D. Mo. June 30, 2005) (citing *In re IBP, Inc. Sec. Litig.*, 328 F. Supp. 2d 1056, 1064 (D.S.D. 2004)).

<sup>71</sup> No. 14-cv-03620, 2017 WL 2815073, at \*9–10 (D.N.J. June 29, 2017) (citations and internal quotation marks omitted).

<sup>72</sup> *In re Initial Public Offering Sec. Litig.*, 671 F. Supp. 2d 467, 510 (S.D.N.Y. 2009).

every defense and contested every issue throughout,”<sup>73</sup> much like defendants did here. Numerous other courts have articulated similar reasoning.<sup>74</sup>

57. Here, extraordinary skill on the part of class counsel was required because defendants have been represented by at least 30 of the top defense firms in the country, including (among other outstanding firms) Cooley; Gibson, Dunn & Crutcher; Holland & Knight; Jones Day; Morgan, Lewis & Bockius; O’Melveny & Meyers; Paul, Weiss, Rifkind, Wharton & Garrison; Quinn Emanuel Urquhart Sullivan; and Skadden, Arps, Slate, Meagher & Flom.

58. In the face of defendants’ formidable attorneys, class counsel had to perform with great skill. They had to master the real estate industry, prepare and defend novel theories of antitrust liability, fend off facial and summary judgment challenges, avoid arbitration, convince the Court to proceed on a classwide basis, and present the complex issues in the case before a federal jury. As discussed below (¶ 74), this is an exceptionally talented group of class counsel. But with at least 30 of the nation’s top defense firms litigating on the other side, and defendants seemingly

---

<sup>73</sup> *Syngenta*, 357 F. Supp. 3d at 1112.

<sup>74</sup> *See, e.g., Pollard v. Remington Arms Co.*, 320 F.R.D. 198, 198 (W.D. Mo. 2017) (noting that defense counsel was “experienced and skilled”); *In re CenturyLink*, 2020 WL 7133805 at \*34 (noting that the defendant and their counsel “mounted a strong defense” and required class counsel to respond to “a flurry of substantial and complex motions.”); *Allapattah*, 454 F. Supp. 2d at 1207 (“Further adding to the difficulty of the case was the quality of Plaintiffs’ legal adversaries. Exxon hired some of the most able lawyers and experts in America and spared no expense in doing so.”); *Billitteri v. Sec. Am., Inc.*, Nos. 3:09-cv-01568-F & 3:10-cv-01833-F, 2011 WL 3585983, at \*7 (N.D. Tex. Aug. 4, 2011) (“Because of the extremely effective work of opposing counsel . . . the skill required here . . . certainly justifies the contemplated [fee] award.”); *In re OSB Antitrust Litig.*, No. 06-826, 2008 WL 11518423, at \*2 (E.D. Pa. Dec. 19, 2008) (noting, in awarding attorneys’ fees of 33½ percent, that “counsel for Defendants—dozens of extremely distinguished lawyers from across the country—skillfully and vigorously opposed [class counsel]”); *Schwartz v. TXU Corp.*, No. 3:02-cv-2243-K, 2005 WL 3148350, at \*29–30 (N.D. Tex. Nov. 8, 2005) (“The standing of opposing counsel should be weighed in determining the fee, because such standing reflects the challenge faced by plaintiffs’ attorneys. The ability of plaintiffs’ counsel to obtain such a favorable settlement for the Class in the face of such formidable legal opposition confirms the superior quality of their representation.”).

willing to spare no expense to win, many talented plaintiffs’ lawyers could have been outgunned here. Class counsel here made this litigation their central focus, in some instances to the near exclusion of all other cases. Indeed, a number of the attorneys at the six plaintiff firms worked on these cases full-time or close to full time for a number of years. *See, e.g.*, Dirks Decl. at ¶ 4; Boulware Decl. at ¶ 7. The district court’s observations in *Urethane* are equally applicable here:

[Class] counsel achieved an incredible result for the class, in a case with an extreme amount of risk at all stages of the litigation, and they obtained that result because they won what is reported to be one of the largest verdicts of its kind in United States history. Counsel had to build this case on their own, without the help of a governmental investigation or prosecution, . . . and they toiled for many years, at great expense to themselves, with a very real risk that they would not recover anything.<sup>75</sup>

#### **iv. Preclusion of Other Employment Due to Acceptance of the Case**

59. As noted (¶ 58), the six law firms representing plaintiffs were hampered in their ability to take on significant other work. Some of the lawyers on the plaintiffs’ side worked on little else for years.

#### **v. Customary Fee**

60. In individual contingency-fee contracts, the negotiated attorneys’ fees percentage is typically 1/3; indeed, that percentage can go much higher if, as here, the case goes to trial.<sup>76</sup> Here, the class representatives entered individual fee agreements of up to 35 percent contingent fees.

---

<sup>75</sup> *Urethane*, 2016 WL 4060156, at \*6.

<sup>76</sup> *See, e.g., Galloway v. Kansas City Landsmen, LLC*, 833 F.3d 969, 973 (8th Cir. 2016) (noting that, in the district court’s experience, “33% is in the middle of the range that attorneys performing contingency fee work” typically charge); *In re Cont’l Ill. Sec. Litig.*, 962 F.2d 566, 572 (7th Cir. 1992) (noting that the “usual range for contingent fees is between 33 and 50 percent”); *Swinton v. Squaretrade, Inc.*, 454 F. Supp. 3d 848, 887 (S.D. Iowa 2020) (recognizing that a one-third contingency fee is “typical”); *Hite v. Vermeer Manufacturing Co.*, 361 F. Supp. 2d 935, 953 (S.D. Iowa 2005) (noting that a one-third contingency is standard in Iowa for contingency cases).

Contingent fee agreements of 1/3 are common, and it is notable that various individual fee agreements here exceeded that percentage.<sup>77</sup>

61. In assessing reasonable fees, numerous courts have cited the actual percentages in individual fee agreements. As the Seventh Circuit has explained:

When attorney's fees are deducted from class damages, the district court must try to assign fees that mimic a hypothetical *ex ante* bargain between the class and its attorneys. The court must base the award on relevant market rates and the *ex ante* risk of nonpayment. To determine the market for attorney's fees, the court should look to actual fee contracts that were privately negotiated for similar litigation . . . .<sup>78</sup>

Similarly, the court in *Allapattah* noted that, "when deciding on appropriate fee levels in common-fund cases, courts must do their best to award counsel the market price for legal services, in light of the risk of nonpayment and the normal rate of compensation in the market at the time."<sup>79</sup>

62. Here, the fact that numerous individual plaintiffs agreed to a contingency fee of up to 35 percent speaks volumes regarding the difficulty of the litigation and the fairness of a fee request of one third of the common fund.

---

<sup>77</sup> See, e.g., *Montague v. Dixie Nat. Life Ins. Co.*, No. 3:09-00687-JFA, 2011 WL 3626541, at \*3 (D. S.C. Aug. 17, 2011) ("A 33% fee award from the common fund in this case is consistent with what is routinely privately negotiated in contingency fee litigation."); *Frederick v. Range Resources-Appalachia, LLC*, No. C.A. 08-288 ERIE, 2011 WL 1045665, at \*12 (W.D. Pa. Mar. 17, 2011) ("the contingency fee agreement that the named Plaintiffs and Class Counsel initially entered into at the outset of this litigation called for a contingency fee of 33.5%"); *In re Remeron Direct Purchaser Antitrust Litig.*, No. CIV.03-0085 FSH, 2005 WL 3008808, at \*16 (D.N.J. Nov. 9, 2005) ("Attorneys regularly contract for contingent fees between 30% and 40% with their clients in non-class, commercial litigation.").

<sup>78</sup> *Williams v. Rohm & Haas Pension Plan*, 658 F.3d 629, 635 (7th Cir. 2011).

<sup>79</sup> 454 F. Supp. 2d at 1211; accord, e.g., *In re Cont'l Ill.*, 962 F.2d at 572 ("The object in awarding a reasonable attorneys' fee . . . is to simulate the market."); *RJR Nabisco Inc. Sec. Litig.*, Fed. Sec. L. Rep. (CCH) ¶ 94, 268 (S.D.N.Y. 1992) (noting that "what should govern [fee] awards is . . . what the market pays in similar cases").

**vi. Any Prearranged Fee**

63. As noted (¶ 60), individuals entered into private contingency fee contracts of up to 35 percent.

**vii. Time Limitations Imposed by the Client or the Circumstances**

64. In awarding fees, a number of courts have emphasized the litigation pressures faced by plaintiffs. For example, in *Johnson*, the court noted that “priority work that delays the lawyer’s other legal work is entitled to some premium.”<sup>80</sup> In *League of Women Voters of Missouri v. Ashcroft*, the Eighth Circuit noted that the fee request was reasonable under the *Johnson* factors in light of, among other things, “the time-sensitive nature of the claims.”<sup>81</sup> And in *Allapattah*, the court cited the “frantic pace” of the litigation in “giv[ing] significant weight to this factor in setting the [fee] percentage.”<sup>82</sup>

65. Here, serious time limitations were imposed in this litigation. Discovery was extensive and challenging, and as noted (¶ 58), several of the lawyers involved in this litigation worked on little else for years. Moreover, class counsel faced the pressure of a firm trial date in *Burnett*—with no realistic prospect of a pretrial settlement in sight.

**viii. Amount Involved and Results Obtained**

66. As noted above (¶ 38), “the degree of success obtained is the most critical factor in determining the reasonableness of a fee award.”<sup>83</sup> For example, in the *Rite Aid Corporation*

---

<sup>80</sup> *Johnson*, 488 F.2d at 718.

<sup>81</sup> 5 F.4th 937, 941 (8th Cir. 2021); *see also In re CenturyLink*, 2020 WL 7133805, at \*34 (noting that class counsel aptly responded to “a flurry of substantial and complex motions,” including dispositive motions, filed by defense counsel).

<sup>82</sup> 454 F. Supp. 2d at 1215; *accord, e.g., In re OSB Antitrust Litig.*, 2008 WL 11518423, at \*2; *Lucas v. Kmart Corp.*, No. 99-cv-01923, 2006 WL 2729260, at \*6 (D. Colo. July 27, 2006).

<sup>83</sup> *Vines v. Welspun Pipes Inc.*, 9 F.4th 849, 856 (8th Cir. 2021) (cleaned up).

*Securities Litigation*, the court emphasized that the \$126.6 million settlement was the largest recovery on record against auditors in a securities class action.<sup>84</sup> Here, in addition to the \$208.5 million settlement fund approved by this Court in the *Anywhere, et al.* settlements, class counsel successfully negotiated non-reversionary funds of at least \$679.275 million in the *NAR/HomeServices* settlements and \$110.6 million in the *Compass, et al.* settlements. These “groundbreaking” settlements may be some of the largest settlements or verdicts ever obtained against the real estate industry.<sup>85</sup> And they are clearly large by any class action standard.<sup>86</sup> Moreover, unlike in most class actions, in which settlements occur before trial, here class counsel achieved a landmark jury verdict that fundamentally altered the path of the litigation.

---

<sup>84</sup> 362 F. Supp. 2d 587, 90 (E.D. Pa. 2005).

<sup>85</sup> Will Daniel, *The \$1.8 billion ‘conspiracy’ verdict that rocked the real-estate industry has turned into a groundbreaking \$418 million settlement*, FORTUNE (March 15, 2024), <https://fortune.com/2024/03/15/nar-settles-lawsuits-real-estate-commissions-threat/>; *see also*, e.g., Mike Winters, *Landmark \$418 million settlement could slash homebuying costs by tens of thousands of dollars—here’s how it works*, CNBC (Mar. 21, 2024), <https://www.cnbc.com/amp/2024/03/21/landmark-settlement-could-slash-homebuying-costs.html> (describing settlement as “groundbreaking”); Michael Bloom et al., *What the National Association of Realtors’ settlement means for consumers and real estate brokers*, YAHOO FINANCE (Mar. 15, 2024), <https://finance.yahoo.com/news/national-association-realtors-settlement-means-234223890.html> (stating that the settlement “is set to usher in the most sweeping reforms the American real estate market has seen in a century”).

<sup>86</sup> *See, e.g., In re Apple Inc. Device Performance Litig.*, No. 5:18-MD-02827-EJD, 2023 WL 2090981 at \*13 (N.D. Cal. Feb. 17, 2023) (“The \$310 million Settlement floor, with a maximum Settlement amount of \$500 million, is a substantial result.”); *In re Glumetza Antitrust Litig.*, No. C 19-05822 WHA, 2022 WL 327707, at \*6 (N.D. Cal. Feb. 3, 2022) (“The combined settlement amount of \$453,850,000 constitutes the third-largest absolute dollar recovery for a direct-purchaser class in a generic delay pharmaceutical antitrust action.”); *Ferron v. Kraft Heinz Foods Company*, No. 20-CV-62136-RAR, 2021 WL 2940240, at \*10 (S.D. Fla. July 13, 2021) (noting that in a case with a total settlement valued at \$125 million “the benefits provided to the Class by the Settlement are remarkable”); *Cook v. Rockwell Int’l Corp.*, No. 90-CV-00181-JLK, 2017 WL 5076498, at \*2 (D. Colo. Apr. 28, 2017) (noting that the \$375 million settlement was an “extraordinary result”).

67. Critically, all of the funds (after attorneys’ fees, expenses, and any approved service awards) will go to the class. No funds are subject to reversion to the defendants. This is the polar opposite of a case in which class members end up with little value, such as a settlement involving worthless coupons,<sup>87</sup> or one where much or most of the fund is unclaimed and reverts to the defendant.<sup>88</sup>

68. Moreover, as discussed in detail below (¶¶ 96–98), the results also include historic injunctive relief that will result in a sea change in the real estate industry. And class counsel secured the cooperation of the settling defendants in the prosecution of the remaining defendants.

69. In my opinion, the fact that the nationwide settlements here are lower than the \$1.78 billion trial verdict in the Missouri class action does not undermine the conclusion that class counsel were highly effective in achieving these settlements. Because of the trial defendants’ limitations on their ability to pay, the settlements obtained a significant recovery for the class without tipping the defendants into bankruptcy. As noted (¶ 46), there were numerous risks in upholding that trial verdict on appeal. NAR and the brokerages mounted substantial challenges to the trial verdict; had that verdict been upheld, appeal would have been a certainty. More generally, as noted (¶¶ 41–47), defendants had several plausible legal challenges to the complaint, plaintiffs’ experts, and class certification, just to name a few of the areas plaintiffs would have had to litigate on appeal.

---

<sup>87</sup> Compare, e.g., *Swinton*, 454 F. Supp. 3d, at 861 (noting that heightened scrutiny is required when a settlement includes coupons as compensation), with *Columbus Drywall & Insulation*, 2012 WL 12540344, at \*3 (noting, in awarding attorneys’ fees of 33½ percent, that “unlike some class settlements, the recovery here consists entirely of cash, rather than coupons or discounts on future purchases from the defendants”).

<sup>88</sup> Compare, e.g., *Shanley v. Evereve, Inc.*, 22-CV-0319 (PJS/JFD), at \*22 (D. Minn. Nov. 18, 2022) (unclaimed settlement amounts would revert to the defendant).

70. Moreover, as discussed below (¶ 96), these settlements do far more than creating a pot of money. They result in transformative injunctive relief that was not achieved even after the jury trial in this Court. As NAR pointed out after the October 2023 jury verdict (*see* ¶ 17), that verdict did not adjudicate whether the industry had to change its practices. According to press coverage and plaintiffs' expert, Dr. Nicholas Economides, the relief is worth billions of dollars per year. *See* ¶ 26. And in addition to the injunctive relief, class counsel secured the cooperation of the settling defendants in prosecuting the remaining defendants.

71. Finally, a settlement must be realistic based on the defendants' solvency. A settlement that leads to a defendant's bankruptcy is not advantageous to the class. Here, as in the prior and other pending settlements, class counsel was attentive to seeking the maximum settlements without forcing the defendants into bankruptcy. Indeed, they consulted with financial experts to determine what each settling defendant could reasonably pay in settlement without becoming insolvent. Dirks Decl. at ¶¶ 26-27. This Court recognized this point in the *Anywhere, et. al.* settlements. It noted that the settlements were "supported by the financial condition of the Settling Defendants," and that "[b]efore settling, Plaintiffs used a forensic accountant to confirm each defendant's ability to pay while still maintaining a viable business." *Burnett*, 2024 WL 2842222, at \*5. The Court concluded that "[t]he Settlements each capture a significant portion of the Settling Defendants' available assets while still allowing them to continue operations," whereas "the joint and several liability that would have resulted from a judgment would have been disastrous for any of the

defendants.” *Id.* The Court cited several cases supporting the notion that a settlement can be fair and reasonable without having ruinous consequences for the defendant. *Id.*<sup>89</sup>

72. A similar issue arose in the *VW Clean Diesel* MDL litigation, in which I served as an expert on the fairness of the class settlement. Various objectors complained that, although the settlement awarded in excess of the Bluebook value of the vehicles, it was deficient because it did not award the full original purchase price of the cars, some of which were many years old with high mileage. In making that argument, the objectors emphasized the egregiousness of Volkswagen’s conduct. In urging the Court to reject those objections, I explained that such an award, while desirable in theory given Volkswagen’s admitted misconduct, could well bankrupt Volkswagen. As such, the objectors’ proposal was not ultimately in the interest of the class. Judge Breyer agreed, reasoning:

“... Professor Klonoff opines that requiring Volkswagen ‘to pay the full purchase [price], regardless of the age of the vehicle, would increase the cost of the settlement multifold. The possibility of bankruptcy under such a scenario cannot be ignored.’ (quoting Klonoff Declaration). Bankruptcy would present ‘a huge impediment to prompt, efficient, and fair payments to injured claimants.’ (quoting Klonoff Declaration). Weighing this possibility against the immediate and guaranteed benefits provided by the Settlement, settlement is clearly favored.”<sup>90</sup>

---

<sup>89</sup> Specifically, the Court cited two Eighth Circuit cases: *Grunin v. Int’l House of Pancakes*, 513 F.2d 114, 125 (8th Cir. 1975), and *Petrovic v. Amoco Oil Co.*, 200 F.3d 1140, 1153 (8th Cir. 1999), as well as a decision from the Southern District of New York, *Meredith v. SESAC, LLC*, 87 F. Supp.3d 650, 665 (S.D.N.Y. 2015). See *Burnett*, 2024 WL 2842222, at \*5.

<sup>90</sup> *In re Volkswagen “Clean Diesel” Marketing, Sales Practices & Prod. Liab. Litig.*, No. 3:15-md-02672-CRB, 2016 WL 6248426, at \*18 (N.D. Cal. Oct. 25, 2016), *aff’d sub nom. In re Volkswagen “Clean Diesel” Mktg., Sales Pracs., & Prod. Liab. Litig.*, 895 F.3d 597 (9th Cir. 2018), and *aff’d sub nom. In re Volkswagen “Clean Diesel” Mktg., Sales Pracs., & Prod. Liab. Litig.*, 741 F. App’x 367 (9th Cir. 2018).

73. Other courts have likewise looked at the possibility of bankruptcy in assessing whether the amount of a particular settlement is fair, reasonable, and adequate. For example, In *In re Genworth Fin. Sec. Litig.*, the district court found a proposed class settlement to be fair where—as is the case here—the amount was reached through consultation with financial experts who determined what the Defendant could reasonably pay without compromising its solvency.<sup>91</sup> As the court explained, a larger jury verdict would “decrease the plaintiffs’ likelihood of recovery through bankruptcy proceedings.”<sup>92</sup> Similarly, in *In re EVCI Career Colleges Holding Corp. Sec. Litig.*, the district court approved a cash settlement constituting only 35 percent of the total estimate of damages because “there was significant risk that, even if [Plaintiffs] succeeded at trial, the resulting damage award could be wiped out by a bankruptcy filing.”<sup>93</sup>

#### **ix. Experience, Reputation, and Ability of Attorneys**

74. Class counsel are highly skilled and experienced class action and antitrust attorneys, from some of the most prestigious plaintiff firms in the country. See *Burnett Docs.* 1392-1–1392-6 (declarations of all six firms). The individual lawyers from these firms included some of the country’s most accomplished class action and antitrust plaintiff lawyers. Team members have

---

<sup>91</sup> *In re Genworth Fin. Sec. Litig.*, 210 F. Supp. 3d 837, 842 (E.D. Va. 2016)

<sup>92</sup> *Id.*

<sup>93</sup> *In re EVCI Career Colleges Holding Corp. Sec. Litig.*, No. 05 CIV 10240 CM, 2007 WL 2230177, at \*1 (S.D.N.Y. July 27, 2007); *Accord, e.g., In re Lumber Liquidators Chinese-Mfr. Flooring Prod. Mktg., Sales Prac. and Prod. Liability Litig.*, 952 F.3d 471, 485 (4th Cir. 2020) (“Lumber Liquidators’ potential inability to pay litigated judgments in both MDLs weighs in favor of the [district] court’s adequacy ruling”); *Lane v. Facebook, Inc.*, 696 F.3d 811, 823-24 (9th Cir. 2012) (affirming settlement in light of the district court’s conclusion that additional damages would be “annihilative” to defendant company that was “on the verge of bankruptcy”); *In re AOL Time Warner, Inc.*, No. 02 Civ. 5575(SWK), 2006 WL 903236, at \*12 (S.D.N.Y. Apr. 6, 2006) (fact that a greater recovery “would put the defendant at risk of bankruptcy or other severe economic hardship” weighs in favor of settlement).

received recognition as the “The Best Lawyers in America,” “Super Lawyers,” and “Rising Stars.”  
*Id.* Many have held prominent leadership roles in other major class actions and MDL cases.<sup>94</sup>

**x. Undesirability of the Case**

75. Any lawyer considering involvement on the plaintiffs’ side in this case had to understand that the litigation involved a huge commitment of time and resources, with an outcome that was anything but certain. Class counsel appear to be the first and only lawyers willing to represent the settlement class until after the successful trial verdict in *Burnett*. Only after their successes did other attorneys start to bring similar cases.

**xi. Nature and Length of Professional Relationship with the Client**

76. For the vast majority of class members, there was no prior relationship. Courts have generally given little weight to this *Johnson* factor, noting that “[t]he meaning of this factor . . . and its effect on the calculation of a reasonable fee has always been unclear.”<sup>95</sup> Here, to the extent that this factor is relevant at all, it is neutral.

**xii. Awards in Similar Cases**

77. Fee awards in other cases involving significant challenges confirm the reasonableness of the fees sought here. As I explain in detail below, the percentage requested by class counsel here (1/3) is in line with percentages awarded in numerous other class actions. It also aligns with the fees awarded in other antitrust settlements. And, unlike in most of those cases, the settlements here will yield injunctive relief worth billions of dollars to the class and future real estate sellers;

---

<sup>94</sup> See, e.g., *Burnett Docs.* 1392-4 at ¶ 2; 1392-5 at ¶ 2.

<sup>95</sup> *Bruner v. Spring/United Mgmt. Co.*, No. 07-cv-02164-KHV, 2009 WL 2058762, at \*9 (D. Kan. July 14, 2009).

in essence, class counsel secured the settling defendants' agreement to transform their industry practices going forward.

78. As the above discussion reflects, analysis of the *Johnson* factors demonstrates the reasonableness of the fees sought here. And that is based just on the monetary fund. As discussed below (¶¶ 96–98), the actual percentage sought by counsel is much lower than 1/3 because the settlements include substantial injunctive relief worth billions of dollars.

### **C. The Percentage Requested Is Reasonable Notwithstanding the Fact that These are So-Called Mega-Fund Cases**

79. In this section, I explain why, in my opinion, an award of 1/3 is reasonable notwithstanding the fact that these settlements could be characterized as mega-fund settlements, *i.e.*, those above \$100 million.<sup>96</sup>

80. As an initial matter, I would note that the Eighth Circuit made clear less than two months ago that “we decline to hold that a court must award a reduced percentage in megafund cases.”<sup>97</sup> It noted that “a per se rule requiring a percentage reduction in every megafund case would introduce arbitrary and formulaic rules into an inquiry that needs to be anything but.”<sup>98</sup> As a result, any argument that the fee award must be reduced because these are mega-fund settlements is incorrect. Out of an abundance of caution, however, I address herein various empirical studies on

---

<sup>96</sup> See, e.g., *Reyes v. Experian Info. Sols., Inc.*, 856 F. App'x 108, 111 (9th Cir. 2021) (“megafund cases are usually those with settlements exceeding \$100 million”); *In re Xcel Energy, Inc., Secs., Derivative & “ERISA” Litig.*, 364 F. Supp. 2d 980, 998-99 (D. Minn. 2005) (mega-fund class actions involve settlements over \$100 million); *Peace Officers' Annuity & Benefit Fund of Georgia v. DaVita Inc.*, No. 17-CV-0304-WJM-NRN, 2021 WL 2981970, at \*2–3 (D. Colo. July 15, 2021) (discussing “megafund” settlement of over \$130 million).

<sup>97</sup> *In re T-Mobile Customer Data Sec. Breach Litig.*, 111 F.4th 849, 860 (8th Cir. 2024).

<sup>98</sup> *Id.*

mega-fund settlements and actual awards in other mega-fund cases. As a result of that analysis, I conclude that a 1/3 fee award in the present mega-fund context is entirely reasonable.

81. I am fully aware that empirical studies reveal that a fee of 1/3 is above the average and median fee awards in class actions, although it is close to the percentage range in the Eighth Circuit.<sup>99</sup> I further recognize that, according to empirical studies, fee awards (as a percentage) tend to decline as the amount of the settlement increases, with the lowest percentage awards appearing in so-called mega-fund settlements.<sup>100</sup> But these empirical studies, which focus on medians and averages, cannot substitute for a careful analysis of the facts and circumstances of each settlement.

82. In *Syngenta*, for example, the district court explained that the declining percentage approach “fails to appreciate the immense risks undertaken by attorneys in prosecuting complex cases in which there is a great risk of no recovery.”<sup>101</sup> Similarly, in *Urethane*, the district court

---

<sup>99</sup> See, e.g., Brian T. Fitzpatrick, *An Empirical Study of Class Action Settlements and Their Fee Awards*, 7 J. EMPIRICAL LEGAL STUD. 811, 833, 836 (2010), (finding, for 2006–2007 period, average and median of about 25 percent with the awards in the Eighth Circuit having an average of 26.1 percent and a median of 30 percent); Theodore Eisenberg, Geoffrey Miller & Roy Germano, *Attorneys’ Fees in Class Actions: 2009–2013*, 92 N.Y.U. L. REV. 937, 947, 951 (2017) (finding average of 27 percent and median of 29 percent for 2009–2013 period with an average of 29 percent and a median of 32 percent in the Eighth Circuit); Theodore Eisenberg & Geoffrey Miller, *Attorneys’ Fees and Expenses in Class Action Settlements: 1993–2008*, 7 J. EMPIRICAL LEGAL STUD. 248, 259, 267 (2010) (finding, in 1993–2008 study, average fees of 24 percent and median fees of 25 percent with average of 25 percent and median of 30 percent in the Eighth Circuit).

<sup>100</sup> See, e.g., Fitzpatrick, *supra* note 99, at 811 (noting that, in the eight cases involving settlements between \$250 million and \$500 million during 2006–2007, average and median awards were 17.8 percent and 19.5 percent, respectively); Eisenberg, Miller & Germano (2017), *supra* note 99, at 947–48 (describing “scaling effect” where, “as [the] recovery amount increases, the ratio of the size of the attorneys’ fee relative to the size of the recovery (*i.e.*, the fee percentage) tends to decrease” and finding that average and median fees for settlements greater than \$100 million varied from “a low of 16.6% in 2009 to a high of 25.5% in 2011”).

<sup>101</sup> *In re Syngenta AG MIR 162 Corn Litig.*, 357 F. Supp. 3d 1094, 1114 (D. Kan. 2018) (quoting *Allapattah Services, Inc. v. Exxon Corp.*, 454 F. Supp. 2d 1185, 1212–13 (S.D. Fla. 2006)).

rejected objectors' reliance on statistical studies in arguing that fee awards should necessarily decrease with the size of the fund. To the contrary, in awarding attorneys' fees of 33⅓ percent in *Urethane*, the court stated:

This Court appreciates that some courts have awarded lower percentages to avoid granting an excessive windfall to counsel under the unique circumstances of those cases. On the other hand, *the Court agrees with those courts who have noted that such a diminishing scale can fail to provide the proper incentive for counsel . . . .* [I]n the present case, . . . class counsel achieved extraordinary success in a very long litigation. Thus, use of a declining-scale approach is not appropriate here, and the Court will award fees based on the unique circumstances of the case.<sup>102</sup>

83. Likewise, the Third Circuit has noted that the “position [that fees should decrease with the size of the fund] has been criticized by respected courts and commentators, who contend that such a fee scale often gives counsel an incentive to settle cases too early and too cheaply.”<sup>103</sup> In the *Rite Aid Securities Litigation*, the Third Circuit made clear that “the declining percentage concept does not trump the fact-intensive [attorneys' fees] analysis.”<sup>104</sup> And in *Allapattah*, the court emphasized that a declining percentage reduction is “antithetical to the percentage [method's] purpose of . . . align[ing] the interests of Class Counsel and the Class by rewarding counsel in proportion to the result obtained.”<sup>105</sup>

---

<sup>102</sup> *In re Urethane Antitrust Litig.*, No. 04-1616-JWL, 2016 WL 4060156, at \*5–6 (D. Kan. July 29, 2016) (emphasis added).

<sup>103</sup> *In re Cendant Corp. Litig.*, 264 F.3d 201, 284 n.55 (3d Cir. 2001).

<sup>104</sup> *In re Rite Aid Corp. Sec. Litig.*, 396 F.3d 294, 303 (3d Cir. 2005), *as amended* (Feb. 25, 2005).

<sup>105</sup> 454 F. Supp. 2d at 1213. *Accord, e.g., In re Ikon Office Solutions, Inc. Sec. Litig.*, 194 F.R.D. 166, 197 (E.D. Pa. 2000) (similar).

84. Other courts have made the same points.<sup>106</sup> Moreover, numerous scholars agree that fee percentages should not necessarily be lower in mega-fund cases.<sup>107</sup> In my opinion, these courts and scholars have correctly articulated the flaws in a declining percentage approach.

85. To be sure, an empirical study conducted in 2010 by Professor Brian Fitzpatrick of Vanderbilt University School of Law showed an inverse relationship between fee percentages and the amounts of settlements.<sup>108</sup> Of the mega-fund settlements surveyed by Professor Fitzpatrick where the fund was between \$500 million and \$1 billion—like the collective settlements here—both the average and median fee awards were 12.9 percent.<sup>109</sup> For several reasons, I do not believe that this study undercuts the 1/3 fee request here.

86. First, as discussed below (¶¶ 96–98), the true percentage sought here, taking into account the extraordinary injunctive relief secured, is well below 1/3—indeed, under the most conservative assumptions it is just over three percent.

87. Second, as Judge Lungstrum noted in *Syngenta*, a rigid approach to mega-fund settlements would lead to incentives that conflict with the percentage approach:

---

<sup>106</sup> See, e.g., *In re Equifax Customer Data Sec. Breach Litig.*, 999 F.3d 1247, 1280 (11th Cir. 2021); *In re Auto. Parts Antitrust Litig.*, No. 2:12-cv-00203, 2017 WL 3525415, at \*2 (E.D. Mich. July 10, 2017); *In Re: Oil Spill by the Oil Rig "Deepwater Horizon" in the Gulf of Mexico, on Apr. 20, 2010*, No. 2:10-md-02179-CJB, 2016 WL 6215974 (E.D. La. Oct. 25, 2016).

<sup>107</sup> See, e.g., John C. Coffee, Jr., *Understanding the Plaintiff's Attorney: The Implications of Economic Theory for Private Enforcement of Law Through Class and Derivative Actions*, 86 Colum. L. Rev. 669, 697 (1986); Declaration of Professor Geoffrey P. Miller at 11, *In re Takata Airbag Prods. Liab. Litig.*, No. 1:15-md-02599-FAM (S.D. Fla.) (Dkt. No. 2318-3) (filed Jan. 24, 2018), available at <https://www.autoairbagsettlement.com/Content/Documents/Exhibit%20C%20to%20Response%20to%20Objections%20HN.pdf>; Declaration of Brian T. Fitzpatrick at 14 n.4, *In re High-Tech Employees Antitrust Litig.*, No. 11-CV-2509-LHK (N.D. Cal.) (filed May 8, 2015), available at [http://www.hightechemployeelawsuit.com/media/303927/15-5-8\\_\\_1079\\_\\_fitzpatrick\\_decl\\_\\_motion\\_for\\_attorney\\_fees.pdf](http://www.hightechemployeelawsuit.com/media/303927/15-5-8__1079__fitzpatrick_decl__motion_for_attorney_fees.pdf).

<sup>108</sup> Fitzpatrick, *supra* note 99.

<sup>109</sup> *Id.* at 839 tbl.11. See also *Ark. Teacher Ret. Sys. v. State St. Corp.*, 25 F.4th 55, 65–66 (1st Cir. 2022) (discussing Professor Fitzpatrick's findings).

[i]t is true that economies of scale may mean that a large percentage would result in an unacceptable windfall in some cases . . . [but] the court does not agree that megafund cases should necessarily be subject to a diminishing scale by which the award percentage falls as the settlement amount grows. As the Court has noted previously, use of such a scale fails to provide the proper incentive for counsel and is fundamentally at odds with the percentage-of-the-fund approach . . . .<sup>110</sup>

88. Third, by definition, the median value is the value in the middle of a data set; of the values used to identify the median, half are necessarily equal to or *greater than* the median. And various values used to calculate an average may be equal to or *greater than* the average.<sup>111</sup> As I discuss above (¶¶ 41–59), the extraordinary level of work and result achieved here in the face of enormous risk warrants a substantial fee percentage—well above the mean and median percentages in the Fitzpatrick study—even though lower percentages might be more appropriate in different factual settings. Relying on averages and medians without focusing on the crucial facts of *this* litigation and settlement would be a flawed approach.

89. Fourth, there are numerous mega-fund cases with percentage-based fee awards equal to or greater than the 1/3 of the fund sought here. As would be expected, those awards are based on a careful analysis of the specific facts and challenges of a given case. For example, in *In re Vitamins Antitrust Litigation*,<sup>112</sup> *Standard Iron Works v. ArcelorMittal*,<sup>113</sup> and *In re Flonase*

---

<sup>110</sup> *In re Syngenta*, 357 F. Supp. 3d at 1114. Judge Lungstrum also noted that in “many [mega-fund] cases, the court did not reject a higher request but rather accepted the low one.” *Id.*

<sup>111</sup> Indeed, from 1996 to 2011, the median percentage of attorneys’ fees in mega-fund cases valued between \$500 and \$1,000 million was 17.7%; the median value from 2012–2021 was again 17.7%, *see* Janeen McIntosh & Svetlana Starykh, *Recent Trends in Securities Class Action Litigation: 2021 Full-year Review*, 19 NERA 27 (2021), [https://www.nera.com/content/dam/nera/publications/2022/PUB\\_2021\\_Full-Year\\_Trends\\_012022.pdf](https://www.nera.com/content/dam/nera/publications/2022/PUB_2021_Full-Year_Trends_012022.pdf).

<sup>112</sup> No. MISC 99-197(TFH), 2001 WL 34312839, at \*11–13 (D.D.C. July 16, 2001).

<sup>113</sup> No. 08-cv-05214, 2014 WL 7781572, at \*1 (N.D. Ill. Oct. 22, 2014).

*Antitrust Litigation*,<sup>114</sup> the courts awarded, respectively, 34.06 percent, 33 percent, and 33⅓ percent as attorneys' fees because of the complex issues involved, the quality of class counsel's work, and the results obtained.

90. The mega-fund cases cited in paragraph 89 are just three examples. In the table below, I have collected 51 mega-fund cases that involved fee awards of 30 percent or greater (30 of which awarded 33 percent or more). Importantly, 28 of the cases post-date the publication of Professor Fitzpatrick's 2010 study.

**TABLE 1: Fee Awards of 30 Percent or More in Mega-Fund Class Actions**

Case	Recovery	Fee Award	Trial?
<i>Cook v. Rockwell Int'l Corp.</i> , 2017 WL 5076498 (D. Colo. Apr. 28, 2017)	\$375 million	40 percent	Yes
<i>Lobo Exploration Co. v. BP Am. Prod.</i> , No. CJ-1997-72 (Oka. Dist. Ct., Beaver Cnty. Dec. 8, 2005)	\$150 million	40 percent	No
<i>Simmons v. Anadarko Petroleum Corp.</i> , No. CJ-2004-57 (Okla. Dist. Ct., Caddo Cnty., Dec. 23, 2008)	\$155 million	40 percent	No
<i>Lauriello v. Caremark RX LLC</i> , No. 01-cv-2003-006630.00 (Ala. Cir. Ct., Jefferson Cnty. Aug. 15, 2016).	\$310 million	40 percent	No
<i>In re Merry-Go-Round Enterprises, Inc.</i> , 244 B.R. 327 (Bankr. D. Md. 2000)	\$185 million	40 percent	No
<i>In re Capacitors Antitrust Litig.</i> , No. 3:14-CV-03264-JD, 2023 WL 2396782 (N.D. Cal. Mar. 6, 2023)	\$165 million	40 percent	No <sup>115</sup>

<sup>114</sup> 951 F. Supp. 2d 739, 747–49 (E.D. Pa. 2013).

<sup>115</sup> This settlement was one of several throughout the many stages of this litigation. Trial

<b>Case</b>	<b>Recovery</b>	<b>Fee Award</b>	<b>Trial?</b>
<i>In re Combustion, Inc.</i> , 968 F. Supp. 1116 (W.D. La. 1997)	\$127 million	36 percent	No <sup>116</sup>
<i>In re Managed Care Litig. v. Aetna</i> , MDL No. 1334, 2003 WL 22850070 (S.D. Fla. Oct. 24, 2003)	\$100 million	35.5 percent	No
<i>Haddock v. Nationwide Life Ins. Co.</i> , No. 3:01-cv-01552-SRU (D. Conn. Apr. 9, 2015) (Dkt. No. 601)	\$140 million	35 percent	No
<i>In re Vitamins Antitrust Litig.</i> , No. 99-197, 2001 WL 34312839 (D.D.C. July 16, 2001)	\$365 million	34.06 percent	No
<i>In re Syngenta AG MIR 162 Corn Litig.</i> , 357 F.Supp.3d 1094 (D. Kan. 2018)	\$1.5 billion	33.33 percent	Yes
<i>Hale v. State Farm Mut. Auto Ins. Co.</i> , 2018 WL 6606079 (S.D. Ill. Dec. 16, 2018)	\$250 million	33.33 percent	Yes
<i>In re Loestrin 24 Fe Antitrust Litig.</i> , MDL No. 2472 (D.R.I. July 17, 2020)	\$120 million	33.33 percent	No
<i>DeLoach v. Phillip Morris Co.</i> , No. 1:00-cv-01235, 2003 WL 25683496 (M.D.N.C. Dec. 19, 2003)	\$212 million	33.33 percent	No
<i>In re Tricor Direct Purchaser Antitrust Litig.</i> , 1:05-cv-00340-SLR (D. Del. Apr. 23, 2009) (Dkt. No. 543)	\$250 million	33.33 percent	No

commenced on two occasions but was never completed. Class counsel recovered in total \$604,550,000 and was awarded a total of \$187,490,000 in attorneys' fees. *In re Capacitors Antitrust Litig.*, 2023 WL 2396782, at \*1–2.

<sup>116</sup> A trial was conducted in the parallel government enforcement action under the Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA), 42 U.S.C. §§ 9601 et seq., but the private class action based on plaintiffs' tort claims was settled prior to trial.

<b>Case</b>	<b>Recovery</b>	<b>Fee Award</b>	<b>Trial?</b>
<i>In re Neurontin Antitrust Litig.</i> , No. 2:02-cv-01830 (D.N.J. July 6, 2014) (Dkt. No. 114)	\$190 million	33.33 percent	No
<i>In re Titanium Dioxide Antitrust Litig.</i> , No. 1:10-cv-00318 (D. Md. Dec. 13, 2013) (Dkt. No. 555)	\$163.5 million	33.33 percent	No
<i>In re U.S. Foodservice, Inc. Pricing Litig.</i> , No. 3:07-md-01894 (AWT) (D. Conn. Dec. 9, 2014) (Dkt. No. 521)	\$297 million	33.33 percent	No
<i>In re Urethane Antitrust Litig.</i> , No. 2:04-md-01616-JWL (D. Kan. July 29, 2016) (Dkt. No. 3276)	\$835 million	33.33 percent	Yes
<i>In re Relafen Antitrust Litig.</i> , No. 01-cv-12239-WGY (D. Mass. Apr. 9, 2004) (Dkt. No. 297) (direct purchaser litigation)	\$175 million	33.33 percent	No
<i>In re Flonase Antitrust Litig.</i> , 951 F. Supp. 2d 739 (E.D. Pa. 2013)	\$150 million	33.33 percent	No
<i>City of Greenville v. Syngenta Crop Prot.</i> , No. 3:10-cv-00188 (S.D. Ill. Oct. 23, 2012)	\$105 million	33.33 percent	No
<i>In re OSB Antitrust Litig.</i> , No. 06-cv-00826 (D. Pa. Dec. 9, 2008) (Dkt. No. 947)	\$120.7 million	33.33 percent	No
<i>In re Apollo Grp. Inc. Sec. Litig.</i> , No. 04-cv-02147-PHX-JAT, 2012 WL 1378677 (D. Ariz. Apr. 20, 2012)	\$145 million	33.33 percent	Yes
<i>Rogowski v. State Farm Life Ins. Co.</i> , No. 4:22-CV-00203-RK, 2023 WL 5125113, (W.D. Mo. Apr. 18, 2023)	\$325 million	33.33 percent	No <sup>117</sup>

---

<sup>117</sup> A trial was conducted in related litigation, but that case was not part of the settlement.

<b>Case</b>	<b>Recovery</b>	<b>Fee Award</b>	<b>Trial?</b>
<i>Cabot East Broward 2 LLC v. Cabot</i> , 2018 WL 5905415 (S.D. Fla. Nov. 9, 2018)	\$100 million	33.33 percent	No
<i>In re Initial Pub. Offering Sec. Litig.</i> , 671 F. Supp. 2d 467 (S.D.N.Y. 2009)	\$510 million	33.33 percent	No
<i>In re Buspirone Antitrust Litig.</i> , No. 1:01-md-01413-JGK (S.D.N.Y. Apr. Nov. 18, 2003) (Dkt. No. 171)	\$220 million	33.30 percent	No
<i>Standard Iron Works v. ArcelorMittal</i> , No. 08-cv-05214, 2014 WL 7781572 (N.D. Ill. Oct. 22, 2014)	\$164 million	33 percent	No
<i>Dahl v. Bain Capital Partners, LLC</i> , No. 1:07-cv-12388 (D. Mass. Feb. 2, 2015) (Dkt. No. 1095)	\$590.5 million	33 percent	No
<i>San Allen, Inc. v. Buehrer</i> , No. CV-07-644950 (C.P., Cuyahoga Cnty., Ohio Nov. 25, 2014)	\$420 million	32.7 percent	Yes
<i>In re Auto. Refinishing Paint Antitrust Litig.</i> , No. MDL-1426, 2008 WL 63269 (E.D. Pa. Jan. 3, 2008)	\$105.7 million	32.7 percent	No
<i>Allapattah Services, Inc. v. Exxon Corp.</i> , 454 F. Supp. 2d 1185 (S.D. Fla. 2006)	\$1.06 billion	31.33 percent	Yes
<i>In re Thirteen Appeals Arising Out of San Juan Dupont Plaza Hotel Fire Litig.</i> , 56 F.3d 295 (1st Cir. 1995)	\$220 million	30.9 percent	Yes
<i>In re Broiler Chicken Antitrust Litig.</i> , No. 16 C 8637, 2024 WL 3292794 (N.D. Ill. July 3, 2024)	\$181 million	30 percent	No
<i>In re Domestic Drywall Antitrust Litig.</i> , MDL No. 2437 (E.D. Pa. July 17, 2018)	\$190 million	30 percent	Yes

<b>Case</b>	<b>Recovery</b>	<b>Fee Award</b>	<b>Trial?</b>
<i>Peace Officers' Annuity &amp; Benefit Fund v. DaVita Inc.</i> , Civil Action No. 17-cv-0304-WJM-NRN (D. Colo. July 15, 2021)	\$135 million	30 percent	No
<i>In re Dole Food Co., Inc. Stockholder Litig.</i> , 2016 WL 541917 (Del. Ch. Feb. 10, 2016)	\$113 million	30 percent	Yes
<i>Weatherford Roofing Co. v. Employers Nat'l Ins. Co.</i> , No. 91-05637 (116th Tex. Dist. Ct., Dallas Cnty. Dec. 1, 1995)	\$140 million	30 percent	Yes
<i>In re (Bank of America) Checking Account Overdraft Litig.</i> , 830 F. Supp. 2d 1330 (S.D. Fla. 2011)	\$410 million	30 percent	No
<i>Tennille v. Western Union Co.</i> , No. 09-cv-00938-JLK-KMT, 2014 WL 5394624 (D. Colo. Oct. 15, 2014)	\$180 million	30 percent	No
<i>In re Linerboard Antitrust Litig.</i> , No. 98-cv-05055, 2004 WL 1221350 (E.D. Pa. June 2, 2004)	\$202.5 million	30 percent	No
<i>In re Home-Stake Prod. Co. Sec. Litig.</i> , MDL No. 153 (N.D. Okla. Jan. 2, 1990)	\$185 million	30 percent	Yes
<i>In re (Chase Bank) Checking Account Overdraft Litig.</i> , No. 1:09-md-02036 (S.D. Fla. Dec. 19, 2012) (Dkt. No. 3134)	\$162 million	30 percent	No
<i>In re (Citizens Bank) Checking Account Overdraft Litig.</i> , No. 1:09-md-02036 (S.D. Fla. Mar. 12, 2013) (Dkt. No. 3331)	\$137.5 million	30 percent	No
<i>In re Informix Corp. Sec. Litig.</i> , No. 97-cv-01289-CRB (N.D. Cal. Nov. 23, 1999) (Dkt. No. 471)	\$132.2 million	30 percent	No
<i>Kurzweil v. Philip Morris Co., Inc.</i> , Nos. 94-civ-2373 (MBM), 94-civ-2546	\$123 million	30 percent	No

<b>Case</b>	<b>Recovery</b>	<b>Fee Award</b>	<b>Trial?</b>
(BMB), 1999 WL 1076105 (S.D.N.Y. Nov. 30, 1999)			
<i>In re Ikon Office Solutions, Inc. Sec. Litig.</i> , 194 F.R.D. 166 (E.D. Pa. 2000)	\$111 million	30 percent	No
<i>Klein v. O’Neal, Inc.</i> , 705 F. Supp. 2d 632 (N.D. Tex. Apr. 9, 2010), <i>as modified</i> (June 14, 2010)	\$110 million	30 percent	No
<i>In re Prison Realty Sec. Litig.</i> , No. 3:99-cv-00458 (M.D. Tenn. Feb. 9, 2001) (Dkt. No. 108)	\$104 million	30 percent	No
<i>In re Polyurethane Foam Antitrust Litig.</i> , No. 1:10-MD2196 (N.D. Ohio Feb. 26, 2015)	\$147.8 million	30 percent	No

91. These cases show that, even in mega-fund cases, there is nothing unprecedented about awards at the 1/3 level requested here. In my view, the settlements here—even as mega-fund settlements—justify an award of 1/3 of the fund, given the difficult factual, legal, and expert issues, contested class certification issues, formidable opposing counsel, the significant risk of no recovery, and the fact that class counsel successfully litigated a case to a jury verdict. Indeed, only 12 of the 51 cases listed in Table 1 involved an actual trial.

92. Moreover, given that mega-fund class actions are less common than those with smaller recoveries, average and median fee percentages for those cases are subject to greater variation.<sup>118</sup> Notably, a number of mega-fund settlements have been securities class actions, where average and

---

<sup>118</sup> See, e.g., *In Re “Deepwater Horizon”*, 2016 WL 6215974, at \*16 (noting that with respect to mega-fund cases “there are fewer percentage awards to serve as a benchmark; consequently, there is some variability in the percentages awarded in these cases”).

median fee awards tend to be lower than the overall averages and medians.<sup>119</sup> Presumably, one reason for lower fees in securities cases is that the crucial issue of class certification—a major source of dispute here (*see* ¶ 45)—is generally less challenging in securities cases.<sup>120</sup> And in many securities settlements, private plaintiffs are helped significantly by parallel government enforcement actions.<sup>121</sup> Moreover, in some mega-fund securities fraud settlements, courts have pointed to the lack of complex legal and factual challenges and the relative ease of achieving settlement in awarding lesser attorneys’ fees.<sup>122</sup> In contrast, class counsel did not have the benefit of any of these risk-reducing factors here. From my perspective, the risks here could not have

---

<sup>119</sup> *See* Fitzpatrick, *supra* note 99, at 834.

<sup>120</sup> *See, e.g., In re FedEx Ground Package Sys., Inc. Emp’t Practices Litig.*, No. 3:05-MD-527 RLM, 2017 WL 1735541, at \*5 (N.D. Ind. Apr. 28, 2017) (noting, in awarding attorneys’ fees of 30 percent and distinguishing lower fee awards in comparable securities cases, that “securities cases . . . differ . . . in many ways, not least of which that class certification in securities cases is nearly automatic under today’s laws”); *see also* Robert H. Klonoff, *The Decline of Class Actions*, 90 Wash. U.L. Rev. 729, 824 (2013) (noting that because “securities fraud suits . . . tend to involve overarching issues that impact all class members and seek damages that can be easily calculated,” they “are commonly certified”).

<sup>121</sup> *See, e.g., PaineWebber Ltd. P’ships Litig. v. Geodyne Res., Inc.*, 999 F. Supp. 719, 725 (S.D.N.Y. 1998) (“[W]hile Class Counsel did not necessarily piggyback on the SEC’s efforts from the beginning of these actions, their risk in litigating Class Members’ claims was substantially reduced by pressure placed on [the defendant] in the SEC Order. Largely for this reason, the Court declines to award Class Counsel the doubling of its lodestar that they seek.”); *In re Sunbeam Sec. Litig.*, 176 F. Supp. 2d 1323, 1336 (S.D. Fla. 2001) (SEC’s investigation and investigatory materials were “at least somewhat helpful” to class counsel, and merited a downward adjustment in class counsel’s requested fee); *see also* Lisa L. Casey, *Reforming Securities Class Actions from the Bench: Judging Fiduciaries and Fiduciary Judging*, 2003 B.Y.U. L. REV. 1239, 1297 (2003) (noting that “courts reduced fees [in securities class actions] based on their perception that enforcement actions by the SEC assisted plaintiffs’ counsel or reduced the risk of loss”).

<sup>122</sup> *See, e.g., In re Cendant Corp. PRIDES Litig.*, 243 F.3d 722, 742–43 (3d Cir. 2001) (noting that the “case was neither legally nor factually complex and did not require significant motion practice or discovery by [class counsel], and the entire duration of the case from the filing of the Amended Complaint to the submission of a Settlement Agreement to the District Court was only four months”).

been more daunting. Indeed, it is my understanding that there were few copycat lawsuits (a common phenomenon in class actions) until after the historic jury verdict.

93. In my view, the critical takeaway from the mega-fund case law is that attorneys' fee awards should bear a relationship to the degree of risk involved.<sup>123</sup> Indeed, courts often expressly note the degree of risk assumed by class counsel in approving larger fee awards.<sup>124</sup> As one court noted in awarding attorneys' fees of 33 percent, "[c]ourts recognize that the risk of receiving no recovery is a major factor in awarding attorneys' fees...[T]he riskier the case, the greater the justification for a substantial fee award."<sup>125</sup> Another court explained that "[a]ttorneys' risk is perhaps the foremost factor in determining an appropriate fee award."<sup>126</sup> Indeed, a number of the

---

<sup>123</sup> See, e.g., Eisenberg & Miller, *supra* note 99, at 27, 38 ("Fees are . . . correlated with risk: the presence of high risk is associated with a higher fee, while low-risk cases generate lower fees . . . . That fees are adjusted for risk is widely accepted in the literature."). In their more recent study, Professors Eisenberg, Miller, and Germano found that "the association between risk and fee percentage continues in the 2009–2013 data." Eisenberg, Miller & Germano (2017), *supra* note 99, at 958

<sup>124</sup> See, e.g., *In re Life Time Fitness Inc., Tel. Consumer Prot. Act Litig.*, 847 F.3d 619, 623 (8th Cir. 2017) (affirming district court's percentage-based fee award because, among other things, the attorneys assumed significant risk in taking on the lawsuit and class counsel devoted significant time to the litigation); *Pollard v. Remington Arms Co.*, 320 F.R.D. 198, 198 (W.D. Mo. 2017) (noting that class counsel "faced great risks in this litigation" and that, in light of favorable verdicts obtained by the defendants elsewhere, "there was a considerable chance Plaintiffs would recover nothing"); accord, e.g., *Larson v. Allina Health Sys.*, No. 17CV03835SRNTNL, 2020 WL 2611633, at \*2 (D. Minn. May 22, 2020); *Thorkelson v. Publ'g House of the Evangelical Lutheran Church in Am.*, No. 10 CV 1712 (MJD/JSM), 2013 WL 12149693, at \*3 (D. Minn. Apr. 8, 2013); *In re Uponor, Inc., F1807 Plumbing Fittings Prod. Liab. Litig.*, No. 11-MD-2247 ADM/JJK, 2012 WL 2512750, at \*11 (D. Minn. June 29, 2012), *aff'd*, 716 F.3d 1057 (8th Cir. 2013).

<sup>125</sup> *Montague v. Dixie Nat. Life Ins. Co.*, No. 3:09-00687-JFA, 2011 WL 3626541, at \*3 (D. S.C. Aug. 17, 2011).

<sup>126</sup> *Francisco v. Numismatic Guar. Corp. of Am.*, No. 06-61677-CIV, 2008 WL 649124, at \*14 (S.D. Fla. Jan. 31, 2008). Accord, e.g., *In re Ocean Power Technologies, Inc.*, No. 3:14-cv-03799, 2016 WL 6778218, at \*28 (D.N.J. Nov. 15, 2016) ("Courts across the country have consistently recognized that the risk of receiving little or no recovery is a major factor in considering an award of attorneys' fees."); *Jenkins v. Trustmark Nat'l Bank*, 300 F.R.D. 291, 309 (S.D. Miss. 2014) (noting that "courts have found that class counsel ought to be compensated . . . for risk of loss or nonpayment assumed by carrying through with the case").

*Johnson* factors focus specifically on the risks imposed by the litigation, including the difficulty of the issues and the undesirability of the case. See ¶ 37 (quoting *Johnson* factors)

94. An emphasis on risk is especially relevant in mega-fund cases, where class counsel often invest many thousands of attorney hours and millions of dollars in expenses. For example, in *In re Charter Communications*, the court reasoned that the percentage-based fee award was “particularly reasonable given the risks undertaken . . . and the excellent results achieved [by class counsel].”<sup>127</sup> Similarly, in *Roberts v. Texaco*, the court observed that it is “the skill, ingenuity, effort and *risk* of counsel that, in the final analysis, produces the result.”<sup>128</sup> As noted, this case exemplifies the significant risks undertaken by class counsel on behalf of the class to obtain a historic settlement.

95. Finally, comparing this case to most mega-fund settlements is an apples and oranges analysis. Unlike most of the cases in Table 1, the actual percentage here is substantially lower than 1/3 because, in addition to creating a pot of money, the instant case also achieves injunctive relief worth billions of dollars. See ¶ 96. As discussed below, *the true percentage sought is not* 1/3; taking into account an extremely conservative value of the injunctive relief, the amount sought as fees is only 3.03 percent of the total benefit, a modest amount by any measure for such a challenging and hard-fought case.

---

<sup>127</sup> No. 4:02-CV-1186 CAS, 2005 WL 4045741, at \*22 (E.D. Mo. June 30, 2005).

<sup>128</sup> *Roberts v. Texaco, Inc.*, 979 F. Supp. 185, 197 (S.D.N.Y. 1997) (emphasis added). *Accord, e.g., In re Tyco Int’l Ltd. Multidistrict Litig.*, 535 F. Supp. 2d 249, 260 (D.N.H. 2007) (noting that the case “involved a greater risk of non-recovery than other multibillion-dollar securities class action settlements” and emphasizing that, “[h]ad [class counsel] lost at summary judgment or fallen short of establishing liability at trial, they would have lost the tens of millions of dollars in expenses and all of the attorney time that they collectively invested in th[e] case”).

**D. With Injunctive Relief Considered, the True Percentage Sought by Class Counsel is Significantly Less than 1/3 of the Benefits**

96. This case involves not only the creation of a common fund but also the implementation of pathbreaking injunctive relief. Here, press coverage and testimony by Dr. Nicholas Economides indicate that the injunctive value of these settlements is worth many billions of dollars going forward (*see* ¶ 26).<sup>129</sup> For purposes of this Declaration, I assume an exceedingly low value of the injunctive relief as a total of \$10 billion. Adding that value to the \$998.375 million of settlement funds results in a true percentage of 3.03, as opposed to 1/3.

97. Numerous courts have made clear that in calculating the true percentage requested, it is proper to take into account the value of injunctive relief.<sup>130</sup> That approach makes perfect sense: To ignore all of the value secured by class counsel would be to ignore the overall success of the

---

<sup>129</sup> *See, e.g.*, Debra Kamin, *4 Ways a Settlement Could Change the Housing Industry*, THE NEW YORK TIMES (Mar. 15, 2024), <https://www.nytimes.com/2024/03/15/realestate/nar-realtors-settlement-takeaways.html> (quoting estimate by retired executive director of the Consumer Federation of America); Scott Horsley, *If you recently sold your home, you might get part of your realtor fee back*, NPR (Mar. 22, 2024), <https://www.npr.org/2024/03/22/1239486107/realtor-fee-commission-homes-for-sale> (“Economists at the Federal Reserve Bank of Richmond estimate the changes could save homebuyers \$30 billion a year, with most of those savings coming out of the pockets of real estate agents.”).

<sup>130</sup> *See, e.g.*, *Henderson v. Emory Univ.*, No. CV 16-2920-CAP, 2020 WL 9848978, at \*4 (N.D. Ga. Nov. 4, 2020) (including estimated value of injunctive relief in total settlement fund, making requested fee 23% rather than one-third); *Corker v. Costco Wholesale Corp.*, No. 2:19-CV-00290-RSL, 2021 WL 2790518, at \*1 (W.D. Wash. June 25, 2021) (adding value of injunctive relief to common fund, decreasing true percentage from approximately 43% to 11%); *McCoy v. Health Net, Inc.*, 569 F. Supp. 2d 448, 478 (D.N.J. 2008) (adding value of injunctive relief to common fund, decreasing true percentage requested from 32% to 28%); *Tennille v. W. Union Co.*, No. 09-CV-00938-MSK-KMT, 2013 WL 6920449, at \*12 (D. Colo. Dec. 31, 2013), *report and recommendation adopted as modified*, No. 09-CV-00938-JLK-KMT, 2014 WL 5394624 (D. Colo. Oct. 15, 2014) (adding value of injunctive relief to common fund and awarding Class Counsel 35% of total fund); *Sheppard v. Consol. Edison Co. of New York*, No. 94-CV-0403(JG), 2002 WL 2003206, at \*7 (E.D.N.Y. Aug. 1, 2002) (including estimated value of injunctive relief in common fund, decreasing true percentage of requested fee from approximately 20% to 13%).

litigation. Here, for example, where the injunctive relief, as valued by plaintiffs' experts, is worth billions of dollars, it would make no sense to turn a blind eye to such relief when assessing the reasonableness of attorneys' fees.

98. Indeed, even in situations in which the injunctive aspect of a settlement cannot be calculated with precision, numerous courts have looked to the injunctive relief as evidence supporting the percentage-of-the-fund requested. As Chief Judge Beth Phillips in this District has recognized, “[t]he fact that counsel obtained injunctive relief in addition to monetary relief for their clients is . . . a relevant circumstance to consider in determining what percentage of the fund is reasonable as fees.”<sup>131</sup>

#### **E. There Is No Need for a Lodestar Cross-Check**

99. Class counsel has asked for my view on whether the fees requested by class counsel should be tested using a “lodestar cross-check”—*i.e.*, a procedure that courts sometimes use to verify the reasonableness of the fees sought based on sheer percentages.<sup>132</sup> The Eighth Circuit recently stated that while it has not required a lodestar, it has “not held that a crosscheck is always

---

<sup>131</sup> *Jones v. Monsanto Co.*, No. 19-0102-CV-W-BP, 2021 WL 2426126, at \*9 (W.D. Mo. May 13, 2021), *aff'd*, 38 F.4th 693 (8th Cir. 2022) (*quoting Staton v. Boeing Co.*, 327 F.3d 938, 946 (9th Cir. 2003)). *Accord, e.g., Tussey v. ABB, Inc.*, No. 06-CV-04305-NKL, 2019 WL 3859763, at \*3 (W.D. Mo. Aug. 16, 2019) (injunctive relief obtained by class counsel supported one-third fee award because “the actual benefit to the Settlement Class is in excess of the monetary benefit received.”); *Hooper v. Advance Am.*, No. 08-4045-CV-C-NKL, 2010 WL 11469807, at \*3 (W.D. Mo. Nov. 4, 2010) (noting that “counsel has fought for and obtained future injunctive relief” in finding that requested fees were justified); *Phillips v. Caliber Home Loans, Inc.*, No. 19-CV-2711 (WMW/LIB), 2022 WL 832085, at \*2 (D. Minn. Mar. 21, 2022) (considering injunctive relief in finding that the results obtained by class counsel supported a one-third fee award).

<sup>132</sup> *See, e.g., In re Xcel Energy, Inc.*, 364 F. Supp. 2d at 999 (“Although not required, the court will exercise its discretion and verify the reasonableness of [an] attorney fee award by cross-checking it against lodestar.”) (*citing Petrovic v. Amoco Oil Co.*, 200 F.3d 1140, 1157 (8th Cir. 1999)); *In re Crocs, Inc. Sec. Litig.*, No. 07-cv-02356-PAB-KLM, 2014 WL 4670886, at \*4 n.4 (D. Colo. Sept. 18, 2014) (using lodestar cross-check “only for comparison purposes”).

unwarranted” and in fact it may “sometimes [be] warranted to double-check the result of the ‘percentage of the fund’ method.”<sup>133</sup> As an example, the Eighth Circuit cites the situation “when a megafund case settles quickly [thereby raising] the potential for a windfall.”<sup>134</sup> In this case, the settlement occurred only after years of litigation, including a contested trial. Nor can I think of any other factors here that would require a lodestar cross-check. Indeed, courts have stated that as a general proposition, a cross-check is not required.<sup>135</sup> This Court declined to conduct a lodestar cross-check in *Anywhere, et al.* See *Burnett v. Nat'l Ass'n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222, at \*17 (W.D. Mo. May 9, 2024) (citing authority within the Eighth Circuit for the proposition that “[a] lodestar crosscheck is ‘not required’”) (citations omitted). I see no basis for a different approach with respect to the pending settlements.

100. Indeed, in my opinion, conducting a lodestar cross-check could be counterproductive. Such a procedure can lead to the very harmful consequences that the percentage method is designed to avoid. As one court has noted, “[t]he lodestar analysis, even when used as a cross

---

<sup>133</sup> *In re T-Mobile Customer Data Sec. Breach Litig.*, 111 F.4th 849, 862 (8th Cir. 2024).

<sup>134</sup> *Id.* (citation omitted).

<sup>135</sup> See, e.g., *In re CenturyLink*, 2020 WL 7133805, at \*13 (“When the Court uses the percentage-of-the-benefit method, it is not required to cross-check it against the lodestar method.”) (citing *Keil v. Lopez*, 862 F.3d 685, 701 (8th Cir. 2017)); *In re Pork Antitrust Litig.*, No. CV 18-1776 (JRT/JD), 2022 WL 18959155, at \*4 (D. Minn. Oct. 19, 2022) (citing *Keil*, 862 F.3d at 701) (noting that a lodestar cross-check is not required); *Ramah Navajo Chapter v. Jewell*, 167 F. Supp. 3d 1217, 1241 (D.N.M. 2016) (“[D]istrict courts need not calculate a lodestar when applying the percentage method.”) (citing *Gottlieb v. Barry*, 43 F.3d 474, 487 (10th Cir. 1994)); *Bacchi v. Mass. Mut. Life Ins. Co.*, No. 12-11280-DJC, slip op at 7 (D. Mass. Nov. 8, 2017) (noting that lodestar cross-check is discretionary); *Smith v. Krispy Kreme Doughnut Corp.*, No. 1:05CV00187, 2007 WL 119157, at \*3 (M.D.N.C. Jan. 10, 2007) (noting that “[i]t is not necessary for the Court to conduct a lodestar analysis”); *Laffitte v. Robert Half Int’l Inc.*, 376 P.3d 672, 688 (Cal. 2016) (noting that courts “retain the discretion to forgo a lodestar cross-check and use other means to evaluate the reasonableness of a requested percentage fee”). This is not a case like *Health Republic Ins. Co. v. United States*, 58 F.4th 1365 (Fed. Cir. 2023), in which the class notice promised class members that a lodestar cross-check would be conducted.

check to determine a reasonable percentage award, has the effect of rewarding attorneys for the same undesirable activities that the percentage method was designed to discourage, namely ‘incentiviz[ing] [class counsel] to multiply filings and drag along proceedings to increase their lodestar.’”<sup>136</sup>

101. It is not surprising, therefore, that a number of courts in the Eighth Circuit have used the percentage method without reference to a lodestar cross-check.<sup>137</sup> Many other jurisdictions follow a similar approach.<sup>138</sup> Indeed, in awarding attorneys’ fees of 30 percent in the \$410 million *Bank of America Checking Account Overdraft Litigation* settlement without conducting a lodestar cross-check, the court emphasized that “[t]he lodestar approach should not be imposed through the

---

<sup>136</sup> *Jewell*, 167 F. Supp. 3d at 1242 (citation omitted).

<sup>137</sup> See, e.g., *Baldwin v. Nat’l W. Life Ins. Co.*, 2:21-CV-04066-WJE, at \*3 (W.D. Mo. June 16, 2022) (calculating and approving attorneys’ fees by using the percentage method and without reference to a lodestar or lodestar cross-check); *Massey v. Shelter Life Ins. Co.*, No. 05-4106-CV-NKL, at \*2 (W.D. Mo. Oct. 17, 2006) (same).

<sup>138</sup> See, e.g., *Swedish Hosp. v. Shalala*, 1 F.3d 1261, 1266–70 (D.C. Cir. 1993) (lodestar analysis not required); *Fankhouser v. XTO Energy, Inc.*, No. CIV-07-798-L, 2012 WL 4867715, at \*3 (W.D. Okla. Oct. 12, 2012) (awarding 36 percent fee without lodestar cross-check); *Hill v. Marathon Oil Co.*, No. 5:08-cv-00037, slip op. at 5–6 (W.D. Okla. Oct. 3, 2012), available at <https://ecf.okwd.uscourts.gov/doc1/14912670884> (awarding 33⅓ percent fee without lodestar cross-check); *CompSource Okla. v. BNY Mellon, N.A.*, No. CIV 08-469-KEW, 2012 WL 6864701, at \*8 (N.D. Okla. Oct. 25, 2012) (awarding 25 percent fee without lodestar cross-check noting that “a majority of circuits recognize that trial courts have the discretion to award fees based solely on a percentage of the fund approach and are not required to conduct a lodestar analysis in common fund class actions.”); *Droegemueller v. Petroleum Dev. Corp.*, No. CIV.A.07-CV-2508, 2009 WL 961539, at \*4 (D. Colo. Apr. 7, 2009) (awarding 33⅓ percent fee without lodestar cross-check); *Lewis v. Wal-Mart Stores, Inc.*, No. 02-CV-0944 CVE FHM, 2006 WL 3505851, at \*2 (N.D. Okla. Dec. 4, 2006) (awarding 33⅓ percent fee without lodestar cross-check); *Millsap v. McDonnell Douglas Corp.*, No. 94-CV-633-H(M), 2003 WL 21277124, at \*9 (N.D. Okla. May 28, 2003) (awarding 25 percent fee without lodestar cross-check).

back door via a cross-check.”<sup>139</sup> In 2022, in the *Githieya* case, a federal court in Georgia cited my declaration in concluding that a lodestar cross-check was not required.<sup>140</sup>

#### **F. In Any Event, a Lodestar Analysis Supports the Fees Requested**

102. In any case, out of an abundance of caution, I have performed a lodestar cross-check. As discussed below, such an analysis, in my opinion, only confirms the reasonableness of the 1/3 fee award sought by class counsel.

103. The lodestar method involves “multipl[ying] the number of hours worked by the prevailing hourly rate.”<sup>141</sup> The court then considers the “less objective” factors of “the contingent nature of success” and the “quality of the attorneys’ work.”<sup>142</sup> I focus on these issues below.

---

<sup>139</sup> *In re Bank of Am. Checking Account Overdraft Litig.*, 830 F. Supp. 2d 1330, 1362 (S.D. Fla. 2011). Likewise, numerous scholars have argued that courts should not use a lodestar cross-check when applying the percentage method. *See, e.g.*, Declaration of Brian T. Fitzpatrick at 6–7, *In re High-Tech Employees Antitrust Litig.*, No. 11-CV-2509-LHK (N.D. Cal.) (filed May 8, 2015), available at [http://www.hightechemployeelawsuit.com/media/303927/15-5-8\\_\\_1079\\_\\_fitzpatrick\\_decl\\_\\_motion\\_for\\_attorney\\_fees.pdf](http://www.hightechemployeelawsuit.com/media/303927/15-5-8__1079__fitzpatrick_decl__motion_for_attorney_fees.pdf); Morris Ratner, *Civil Procedure: Class Action Fee and Cost Awards*, THE JUDGE’S BOOK: Vol. 1, Article 9, 30–32 (2017); Charles Silver, *Due Process and the Lodestar Method: You Can’t Get There From Here*, 74 TUL. L. REV. 1809, 1813–14 (2000).

<sup>140</sup> *Githieya v. Global Tel Link Corp.*, No. 1:15-cv-00986-AT (N.D. Ga. Aug. 30, 2022) (“The Court finds that a lodestar cross-check is not necessary here for the reasons set forth in the declaration of Professor Robert Klonoff.”).

<sup>141</sup> *Vines v. Welspun Pipes Inc.*, 9 F.4th 849, 855 (8th Cir. 2021) (quoting *Childress v. Fox Assocs., LLC*, 932 F.3d 1165, 1172 (8th Cir. 2019); cf. *Skender v. Eden Isle Corp.*, 33 F.4th 515, 521 (8th Cir. 2022) (“the court may exclude hours that were not reasonably expended”).

<sup>142</sup> *Anderson v. Travelex Ins. Servs.*, 8:18-CV-362 (D. Neb. Sep. 22, 2021) (citing *Jorstad v. IDS Realty Trust*, 643 F.2d 1305, 1312-13 (8th Cir. 1981); accord, e.g., *In re Toyota Motor Corp. Unintended Acceleration Mktg., Sales Practices, & Prods. Liab. Litig.*, No. 8:10-ml-02151-JVS (FMOx), 2013 WL 12327929, at \*34 (C.D. Cal. July 24, 2013) (multiplier awarded based on “all the circumstances of [the] litigation, particularly the risks”); *Klein v. O’Neal, Inc.*, 705 F. Supp. 2d 632, 680 (N.D. Tex. 2010), as modified (June 14, 2010) (noting that a multiplier was “warranted due to the risks entailed in this litigation”); *In re Sprint Corp. ERISA Litig.*, 443 F. Supp. 2d 1249, 1271 (D. Kan. 2006) (finding multiplier resulting from lodestar cross-check “[e]minently reasonable based on the risks associated with counsel taking on this case”).

## 1. Calculation of Hours Devoted to Prosecuting Multiple Defendants

104. As explained above, the settlements all stemmed directly from work performed throughout the litigation in developing evidence and making successful legal arguments. As a result, in my opinion, if a lodestar cross-check is conducted, it is appropriate to calculate the lodestar and lodestar multiplier in a holistic fashion based on the pending settlements and also on the prior *Anywhere, et al.* settlements. As in many antitrust (and other complex) cases, hours accumulated in a difficult multi-defendant case cannot be isolated on a defendant-by-defendant basis. Rather, tasks such as expert development, opposing motions to dismiss, developing arguments for class certification, and even conducting trials in individual cases are tasks that advance the litigation as a whole, against all defendants.

105. Trying to parse the hours that should be allocated to a particular defendant would be entirely guesswork and would involve complicated time-intensive review of all time sheets—a process that would completely undermine the purpose of having a simple cross-check. A cross-check is *not* supposed to be a full lodestar analysis, but rather a simplified approach to provide information that might support or undermine an award based solely on a percentage basis. Courts have thus noted that a cross-check “need entail neither mathematical precision nor bean-counting . . . .”<sup>143</sup> Numerous cases, including several within the Eighth Circuit, are in accord.<sup>144</sup>

---

<sup>143</sup> *Pierce v. Rosetta Stone, Ltd.*, No. C 11-01283 SBA, 2013 WL 5402120, at \*5 (N.D. Cal. Sept. 26, 2013) (quoting *In re Rite Aid Corp. Sec. Litig.*, 396 F.3d 294, 306–307 (3rd Cir. 2005) (footnote omitted)).

<sup>144</sup> See e.g., *PHT Holding II LLC v. N. Am. Co. for Life & Health Ins.*, No. 418CV00368SMRHCA, 2023 WL 8522980, at \*7 (S.D. Iowa Nov. 30, 2023) (“When cross-checking a fee request, it is not necessary for a court to use ‘mathematical precision’ or ‘bean counting.’”) (citation omitted); *In re NuvaRing Prod. Liab. Litig.*, No. 4:08 MDL 1964 RWS, 2014 WL 7271959, at \*4 (E.D. Mo. Dec. 18, 2014) (“The lodestar cross-check need entail neither

106. Thus, trying to go through every time entry in an attempt to isolate time to allocate specifically to the *NAR/HomeServices* settlements currently under consideration would be a futile and enormously time-consuming effort to achieve “mathematical precision.” Nor would it be accurate or fair to determine the hours devoted to the *NAR/HomeServices* settlements by simply relying on hours accumulated by class counsel subsequent to this Court’s approval of the *Anywhere, et al.* settlements. Work leading to the *NAR/HomeServices* settlements has been ongoing since the commencement of this litigation, and in my opinion, it would make no sense to look only at post-*Anywhere, et al.* settlement hours in determining the lodestar applicable to the *NAR/HomeServices* settlements (or the other pending settlements).

107. This is not the first case to deal with litigation in which multiple defendants have settled over time based on work done by class counsel that has benefited all of the cases. This scenario is especially common in antitrust cases. Every hour accrued identifying and preparing experts, defending the cases against legal challenge, marshaling support for class certification, and myriad other tasks necessarily benefit all of the cases, not just the one that happens to be before the Court at a particular moment on the reasonableness of attorneys’ fees.

108. As one leading case on this issue has explained, “courts typically base fee awards in subsequent settlements on all work performed in the case,” based on the reality—applicable here—that “the total work performed by counsel from inception of the case makes each settlement possible.”<sup>145</sup> Under this approach, when calculating fees, “courts typically calculate the lodestar

---

mathematical precision nor bean counting”) (*quoting In re Rite Aid*, 396 F.3d at 306); *In re Xcel Energy, Inc., Sec., Derivative & "ERISA" Litig.*, 364 F. Supp. 2d 980, 999 (D. Minn. 2005) (same).

<sup>145</sup> *In re Capacitors Antitrust Litig.*, No. 3:14-CV-03264-JD, 2018 WL 4790575, at \*6 (N.D. Cal. Sept. 21, 2018) (citation omitted).

multiplier by dividing (1) all past and requested fee awards by (2) all of counsel's time from inception of the case."<sup>146</sup> Numerous other authorities are in accord.<sup>147</sup> Not surprisingly, as those authorities (cited in n. 147) reveal, many of the cases articulating this approach are antitrust cases, which frequently involve multiple defendants who settle at different points in the litigation.

109. This holistic approach to calculating fees in the context of successive settlements makes perfect sense as a policy matter. As one court has cogently stated: “[I]f an award of fees for a successive settlement were limited and calculated only on the basis of time and expenses

---

<sup>146</sup> *Id.*

<sup>147</sup> *See, e.g., Lobatz v. U.S. West Cellular of California*, 222 F.3d 1142, 1149-50 (9th Cir. 2000) (approving the district court's use of “the total hours class counsel spent on the entire litigation” and rejecting an objector's argument that the court should have focused solely on time spent subsequent to an earlier settlement); *Binotti v. Duke Univ.*, No. 1:20-CV-470, 2021 WL 5366877, at \*3 (M.D.N.C. Aug. 30, 2021) (“Where a settlement is the result of successive cases or successive settlements within the same case, the proper method of performing a lodestar cross-check is to divide the total lodestar for the entire litigation campaign by the aggregate fees requested, including fees previously awarded.”); *In re Automotive Parts Antitrust Litig.*, No. 12-MD-02311, 2020 WL 5653257, at \*3 n.5 (E.D. Mich. Sept. 23, 2020) (“In calculating the lodestar for purposes of the cross-check, it would be impractical to compartmentalize and isolate the work that . . . Class Counsel did in any particular case at any particular time because all of their work assisted in achieving all of the settlements and has provided and will continue to provide a significant benefit to all of the . . . classes.”); *In re Transpacific Passenger Air Transp. Antitrust Litig.*, No. 3:07-cv-05634-CRB 2019 WL 6327363, at \*6 (N.D. Cal. Nov. 26, 2019) (“The Court will consider the lodestar ratio with respect to the cumulative lodestar—for simplicity and consistency, and in recognition of counsel's work as a whole at this stage”) (*citing In re Capacitors*, 2018 WL 4790575, at \*6); *In re Domestic Drywall Antitrust Litig.*, No. 13-MD-2437, 2018 WL 3439454, at \*20 (E.D. Pa. July 17, 2018) (performing cross check with cumulative lodestar where case resulted in successive settlements over multiple years); *Precision Assocs., Inc. v. Panalpina World Transp. (Holding) Ltd.*, No. 08-cv-42 (JG) (VVP), 2015 WL 6964973, at \*7 (E.D.N.Y. Nov. 10, 2015) (performing cross check using the “total lodestar from inception of the case” and total settlement fund, including prior settlements); *Ferris v. Sprint Commc'ns Co. L.P.*, No. 5:11-CV-00667-H, 2012 WL 12914716, at \*3 (E.D.N.C. Dec. 13, 2012) (recognizing that class counsel could not “segregat[e] their fees” for similar settlements and calculating lodestar crosscheck based on time and expense incurred “in resolution of all the...settlements”); *Payne v. Sprint Commc'ns Co. L.P.*, No. 1:11-CV-3434-CCB, 2012 WL 13006270, at \*3 (D. Md. Nov. 30, 2012) (same); *In re Ins. Brokerage Antitrust Litig.*, 282 F.R.D. 92, 124 (D.N.J. 2012) (calculating multiplier for lodestar cross check by dividing the total of four fee awards over time by the litigation's total lodestar).

incurred since the preceding settlement, counsel would have little or no incentive to vigorously or efficiently pursue litigation or settlement of claims with non-settling defendants . . . even though the remaining defendants might be equally as culpable or have greater culpability.”<sup>148</sup> Moreover, a holistic approach provides a methodology that can be used for all future settlements, thus avoiding the need for the Court and the parties to determine how to calculate the lodestar for each subsequent settlement.

## **2. The Hours Spent by Class Counsel**

110. This Court is in the best position to evaluate whether the hours spent by class counsel are reasonable. Class counsel have not asked me to conduct such an inquiry. For purposes of my cross-check, I accept the hours supplied to me by class counsel and assume they are reasonable.

## **3. The Billing Rates Proposed by Class Counsel**

111. I have not been asked by class counsel to conduct a timekeeper-by-timekeeper evaluation of the reasonableness of the billing rates. For purposes of my cross check, I accept the billing rates proposed by class counsel for all timekeepers. I would, however, note three points.

112. First, class counsel demonstrate that the rates they propose are consistent with rates approved by these and similar timekeepers in other matters.<sup>149</sup> The best evidence of the reasonableness of fees is other courts’ approval of comparable fees for the same law firms and attorneys.

---

<sup>148</sup> *In re Southeastern Milk Antitrust Litig.*, No. 2:07-CV 208, 2013 WL2155387, at \*7 (E.D. Tenn. May 17, 2013).

<sup>149</sup> *See, e.g.*, Dirks Decl. at ¶¶ 33-38; *see also Burnett Doc.* 1392-5 at ¶ 7.

113. Second, because these are nationwide class actions and involve class counsel and defense firms from around the country, the focus should not be solely on Missouri (or Illinois) rates; rather, where (as here) “local community rates would not be sufficient to attract experienced counsel in a specialized legal field, the appropriate rate may be determined by reference to a national market or a market for a particular legal specialization.”<sup>150</sup> Indeed, class attorneys in other high profile class actions have had comparable or higher rates approved.<sup>151</sup>

114. Third, the billing rates proposed are quite low in comparison with rates charged by the very law firms that litigated these cases. It is instructive, in gauging billing rates for class counsel, to look at rates for the firms actually representing the defendants in the litigation.<sup>152</sup> For

---

<sup>150</sup> *S.C. v. Riverview Gardens Sch. Dist.*, No. 18- 4162-CV-C-NKL, at \*11 (W.D. Mo. Sep. 3, 2020) (cleaned up); *see also Dinosaur Merch. Bank v. Bancservices Int’l LLC*, No. 1:19 CV 84 ACL, at \*8 (E.D. Mo. June 26, 2020) (noting that “in a specialized legal field, the appropriate rate may be determined by reference to a national market or a market for a particular legal specialization”) (cleaned up); *Am. Gen. Life Ins. Co. v. Vision*, No. 19-CV-3016-CJW-KEM, at \*24 (N.D. Iowa Nov. 19, 2019) (same); *In re Vioxx Prods. Liab. Litig.*, 760 F. Supp. 2d 640, 660 (E.D. La. 2010) (“[T]he attorneys come from states across the country. Thus, a more national rate is the appropriate pole star to guide the Court.”).

<sup>151</sup> For example, in *Volkswagen Clean Diesel*, class counsel’s hourly rates were as high as \$1,600 for partners and \$790 for associates. *In re Volkswagen “Clean Diesel” Marketing, Sales Practices & Prods Liab. Litig.*, No. 3:15-md-02672-CRB, 2017 WL 1047834, at \*5 (N.D. Cal. Mar. 17, 2017); *see also, e.g., In re Remicade Antitrust Litig.*, No. 17-cv-04326, 2023 WL 2530418, at \*28 (E.D. Pa. Mar. 15, 2023) (hourly rates up to \$1,325 were reasonable when class counsel had “many years of experience” and were “highly skilled in antitrust and other complex litigations”); *Whiteley v. Zynerva Pharm.*, Civil Action 19-4959, at \*27 (E.D. Pa. Sep. 16, 2021) (hourly rates up to \$1100 were reasonable and appropriate considering the market, skill level, and experience of the attorneys); *Nitsch v. DreamWorks Animation SKG, Inc.*, No. 14-CV-04062-LHK, 2017 WL 2423161, at \*9 (N.D. Cal. June 5, 2017) (approving fee award that included partner billing rates as high as \$1,200 per hour).

<sup>152</sup> *See, e.g., Chrapliwy v. Uniroyal, Inc.*, 670 F.2d 760, 768 n.18 (7th Cir. 1982) (“The rates charged by the defendant’s attorneys provide a useful guide to rates customarily charged in this type of case.” (citation omitted)); *Ruiz v. Estelle*, 553 F. Supp. 567, 589 (S.D. Tex. 1982) (“In an action for which no adequate parallel can be found, the best example of a fee paid for similar work is that paid by opposing counsel in the same action.”); *cf. I.W. v. School Dist. of Philadelphia*, No. 14-3141, 2016 WL 147148, at \*13 (E.D. Pa. Jan. 13, 2016) (“Evidence of the hours expended

example, partners at the Quinn Emanuel firm bill as high as \$2,030 per hour;<sup>153</sup> associates bill as high as \$1,515 per hour;<sup>154</sup> and paralegals bill as high as \$550 per hour.<sup>155</sup>

### **G. The Multiplier Is Well Justified Based on the Facts**

115. Based on the approximately 107,500 hours expended thus far (a lodestar of at least \$92 million), and taking into account the prior *Anywhere, et al.* settlements and all pending settlements, the multiplier would be 3.62. This calculation is based on the total approved and pending settlements (\$998.375 million), a request of one-third of that amount for fees (\$332.792 million), and a total lodestar of \$92 million. In my opinion, a multiplier of 3.62 is very reasonable, especially given the risks, challenges, and protracted nature of these cases.

116. As a threshold matter, I believe that class counsel are clearly entitled to more than just their hours multiplied by their hourly rates. When using the lodestar method to calculate fees,

---

by the non-prevailing party on the same task is relevant to the determination of whether the hours requested by the prevailing party are reasonable.” (citations omitted)).

<sup>153</sup> See e.g., Summary of First and Final Fee Application of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1015), Exhibit B, *In re Nordic Aviation Capital Designated Activity Co. et al.*, No. 21-33693-KRH (Bankr. E.D. Va. July 13, 2022) (listing partner billing rate of \$2,030 per hour); Order Granting First and Final Fee Application of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1147), *In re Nordic Aviation Capital Designated Activity Co. et al.*, No. 21-33693-KRH (Bankr. E.D. Va. Oct. 18, 2022) (approving fee request in full).

<sup>154</sup> See e.g., Summary of Fourth Monthly Fee Statement of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1247) at 2, *In re Cano Health, Inc.*, No. 1:24-BK-10164 (Bankr. D. Del. July 17, 2024) (listing associate billing rate as \$1,515 per hour); Certificate of No Objection Regarding Fourth Monthly Fee Statement of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1300), *In re Nordic Aviation Capital Designated Activity Co. et al.*, No. 21-33693-KRH (Bankr. E.D. Va. Aug. 7, 2024) (approving fee request in full).

<sup>155</sup> See e.g., Summary of Fourth Monthly Fee Statement of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1247) at 2, *In re Cano Health, Inc.*, No. 1:24-BK-10164 (Bankr. D. Del. July 17, 2024) (listing paralegal billing rate of \$550 per hour); Certificate of No Objection Regarding Fourth Monthly Fee Statement of Quinn Emanuel Urquhart & Sullivan, LLP (Doc. No. 1300), *In re Nordic Aviation Capital Designated Activity Co. et al.*, No. 21-33693-KRH (Bankr. E.D. Va. Aug. 7, 2024) (approving fee request in full).

courts often apply a multiplier “to compensate for the risk of [the] litigation.”<sup>156</sup> When using the lodestar as a cross-check on a percentage-based fee, the multiplier is simply designed to assess whether there are reasons to question the reasonableness of the resulting fee. In analyzing the multiplier, the ultimate standard is “reasonableness,” and courts often look to those *Johnson* factors that are not already subsumed within the lodestar calculation (excluding, for example, “the time and labor involved,” because class counsel’s hours and rates are already accounted for by the lodestar).<sup>157</sup>

117. In this case, there is no question that class counsel reasonably expected to be awarded more than just their hours multiplied by their hourly rates (assuming that the Court were to apply the lodestar method as the primary method or as a cross-check). As explained in ¶¶ 40–59, class counsel took on litigation that entailed enormous risk and challenges. It would be illogical and unfair to rely solely on standard billing rates, without enhancement, in a situation where there was a serious likelihood that class counsel would recover nothing. Class counsel’s designated hourly rates do not reflect that risk.

---

<sup>156</sup> *Been v. O.K. Indus., Inc.*, No. CIV-02-285-RAW, 2011 WL 4478766, at \*10 (E.D. Okla. Aug. 16, 2011).

<sup>157</sup> *See, e.g., Keil*, 862 F.3d at 697 (“To determine the reasonableness of a fee award . . . , district courts may consider relevant factors from the twelve factors listed in *Johnson*”); *In re Miniscribe Corp.*, 309 F.3d 1234, 1243 (10th Cir. 2002) (applying “*Johnson* criteria for determining the multiplier . . . to be applied to the lodestar amount”); *Swinton v. Squaretrade, Inc.*, 454 F. Supp. 3d 848, 884 (S.D. Iowa 2020) (“the lodestar amount can be adjusted, up or down, to reflect the individualized characteristics of a given action . . . [and courts] must consider relevant factors from the twelve [*Johnson*] factors”) (cleaned up); *Koehler v. Freightquote.com, Inc.*, No. 12-2505-DDC-GLR, 2016 WL 3743098, at \*6–9 (D. Kan. July 13, 2016) (approving class counsel’s requested multiplier where “the other *Johnson* factors demonstrate[d] the reasonableness of the fee”).

118. A multiplier of 3.62 is not high here given that this is anything but a routine or average case. This litigation entailed enormous risk, as detailed above (*see* ¶¶ 40–59), and class counsel had to litigate against defendants that were willing to hire the most expensive law firms in the country. A lodestar multiplier “need not fall within any pre-defined range, so long as the court’s analysis justifies the award, such as when the multiplier is in line with multipliers used in other cases.”<sup>158</sup>

119. Notably, the Eighth Circuit has noted that a multiplier of 5.3 “does not exceed the bounds of reasonableness.”<sup>159</sup> Likewise, the Ninth Circuit upheld a multiplier of 6.85 in *Steiner v. American Broadcasting Co., Inc.*, emphasizing that it was “well within the range of multipliers that courts have allowed.”<sup>160</sup> Another court has noted that “[c]ourts regularly award lodestar multipliers of up to *eight* times the lodestar, and in some cases, even higher multipliers.”<sup>161</sup> In *In re Charter Communications Securities Litigation* the court noted, in awarding a multiplier of 5.61,

---

<sup>158</sup> *In re Xcel Energy, Inc., Secs., Derivative & “ERISA” Litig.*, 364 F. Supp. 2d 980, 999 (D. Minn. 2005); *accord, e.g., T-Mobile*, 111 F.4th at 861 (recognizing that even a 5.3 multiplier was ““high”” but not per se impermissible) (citation omitted).

<sup>159</sup> *Rawa v. Monsanto Co.*, 934 F.3d 862, 870 (8th Cir. 2019) (citation omitted).

<sup>160</sup> 248 F. App’x 780, 783 (9th Cir. 2007).

<sup>161</sup> *Beckman v. KeyBank, N.A.*, 293 F.R.D. 467, 481 (S.D.N.Y. 2013) (emphasis added); *see also, e.g., Vizcaino v. Microsoft Corp.*, 290 F.3d 1043, 1051 n.6, App. (9th Cir. 2002) (collecting cases applying multipliers ranging as high as 19.6); *In re Credit Default Swaps Antitrust Litig.*, No. 1:13-md-02476, 2016 WL 2731524, at \*17 (S.D.N.Y. Apr. 26, 2016) (multiplier of 6.2); *In re Cardinal Health Inc. Sec. Litig.*, 528 F. Supp. 2d 752, 768 (S.D. Ohio 2007) (multiplier of 6); *In re Rite Aid Corp. Sec. Litig.*, 362 F. Supp. 2d 587, 589–90 (E.D. Pa. 2005) (multiplier of 6.96); *Stop & Shop Supermarket Co. v. Smith-Kline Beecham Corp.*, No. Civ. A. 03-4578, 2005 WL 1213926, at \*18 (E.D. Pa. May 19, 2005) (multiplier of 15.6); *In re Buspirone Antitrust Litig.*, No. 1:01-md-01413-JGK, slip op. at 8 (S.D.N.Y. Apr. 18, 2003) (Doc. No. 171) (multiplier of 8.46); *Newman v. Carabiner International, Inc.*, No. 1:99-cv-02271, slip op. at 11 (S.D.N.Y. Oct. 25, 2001) (Doc. No. 31) (multiplier of 7.7); *In re 3COM Corp. Sec. Litig.*, No. C-97-21083, slip op. at 12 (N.D. Cal. Mar. 9, 2001) (multiplier of 6.67); *In re Merry-Go-Round Enterprises, Inc.*, 244 B.R. 327, 335 (Bankr. D. Md. 2000) (multiplier of 19.6); *Perera v. Chiron Corp.*, No. 95-20725-SW (N.D. Cal. 1999) (multiplier of 9.14), *cited in* Elizabeth J. Cabraser, CALIFORNIA CLASS ACTIONS AND COORDINATED PROCEEDINGS § 15.05 (2d ed. 2017).

that the multiplier was “fully justified here given the effort required, the hurdles faced and overcome, and the results achieved.”<sup>162</sup> In approving a multiplier of 6 in *Cardinal Health*, the district court noted that “the risk of non-recovery [was] the most important factor in the fee determination.”<sup>163</sup> Similarly, in *Rite Aid*, the court noted, in approving a 6.96 multiplier, that (like the historic life insurance settlement here) the case involved the largest recovery against an auditor in a Rule 10b-5 securities action.<sup>164</sup> These points apply fully here.

#### H. The Multiplier Is Well Justified in Comparison with Other Mega-Fund Cases

120. Multipliers at levels well in excess of the 3.62 multiplier here have been approved in numerous mega-fund cases. Such cases include, among many others, the following (all of which involve multipliers of over 5):

**TABLE 2: Multipliers Over 5.0 in Mega-Fund Class Actions**

Case	Recovery	Multiplier	Trial?
<i>Stop &amp; Shop Supermarket Co. v. Smith-Kline Beecham Corp.</i> , No. 03-cv-04578, 2005 WL 1213926 (E.D. Pa. May 19, 2005)	\$100 million	15.6	No
<i>Lobo Exploration Co. v. BP Am. Prod.</i> , No. CJ-1997-72 (Oka. Dist. Ct., Beaver Cnty. Dec. 8, 2005)	\$150 million	8.7	No
<i>In re Buspirone Antitrust Litig.</i> , No. 1:01-md-01413-JGK (S.D.N.Y. Apr. 18, 2003) (Dkt. No. 171)	\$220 million	8.46	No

<sup>162</sup> No. 4:02-cv-01186-CAS, 2005 WL 4045741, at \*18 (E.D. Mo. June 30, 2005).

<sup>163</sup> 528 F. Supp. 2d at 766.

<sup>164</sup> 362 F. Supp. 2d at 589–90.

<b>Case</b>	<b>Recovery</b>	<b>Multiplier</b>	<b>Trial?</b>
<i>New England Carpenters Health Benefits Fund v. First Databank, Inc.</i> , No. CIV.A. 05-11148PBS, 2009 WL 2408560 (D. Mass. Aug. 3, 2009)	\$350 million	8.3	No
<i>In re Rite Aid Corp. Sec. Litig.</i> , 362 F. Supp. 2d 587 (E.D. Pa. 2005)	\$126.6 million	6.96	No
<i>In re Cendant Corp. Litig.</i> , 243 F. Supp. 2d 166 (D.N.J. 2003), <i>aff'd</i> , 404 F.3d 173 (3d Cir. 2005)	\$3.18 billion	6.87	No
<i>In re 3COM Corp. Sec. Litig.</i> , No. C-97-21083 (N.D. Cal. Mar. 9, 2001)	\$259 million	6.67	No
<i>In re Credit Default Swaps Antitrust Litig.</i> , No. 1:13-md-02476, 2016 WL 2731524 (S.D.N.Y. Apr. 26, 2016)	\$1.86 billion	6.2	No
<i>In re Cardinal Health Inc. Sec. Litig.</i> , 528 F. Supp. 2d 752 (S.D. Ohio 2007)	\$600 million	6	No
<i>Rogowski v. State Farm Life Ins. Co.</i> , No. 4:22-CV-00203-RK, 2023 WL 5125113, (W.D. Mo. Apr. 18, 2023).	\$325 million	5.75	No <sup>165</sup>
<i>In re Charter Commc'ns, Inc. Sec. Litig.</i> , No. 4:02-cv-01186-CAS, 2005 WL 4045741 (E.D. Mo. June 30, 2005)	\$146.2 million	5.6	No
<i>Roberts v. Texaco</i> , 979 F. Supp. 185 (S.D.N.Y. 1997)	\$115 million	5.5	No
<i>Gutierrez v. Wells Fargo Bank, N.A.</i> , No. C 07-05923 WHA (N.D. Cal. May 21, 2015)	\$203 million	5.5	Yes
<i>In re Enron Corp. Sec., Derivative &amp; ERISA Litig.</i> , 586 F. Supp. 2d 732 (S.D. Tex. 2008)	\$7.22 billion	5.21	No

---

<sup>165</sup> A trial was conducted in related litigation, but that case was not part of the settlement.

121. Here, a multiplier of 3.62 for class counsel for all of the approved and pending settlements is well justified. Class counsel took on a challenging and risky case with extremely complex legal and factual issues; prosecuted it skillfully over the course of several years in multiple jurisdictions without assistance from any government litigation; obtained class certification despite defendants' vigorous opposition; successfully conducted a classwide trial; and obtained historic monetary and injunctive settlements for the class.

**I. The Requested 1/3 Fee Award is Necessarily Reasonable if the *NAR/HomeServices* Settlements are Viewed in Isolation**

122. Finally, I have offered my opinion in a holistic fashion, in which I support a 1/3 award when all of the approved and pending settlements are considered. It thus follows *a fortiori* that a 1/3 fee award is warranted if the Court considers just the *NAR/HomeServices* settlements in isolation (and does not take into account the *Compass, et al.* settlements). All of my analysis above is fully applicable: the requested award is justified by the *Johnson* factors and is supported by a lodestar cross-check using a holistic approach—but considering only the *NAR/HomeServices* settlements and the *Anywhere, et al.* settlements. Under that scenario, the settlements would be \$679.275 million in *NAR/HomeServices* and \$208.5 million in *Anywhere, et al.* A 1/3 award of that combined amount would be \$295.925 million. Using the current lodestar of \$92 million, the multiplier would be 3.217

## VII. CONCLUSION

123. In my opinion, the attorneys' fees sought by class counsel are reasonable and should be approved. My conclusion applies not only for the fees sought in the *NAR/HomeServices* settlements but also for the fees sought in the other settlements pending as of the date of this Declaration (*i.e.*, the *Compass, et al.* settlements).

\* \* \*

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct based on information known to me.



Robert H. Klonoff

September 13, 2024

## **Appendix A**

### **CURRICULUM VITAE**

#### **ROBERT H. KLONOFF**

Lewis & Clark Law School  
10101 S. Terwilliger Blvd.  
Portland, Oregon 97219  
Tel: 503-768-6935 (Office)  
E-Mail: [klonoff@lclark.edu](mailto:klonoff@lclark.edu)

Date of Birth: March 15, 1955  
Place of Birth: Portland, Oregon

#### **EDUCATION:**

J.D., Yale University, 1979

A.B., University of California, Berkeley, 1976, Majored in Political Science/Economics  
(Highest Honors)

#### **WORK EXPERIENCE:**

##### **Current Positions:**

Jordan D. Schnitzer Professor of Law, Lewis & Clark Law School (since 2014)

Panelist, FedArb (alternative dispute resolution)

##### **Prior Positions:**

Dean of the Law School, Lewis & Clark Law School (2007-2014)

Douglas Stripp/Missouri Endowed Professor of Law, University of Missouri-  
Kansas City School of Law (2003-2007)

Jones Day, Washington, D.C. (Partner, 1991-July 2003; Of Counsel, 1989-1991,  
2003- 2007)

Adjunct Professor of Law, Georgetown University Law Center (class action law  
and practice) (1999-2003)

Visiting Professor of Law, University of San Diego School of Law (1988-1989)

Assistant to the Solicitor General of the United States (1986-1988)

Assistant United States Attorney (Criminal Division, District of Columbia) (1983-1986)

Associate, Arnold & Porter, Washington, D.C. (1980-1983)

Law Clerk to the Honorable John R. Brown, Chief Judge, United States Court of Appeals for the Fifth Circuit (1979-1980)

Summer Associate, Baker & Botts, Houston, and Arent, Fox, Kintner, Plotkin & Kahn, Washington, D.C. (1978)

Summer Associate, Sidley & Austin, Washington, D.C. (1977)

**SPECIAL HONORS AND ACHIEVEMENTS:**

Member, Council of the American Law Institute

Recipient, Lewis & Clark Law School's 2020 Leo Levenson Award for Excellence in Teaching (the law school's most prestigious award)

Recipient, 2018 Albert Nelson Marquis Lifetime Achievement Award in the field of law from *Who's Who in America*

Member, 2011-2017, United States Judicial Conference Advisory Committee on Civil Rules (appointed by Chief Justice John G. Roberts, Jr., in 2011 as the sole voting member from the law school academy; reappointed May 2014 for a second three-year term)

Elected Member, International Association of Procedural Law

Fulbright Specialist Scholar at the University of Hong Kong Faculty of Law (2016)

Recipient, Oregon Consular Corps Award for Individual Achievement in International Outreach, Portland, Oregon (May 2013)

Associate Reporter, American Law Institute's *Principles of the Law of Aggregate Litigation* (class action project; drafts presented at several annual meetings; final version approved by full ALI in May 2009 annual meeting and published in May 2010)

Fellow, American Academy of Appellate Lawyers

Sustaining Life Fellow, American Bar Foundation

Academic Fellow, Pound Institute

Recipient, 2007 Award for Outstanding UMKC Law Professor (based on vote of 3d year class)

2007 UMKC Law School Commencement Speaker (based on vote of 3d year class)

Recipient, 2006 UMKC Law School Elmer Pierson Teaching Award for Most Outstanding Teacher in the Law School (selected by the Dean)

Recipient, 2005 President's Award for Outstanding Service from the UMKC Law School Foundation

Reporter, 2005 National Conference on Appellate Justice (co-sponsored by the Federal Judicial Center, National Center for State Courts, and other organizations)

Co-Recipient, District of Columbia Bar's Frederick B. Abramson Award for Superior Service to the Community (June 1998)

Attorney General's Special Achievement Award for Outstanding Work as an Assistant to the Solicitor General of the United States (1986, 1987)

Attorney General's Special Achievement Award for Outstanding Work as an Assistant United States Attorney (1984, 1985)

The Benjamin N. Cardozo Prize for Best Moot Court Brief for Academic Year 1978-1979, Yale Law School

Semi-Finalist, Moot Court Oral Argument, Yale Law School (Fall, 1978)

Phi Beta Kappa

U.C. Berkeley's Most Outstanding Political Science Student (1976)

The Edward Kraft Award for Outstanding Work as a Freshman Student, U.C. Berkeley (1974)

**MEMBERSHIPS:**

U.S. Supreme Court Bar

Various Federal Circuit and District Courts

District of Columbia Bar

Missouri State Bar

Oregon State Bar

Multnomah County Bar

American Law Institute

American Bar Association

American Bar Association Committee on Class Actions & Derivative Suits (Section of Litigation)

## **PUBLICATIONS:**

### **Books:**

Wright & Miller, *Federal Practice and Procedure* (co-author with sole ongoing responsibility for the three volumes devoted to class actions)

Klonoff, “Objections to Class Action Settlements: Ethical Considerations,” chapter in *Class Actions and Other Complex Litigation: Ethics* (Lexis Nexis forthcoming 2025)

Castanias & Klonoff, *Federal Appellate Practice in a Nutshell* (West 3d ed. 2023)

Klonoff, *Introduction to the Study of U.S. Law: Cases and Materials* (West 2d ed. 2021) (with teacher’s manual)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (West 6th ed. 2021)

Klonoff, *Federal Multidistrict Litigation in a Nutshell* (West 2020)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (West 5th ed. 2017)

Castanias & Klonoff, *Federal Appellate Practice in a Nutshell* (West 2d ed. 2017)

Klonoff, *Class Actions and Other Multi-Party Litigation: Cases and Materials* (West 4th ed. 2017) (with teacher’s manual)

Klonoff, *Introduction to the Study of U.S. Law: Cases and Materials* (West 2016) (with teacher’s manual)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (Thomson West 4th ed.) (2012)

Klonoff, Bilich & Malveaux, *Class Actions and Other Multi-Party Litigation: Cases and Materials* (West 3d ed.) (2012) (with teacher’s manual)

Klonoff (associate reporter), *Principles of the Law of Aggregate Litigation*, American Law Institute Publications (2010) (along with Samuel Issacharoff, reporter, and associate reporters Richard Nagareda and Charles Silver)

Castanias & Klonoff, *Federal Appellate Practice and Procedure in a Nutshell* (Thomson West) (2008)

Klonoff & Colby, *Winning Jury Trials: Trial Tactics and Sponsorship Strategies* (NITA 3d ed.) (2007)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (Thomson West 3d ed.) (2007)

Klonoff, Bilich & Malveaux, *Class Actions and Other Multi-Party Litigation: Cases and Materials* (Thomson West 2d ed.) (2006) (with teacher's manual)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (Thomson West 2d ed.) (2004)

Klonoff & Colby, *Winning Jury Trials: Trial Tactics and Sponsorship Strategies* (Lexis Nexis 2d ed.) (2002)

Klonoff & Bilich, *Class Actions and Other Multi-Party Litigation: Cases and Materials* (West Group 2000)

Klonoff, *Class Actions and Other Multi-Party Litigation in a Nutshell* (West Group 1999)

Klonoff & Colby, *Sponsorship Strategy: Evidentiary Tactics for Winning Jury Trials* (Michie Co. 1990)

#### **Articles and Book Chapters:**

Klonoff, *Federal Rule of Civil Procedure 23(f): Reflections After a Quarter Century*, 75 Syracuse L. Rev. \_\_ (forthcoming 2025)

Klonoff, *COVID-19 Aggregate Litigation: The Search for the Upstream Wrongdoer*, 91 Fordham L. Rev. 385 (2022)

Klonoff, *3M's Bankruptcy Maneuver Raises Issues for Justice System* (Law 360, Aug. 11, 2022)

*Francis McGovern: The Consummate Facilitator, Teacher, and Scholar*, 84 Law & Contemporary Problems 1 (2021) (co-author)

Klonoff, *International Handbook on Class Actions*, chapter on the Future of U.S. Aggregate Litigation, Cambridge University Press (2021)

Klonoff, *The Judicial Panel on Multidistrict Litigation: The Virtues of Unfettered Discretion*, 89 UMKC L. Rev. 1003 (2021)

Klonoff, *Class Action Objectors: The Good, the Bad, and the Ugly*, 89 Fordham L. Rev. 475 (2020)

Klonoff, *Foreword—Class Actions, Mass Torts, and MDLs: The Next 50 Years*, 24 Lewis & Clark Law Review 359 (2020)

*Application of the New Discovery Rules in Class Actions: Much Ado About Nothing*, 71 Vanderbilt L. Rev. 1949 (2018)

*Class Actions in the U.S. and Israel: A Comparative Approach*, 19 *Theoretical Inquiries in the Law* 151 (2018) (co-author)

*Class Actions Part II: A Respite from the Decline*, 92 *N.Y.U. L. Rev.* 971 (2017)

*The Remedy For Election Fraud Is A New Election*, *Law 360* (July 20, 2017) ([www.law360.com/whitecollar/articles/946569/the-remedy-for-election-fraud-is-a-new-election](http://www.law360.com/whitecollar/articles/946569/the-remedy-for-election-fraud-is-a-new-election))

*Class Actions in the Year 2025: A Prognosis*, 65 *Emory L.J.* 1569 (2016)

*Why Most Nations Do Not Have U.S.-Style Class Actions*, 16 *BNA Class Action Litigation Report*, Vol. 16, No. 10, at 586 (May 22, 2015) (selected for presentation at the May 2015 World Congress of the International Association of Procedural Law, Istanbul, Turkey)

*Federal Rules Symposium: A Tribute to Judge Mark R. Kravitz -- Introduction to the Symposium*, 18 *Lewis & Clark L. Rev.* 583 (2014) (co-author)

*Class Actions for Monetary Relief Under Rule 23(b)(1)(A) and (b)(1)(B): Does Due Process Require Notice and Opt-Out Rights?*, 82 *Geo. Wash. L. Rev.* 798 (2014)

*The Decline of Class Actions*, 90 *Wash. U. (St. Louis) L. Rev.* 729 (2013)

*Reflections on the Future of Class Actions*, 44 *Loy. U. Chi. L.J.* 533 (2013)

*Richard Nagareda: In Memoriam*, 80 *U. Cin. L. Rev.* 289 (2012)

*Introduction and Memories of a Law Clerk*, 47 *Houston L. Rev.* 529, 573 (2010)

*ALI's Aggregate Litigation Project Has Global Impact*, 33 *ALI Reporter* 7 (Fall 2010)

Book Review, *In the Public Interest*, 39 *Env. Law* 1225 (2009)

*The Public Value of Settlement*, 78 *Fordham L. Rev.* 1177 (2009)(co-author)

*Making Class Actions Work: The Untapped Potential of the Internet*, 69 *U. Pitt. L. Rev.* 727 (co-author)(2008), adapted and published in 13 *J. Internet Law* 1 (2009)

*The Class Action Fairness Act: An Ill-Conceived Approach to Class Settlements*, 80 *Tul. L. Rev.* 1695 (co-author) (2006)

*The Twentieth Anniversary of Phillips Petroleum v. Shutts, Introduction to the Symposium*, 74 *UMKC L. Rev.* 433 (2006)

*The Adoption of a Class Action Rule: Some Issues for Mississippi to Consider*, 24 Miss. C. L. Rev. 261 (2005)

*Antitrust Class Actions: Chaos in the Courts*, 11 Stan. J. L. Bus. & Fin. 1 (2005), reprinted in *Litigation Conspiracy: An Analysis of Competition Class Actions* (Stephen G.A. Pitel ed. Irwin Law 2006), and 3 Canadian Class Action Review 137 (2006)

*The Judiciary's Flawed Application of Rule 23's "Adequacy of Representation" Requirement*, 2004 Mich. St. L. Rev. 671 (2004)

*Class Action Rules — Are They Driven by Substance?*, 1 Class Action Litigation Report 504 (Nov. 10, 2000) (co-author)

*Response to May 2000 Article on Sponsorship Strategy*, 63 Tex. B.J. 754 (Sept. 2000) (co-author)

*A Look at Interlocutory Appeals of Class Certification Decisions Under Rule 23(f)*, 1 Class Action Litigation Report 69 (May 12, 2000) (co-author)

*The Mass Tort Class Action Gamble*, 7 Metro. Corp. Counsel 1, 8 (Aug. 8, 1999) (co-author)

"Legal Approaches to Sex Discrimination" (co-author), in H. Landrine & E. Klonoff, *Discrimination Against Women: Prevalence, Consequences, Remedies* (Sage Pub. 1997)

*Sponsorship Strategy: A Reply to Floyd Abrams and Professor Saks*, 52 Md. L. Rev. 458 (1993) (co-author)

*A Trial Lawyer's Roadmap for Handling Bad Facts: The Role of Credibility*, 16 Trial Diplomacy Journal 139 (July/Aug. 1993) (co-author)

*Opening Statement*, 17 Litigation 1 (ABA Spring 1991) (co-author)

Contributing Editor, *Criminal Practice Institute Trial Manual*, Young Lawyers Section, Bar Ass'n of D.C. (1986)

*The Congressman as Mediator Between Citizens and Government Agencies: Problems and Prospects*, 15 Harv. J. Legis. 701 (1979)

*A Dialogue on the Unauthorized Practice of Law*, 25 Villanova L. Rev. 6 (1979) (co-author)

*The Problems of Nursing Homes: Connecticut's Non Response*, 31 Admin. L. Rev. 1 (1979)

## **SIGNIFICANT LEGAL EXPERIENCE:**

Argued eight cases before the U.S. Supreme Court

Authored dozens of U.S. Supreme Court filings (certiorari petitions, certiorari oppositions, merits briefs, reply briefs)

Briefed and argued numerous cases before various U.S. circuit and district courts and state trial and appellate courts

Tried dozens of cases (primarily jury trials)

Handled more than 100 class action cases as co-counsel, including *TransUnion v. Ramirez* (U.S. Supreme Court) and *In re National Prescription Opiate Litigation* (Sixth Circuit)

Served as an expert witness in numerous class action and other aggregate cases, including *NFL Concussion*, *BP Deepwater Horizon*, *Wells Fargo Fraudulent Accounts*, *Volkswagen Clean Diesel*, *Parkland Shooting (Civil Litigation)*, *Equifax Data Breach*, *JUUL Consumer Litigation*, and numerous others (*see* Appendix B, *infra*, for a sample list of courts citing my testimony)

Worked extensively with testifying and consulting experts on class action issues, including economists, securities experts, medical and scientific experts, and leading academics

Presented more than 100 cases to the grand jury while serving as an Assistant U.S. Attorney

Handled hundreds of sentencing hearings, preliminary hearings, and probation revocation hearings

## **SIGNIFICANT TEACHING AND SPEAKING ENGAGEMENTS**

Speaker, Texas Tech School of Law MDL Judicial Summit, Aspen, Colorado (June 3, 2024)

Speaker, Private Law Course, Comparative (U.S./French) Aggregate Litigation, The Sorbonne Faculty of Law, Paris, France (November 6, 2023)

Speaker, Faculty Symposium, Comparative (U.S./South African) Aggregate Litigation, Stellenbosch University Faculty of Law, Stellenbosch, South Africa (October 26, 2023)

Bartlett Lecture Series, U.S. District Court, W.D. Mo., Kansas City, Mo. (June 30, 2023)

Speaker, Baylor MDL Judicial Summit, Aspen, Colorado (June 19, 2023)

Speaker, Navy JAG Corps Training on Litigation Strategy, Coronado, CA (May. 27, 2023)

Moderator, Panel on Federal Multidistrict Litigation, Duke University School of Law, Durham, North Carolina (May 25, 2023)

Speaker on Henrietta Lacks Case for Symposium, Southern University, Baton Rouge, LA (March 14, 2023)

Speaker on Multidistrict Litigation and Moderator on Case Management Breakout Session, Mass Tort MDL Certificate Program, Bolch Judicial Institute, Duke University School of Law (Nov. 7, 2022) (held remotely)

Speaker on Class Actions and Moderator of Class Actions Breakout Session, 2022 Transferee Judges' Conference (approximately 125 federal judges), the Breakers, Palm Beach, Fla. (Nov. 1, 2022)

Speaker, Class and Aggregate Litigation in Europe and North America, New York University School of Law's Campus in Florence, Italy (July 8, 2022)

Speaker and Co-Organizer, McGovern Symposium on Civil Litigation, Duke University School of Law, Durham, North Carolina (May 27, 2022)

Moderator of Panel, Advanced MDL Certificate Program, Duke University School of Law, Durham, North Carolina (May 26, 2022)

Speaker, The Jewish Influences, Life & Legacy of Justice Ruth Bader Ginsburg, Cardozo Society of Washington State and Philadelphia Brandeis Society (April 5, 2022) (held remotely)

Panelist, Mass Torts/Bankruptcy Conference, Fordham University School of Law, New York, New York (Feb. 25, 2022)

Speaker on the Legacy of Justice Ruth Bader Ginsburg (held remotely), Temple Beth Sholom Synagogue, Salem Oregon (June 27, 2021)

Panel Moderator, Mass-Tort MDL Bench-Bar Conference (held remotely), George Washington University Law School, Washington, D.C. (June 10, 2021)

Speaker on Class Actions (held remotely), Oregon Association of Defense Counsel, Portland Oregon (May 20, 2021)

Speaker on Class Actions and Multidistrict Litigation (held remotely), South Ural State University Institute of Law, Chelyabinsk, Russia (April 8, 2021)

Speaker on Class Actions and Multidistrict Litigation (held remotely), Northwestern Pritzker School of Law, Complex Litigation Seminar, Chicago, Illinois (March 31, 2021, and again on March 30, 2022)

Speaker on Multidistrict Litigation, Class Actions, and the *Volkswagen Clean Diesel* Case (held remotely), Bahcesehir University, Istanbul, Turkey (July 15, 2020)

Speaker, Multidistrict Litigation Conference (held remotely), Emory University School of Law, Atlanta, Georgia (June 19, 2020)

Speaker, Class Action Conference, Fordham Law Review and the Institute for Law & Economic Policy, New York, New York (Feb. 27-28, 2020)

Keynote Speaker, Harold Schnitzer Spirit of Unity Peace Leadership Award Ceremony, Salem, Oregon (Nov. 20, 2019).

Conference Chair and Participant, 2019 Symposium on Class Actions and Aggregate Litigation, Pound Civil Justice Institute and Lewis & Clark Law School, Portland, Oregon (Nov. 1-2, 2019).

Speaker, International Class Actions Conference, Vanderbilt Law School, Nashville, Tennessee (Aug. 23, 2019)

Keynote Speaker, Pound Civil Justice Institute, Aggregate Litigation in State Court: Conference of State Court Appellate Judges, San Diego, California (July 27, 2019)

Visiting Professor of Law, University of Bologna School of Law, Ravenna, Italy (July, 2019) (faculty member for summer program on Transnational Torts)

Visiting Professor of Law, University of Trento School of Jurisprudence, Trento, Italy (May, 2019) (taught Introduction to U.S. Law)

Visiting Professor of Law, Royal University of Law and Economics, Phnom Penh, Cambodia (April 2019)

Speaker, Impact Fund Class Action Conference, San Francisco, California (Feb. 22, 2019)

Speaker on Class Actions, 17<sup>th</sup> Annual Impact Fund Class Action Conference, San Francisco, California (Feb. 23, 2019)

Visiting Professor of Law, National Taiwan University, Taipei, Taiwan (December 2018) (taught course on U.S. Class Actions)

Speaker on the National Football League Concussion case, National Taiwan University, Taipei, Taiwan (December 20, 2018)

Speaker on Class Actions, Live Webinar Broadcast, Rule 23 Will Be Amended in Four Days: Are You Ready, American Bar Association (Nov. 27, 2018)

Speaker, American Bar Association's 22d Annual Institute on Class Actions, Chicago, Illinois (Oct. 18, 2018)

Speaker, MDL at 50 –The 50<sup>th</sup> Anniversary of Multidistrict Litigation, New York University School of Law, New York, New York (Oct. 12, 2018)

Visiting Professor of Law, University of Bologna School of Law, Ravenna, Italy (July 2018) (faculty member for environmental law program; lectured on environmental class actions)

Speaker on Class Actions, Freie University Faculty of Law, Berlin, Germany (June 26, 2018)

Visiting Professor of Law, Royal University of Law and Economics, Phnom Penh, Cambodia (April 2018) (taught course on Introduction to United States Law)

Co-Chair, Moderator, and Panelist, Posner on Class Actions, Columbia Law School, New York, New York (March 2, 2018)

Panelist on Civil Discovery, Vanderbilt University School of Law, Nashville, Tennessee (October 13, 2017)

Panelist on the Civil Rules Committee Process, University of Arizona College of Law, Tucson, Arizona (October 7, 2017)

Visiting Professor of Law, University of Bologna School of Law, Ravenna, Italy (July 2017) (faculty member for environmental law program; lectured on environmental class actions)

Visiting Professor of Law, University of Trento School of Jurisprudence, Trento, Italy (May 2017) (taught course on Introduction to U.S. Law)

Panelist on Class Actions, Beard Group, Class Action Money and Ethics Conference, New York, New York (May 1, 2017)

Visiting Professor of Law, Tel Aviv University, Tel Aviv, Israel (January 2017) (taught course on class actions)

Panelist on Class Actions, Tel Aviv University, Fifty Years of Class Actions – A Global Perspective (January 4, 2017)

Panelist on Class Actions, New York University Law School Conference on Rule 23@50, New York, New York (December 2, 2016)

Panelist on Class Actions, Appellate Judges Education Institute, Philadelphia, Pennsylvania (November 11, 2016)

Speaker on Class Actions, National Legal Aid Defender Association National Farmworker Conference, Indianapolis, Indiana (November 10, 2016)

Panelist on Class Actions, American Bar Association Class Action Institute, Las Vegas, Nevada (October 20, 2016)

Panelist, Duke University Law School Conference on Class Action Settlements, San Diego, California (October 6, 2016)

Fulbright Scholar, Hong Kong University School of Law (August- September 2016)  
(taught course on class actions and delivered campus-wide lecture on criminal procedure)

Visiting Professor of Law, National Taiwan University, Taipei, Taiwan (June 2016)  
(taught course on Introduction to United States Law)

Speaker on Class Actions, University of Zagreb Law School, Zagreb, Croatia (May 11, 2016)

Panelist on Civil Litigation, Association of American Law Schools Annual Meeting, New York, New York (January 8, 2016)

Visiting Professor of Law, Bahçeşehir University School of Law, Istanbul, Turkey (December 2015) (taught Introduction to United States Law)

Participant, Conference on Civil Justice (Pound Institute) Emory University Law School, Atlanta, Georgia (October 15, 2015)

Participant, Conference on Class Actions, Duke Law School, Arlington, Virginia (July 23-24, 2015)

Participant, Conference on Class Actions, Defense Research Institute, Washington, D.C. (July 23-24, 2015)

Participant, Civil Procedure Workshop, Seattle University Law School, Seattle, Washington (July 17, 2015)

Panelist on Class Actions, Annual Meeting, American Association for Justice, Montreal, Canada (July 12, 2015)

Speaker on Class Actions, International Association of Procedural Law, Istanbul, Turkey (May 28, 2015)

Panelist, Subcommittee on Class Actions of U.S. Judicial Conference Advisory Committee on Civil Rules, American Law Institute Annual Meeting, Washington, D.C. (May 17, 2015)

Moderator, Ethical Issues in Class Actions and Non-Class Aggregate Litigation, American Law Institute Annual Meeting, Washington, D.C., (May 17, 2015)

Visiting Professor of Law, University of Trento School of Jurisprudence, Trento, Italy (March 2015) (taught U.S. Class Actions)

Speaker on Class Actions, European University Institute, Fiesole, Italy (February 23, 2015)

Visiting Professor of Law, University of Notre Dame, Fremantle Australia (January 2015) (taught course on U.S. Civil Rights and Civil Liberties)

Visiting Professor of Law, Universidad Sergio Arboleda, Bogota and Santa Marta, Colombia (December 2014) (taught course on Introduction to United States Law)

Visiting Professor of Law, National Taiwan University, Taipei, Taiwan (November 2014) (taught course on Introduction to United States Law)

Panelist, American Bar Association, National Institute on Class Actions, Chicago, Illinois (October 23, 2014)

Visiting Professor of Law, East China University of Political Science and Law, Shanghai, China (October 2014) (taught U.S. Class Actions)

Visiting Professor of Law, Herzen State Pedagogical University of Russia, St. Petersburg, Russia (September 2014) (taught U.S. Class Actions)

Visiting Professor of Law, Royal University of Law and Economics, Phnom Penh, Cambodia (July 2014) (taught Introduction to United States Law)

Speaker on U.S. Legal Education, Universidad Sergio Arboleda School of Law, Bogota, Colombia (June 3 and 5, 2014)

Speaker on Class Actions, Superintendencia de Industria y Comercio, Bogota, Colombia (June 3, 2014)

Speaker on Class Actions and the Fukushima Nuclear Accident, Waseda University School of Law, Tokyo, Japan (January 24, 2014)

Speaker on Class Actions, Osaka Bar Association, Osaka, Japan (January 23, 2014)

Speaker on Class Actions, East China University of Political Science and Law, Shanghai, China (January 15, 2014)

Speaker on Class Actions, AmCham Shanghai, Shanghai, China (January 14, 2014)

Speaker on Development of Animal Law in the Legal Academy, 2013 Animal Law Conference, Stanford Law School, Palo Alto, California (November 25, 2013)

Speaker on U.S. Law and Legal Education, Royal University of Law and Economics, Phnom Penh, Cambodia (October 1, 2013)

Speaker on U.S. Law and Legal Education, Paññāsāstra University of Cambodia, Phnom Penh, Cambodia (October 1, 2013)

Speaker on U.S. Legal Education, International Association of Law Schools International Deans' Forum, National University of Singapore Law School, Singapore (September 26, 2013)

Speaker on Class Actions, Japan Federation of Bar Associations, Tokyo, Japan (September 19, 2013)

Speaker on Class Actions, Waseda University School of Law, Tokyo, Japan (September 19, 2013)

Speaker on Ethics of Aggregate Settlements, American Association for Justice Annual Meeting, San Francisco, California (July 22, 2013)

Speaker on the British Petroleum Class Action Settlement, International Water Law Conference, National Law University of Delhi, Delhi, India (May 31, 2013)

Speaker on U.S. Supreme Court Confirmation Process, Jewish Federation of Greater Portland's Food for Thought Festival, Portland, Oregon (April 21, 2013)

Speaker on Class Actions, Class Action Symposium, George Washington University Law School, Washington, D.C. (March 8, 2013)

Speaker on Class Actions, Impact Fund Class Action Conference, Oakland, California (March 1, 2013)

Speaker on Class Actions, Hong Kong University Department of Law (November 15, 2012)

Speaker on Class Actions, Fudan University Law School (Shanghai, China) (November 13, 2012)

Keynote Speaker, National Consumer Law Center Symposium, Seattle, Washington (October 28, 2012)

Speaker, American Bar Association, National Institute on Class Actions, Chicago, Illinois (October 25, 2012)

Speaker, Conference on Class Actions, Washington University St. Louis School of Law and the Institute for Law and Economic Policy (April 27, 2012)

Speaker, Conference on Class Actions, Loyola Chicago School of Law (April 13, 2012)

Panelist on leadership and world peace with Former South African President F.W. De Klerk, University of Portland (February 29, 2012)

Panelist on class actions before the Standing Committee on Rules of Practice and Procedure, Phoenix, Arizona (January 5, 2012)

Speaker on Class Actions Lawsuits in the U.S., University of the Philippines, College of Law, Quezon City, Philippines (August 2011)

Speaker on Environmental Class Actions, Kangwon University Law School, Chuncheon, South Korea (August 2011)

Speaker on Class Actions, Federal Judicial Center Conference on Class Actions, Duke University School of Law (May 20, 2011)

Speaker, Conference on Aggregate Litigation, University of Cincinnati College of Law (April 1, 2011)

Speaker on Class Actions, Seoul National University School of Law (May 18, 2010)

Keynote Speaker (addressing US Supreme Court confirmation process), Alaska Bar Annual Meeting (April 28, 2010)

Speaker, Conference on the Future of Animal Law, Harvard Law School (April 11, 2010)

Speaker, Conference on Aggregate Litigation: Critical Perspectives, George Washington University Law School (Mar. 12, 2010)

Speaker, U.S. Supreme Court Confirmation Process, Multnomah County Bar Association and City Club of Portland, (Sept. 30, 2009)

Speaker on Class Actions, American Legal Institutions, and American Legal Education at National Law Schools of India in Bangalore, Hyderabad, Calcutta, Jodhpur, and Delhi (August 2009)

Speaker, China/U.S. Conference on Tort and Class Action Law, Renmin University of China School of Law, Beijing, China (July 11-12, 2009)

Speaker on Class Actions, Southeastern Association of Law Schools annual meeting, Palm Beach, Florida (August 1, 2008)

Speaker on Class Actions, National Foundation for Judicial Excellence (meeting of 150 state appellate court judges), Chicago, Illinois (July 12, 2008)

Speaker on Class Actions, Practising Law Institute, New York, NY (July 10, 2008)

Speaker at Conference on Class Actions in Europe and North America, sponsored by New York University School of Law, the American Law Institute, and the European University Institute, Florence, Italy (June 13, 2008)

Speaker on Class Actions at the American Bar Association Tort and Insurance Section Meeting, Washington, D.C. (Oct. 26, 2007)

Speaker on Antitrust Class Actions at the American Bar Association's Annual Antitrust Meeting, Washington D.C. (April 18, 2007)

Chair, Organizer, and Moderator of Class Action Symposium at UMKC School of Law (April 7, 2006) (other speakers (26 in all) included, *e.g.*, Professors Arthur Miller,

Edward Cooper, Sam Issacharoff, Geoffrey Miller, and Linda Mullenix, as well as several prominent federal judges and practicing lawyers)

Speaker on Class Actions, Missouri CLE (Nov. 18, 2005)

Speaker on Class Actions, Practising Law Institute (July 29, 2005)

Speaker on Class Actions, Kansas CLE (June 23, 2005)

Speaker on Class Actions at Bureau of National Affairs Seminar on the Class Action Fairness Act of 2005 (June 17, 2005)

Visiting Lecturer on Class Actions, Peking University (May 30-June 3, 2005)

Speaker on Oral Argument, American Bar Association 2005 Section of Litigation Annual Conference (April 22, 2005) (part of panel including Second Circuit Chief Judge Walker and several others)

Speaker on Class Actions, Federal Trade Commission/Organization for Economic Co-operation and Development, Workshop on Consumer Dispute Resolution and Redress in the Global Marketplace (April 19, 2005)

Speaker at Antitrust Class Action Symposium, University of Western Ontario College of Law (April 1, 2005)

Speaker at Class Action Symposium, Mississippi College of Law (February 18, 2005)

Speaker on Class Actions, Practising Law Institute (July 30, 2004)

Visiting Lecturer on Class Actions, Peking University (June 2004)

Visiting Lecturer on Class Actions, Tsinghua University (June 2004)

Speaker at Class Action Symposium, Michigan State University (April 16-17, 2004)

Speaker on U.S. Supreme Court advocacy, David Prager Advanced Appellate Institute (Kansas City Metropolitan Bar Association) (Feb. 27, 2004)

Speaker on Class Actions, Institute of Continuing Legal Education in Georgia (Oct. 24, 2003)

Speaker on Class Actions, Practising Law Institute (July 31, 2003)

Speaker on Class Actions, Practising Law Institute (Aug. 5, 2002)

Speaker on Class Actions, Practising Law Institute (Aug. 16, 2001)

Speaker on many occasions throughout the country on “Sponsorship Strategy” (1990-present) and advocacy before the U.S. Supreme Court (1988-present)

## **OTHER PROFESSIONAL ACTIVITIES:**

Member of American Bar Association Group Evaluating Qualifications of Merrick Garland to serve on the U.S. Supreme Court (reviewed Judge Garland's civil procedure opinions)

Member, Editorial Board of International Journal of Law in a Changing World (South Ural University, Chelyabinsk, Russia)

Board Member, The Judge John R. Brown Scholarship Foundation

Advisory Board, The Flawless Foundation (an organization that serves troubled children)

Member, Board of Directors, Citizens' Crime Commission (Portland, Oregon) (2007-2011)

Advisory Board Consulting Editor, *Class Action Litigation Report* (BNA)

Served on numerous UMKC School of Law committees, including Programs (Chair), Promotion and Tenure, Appointments, and Smith Chair Appointment

Chair of pro bono program for all 27 offices of Jones Day (2000-2004); also previously Chair of Washington office pro bono program (1992-2003)

Member, Board of Directors, Bread for the City (a D.C. public interest organization providing medical, legal, and social services) (2001-2003)

Master, Edward Coke Appellate Practice Inn of Court in Washington, D.C. (other participants include Ted Olson, Seth Waxman, Ken Starr, Walter Dellinger, and several sitting appellate judges) (2001-2003)

Member, Board of Directors, Washington Lawyers' Committee for Civil Rights and Urban Affairs (2000-2003); Advisory Board Member (2003-present)

Member, D.C. Court of Appeals Committee on Unauthorized Practice of Law (1997-2000)

Handled and supervised numerous pro bono matters (*e.g.*, death penalty and other criminal defense, civil rights, veterans' rights)

Played a major role in establishing a walk-in free legal clinic in Washington, D.C.'s Shaw neighborhood

## **VOLUNTEER WORK:**

Numerous guest speaker appearances at public schools and retirement homes; volunteer at local soup kitchen; volunteer judge for Classroom Law Project.

## APPENDIX A

### SAMPLE LIST OF COURT AND ACADEMIC CITATIONS TO PROFESSOR KLONOFF'S SCHOLARSHIP

#### Court Citations:

*In re Jefferson Parish*, No. 23-30243, \_\_ F.4th \_\_, 2023 WL 5445822 at \*12 (5th Cir. Aug. 24, 2023);

*Wolff v. Aetna Life Ins. Co.*, 77 F.4th 164, 167 n.1 (3d Cir. 2023);

*Mielo v. Steak 'n Shake Operations, Inc.*, 897 F.3d 467, 484 & n.18 (3d Cir. 2018);

*In re National Football League Players' Concussion Injury Litig.*, 775 F.3d 570, 576 (3d Cir. 2014);

*Eubank v. Pella Corp.*, 753 F.3d 718, 719 (7th Cir. 2014) (Posner, J.);

*In re Johnson*, 760 F.3d 66, 75 (D.C. Cir. 2014);

*Kolbe v. BAC Home Loans Servicing, LP*, 738 F.3d 432, 468 (1st Cir. 2013);

*Culver v. City of Milwaukee*, 277 F.3d 908, 913 (7th Cir. 2002).

#### Academic Citations:

J. Maria Glover, *Mass Arbitration*, 74 STAN. L. REV. 1283, 1291 (2022);

Andrew Faisman, *The Goals of Class Actions*, 121 COLUM. L. REV. 2157, 2159 n. 8 (2021);

Abbe R. Gluck & Elizabeth Chamblee Burch, *MDL Revolution*, 96 N.Y.U. L. REV. 1, 60 (2021);

Pamela K. Bookman, *The Arbitration–Litigation Paradox*, 72 VAND. L. REV. 1119, 1143 n.146 (2019);

Zachary D. Clopton, *National Injunctions and Preclusion*, 118 MICH. L. REV. 1, 34 n. 203 (2019);

Libby Jelinek, *The Applicability of the Federal Rules of Evidence at Class Certification*, 65 UCLA L. REV. 280, 286 n.27, 291 n.65, 297 n.101, 316 n.206 (2018);

Fred O. Smith, Jr., *Abstention in the Time of Ferguson*, 131 HARV. L. REV. 2283, 2346 n. 507 (2018);

Andrew D. Bradt & D. Theodore Rave, *The Information-Forcing Role of the Judge in Multidistrict Litigation*, 105 CAL. L. REV. 1259, 1269 n. 47 (2017);

Brian T. Fitzpatrick, *Justice Scalia and Class Actions: A Loving Critique*, 92 NOTRE DAME L. REV. 1977, 1979 (2017);

Maureen Carroll, *Class Action Myopia*, 65 DUKE L.J. 843, 846 n.8, 876–78 & nn.181, 183 & 190–93, 881 nn.211 & 213, 883 n.225 (2016);

Robert G. Bone, *The Misguided Search For Class Unity*, 82 GEO. WASH. L. REV. 651, 654 n.6 (2014);

David Freeman Engstrom, *Private Enforcement's Pathways: Lessons From Qui Tam Litigation*, 114 COLUM. L. REV. 1913, 1920 n.17 (2014);

Thomas O. Main, *The Fourth Era of American Civil Procedure*, 162 U. PA. L. REV. 1839, 1853 n.80 (2014);

Arthur R. Miller, Keynote Address, *The Preservation and Rejuvenation of Aggregate Litigation: A Systemic Imperative*, 64 EMORY L.J. 293, 294 n.7 (2014);

Richard A. Nagareda, *The Preexistence Principle and the Structure of the Class Action*, 103 COLUM. L. REV. 149, 151 n.5 (2003).

## **APPENDIX B**

### **SAMPLE LIST OF COURT CITATIONS TO PROFESSOR KLONOFF'S EXPERT TESTIMONY**

*Syngenta MIR 162 Corn MDL litigation:*

*In re Syngenta AG MIR 162 Corn Litig.*, 357 F. Supp. 3d 1094, 1112 (D. Kan. 2018), *aff'd.*, *Kellogg v. Watts Guerra LLP*, 41 F.4th 1246, 1257 (10th Cir. 2022), *cert. denied*, 143 S. Ct. 1022 (2023);

*In re Syngenta AG MIR 162 Corn Litig.*, No. 14-MD-2591-JWL, 2018 WL 6839380, at \*4 (D. Kan. Dec. 31, 2018) (accepting Klonoff testimony over contrary testimony by five other law professors), *aff'd.*, *Kellogg v. Watts Guerra LLP*, 41 F.4th 1246, 1257 (10th Cir. 2022), *cert. denied*, 143 S. Ct. 1022 (2023).

*Zakikhani v. Hyundai Motor Co.*, No. 8:20-cv-01584-SB-JDE, at \*1 (C.D. Ca. May 5, 2023) (Doc. 160);

*Githieya v. Global Tel Link Corp.*, No. 1:15-cv-00986-AT (N.D. Ga. Aug. 30, 2022) (Doc. 369);

*In re Broiler Chicken Antitrust Litig.*, 2021 U.S. Dist. LEXIS 228367, at \*47 n.4, \*49–50 & n.5 (N.D. Ill. Nov. 30, 2021);

*In re Equifax Inc. Customer Data Sec. Breach Litig.*, No. 1:17-MD-2800-TWT, 2020 WL 256132 (N.D. Ga. Mar. 17, 2020), *aff'd in relevant part*, No. 20-10249, 2021 WL 2250845 (11th Cir. June 3, 2021);

*Wells Fargo Unauthorized Accounts litigation: Jabbari v. Wells Fargo & Co.*, No. 15-cv-02159-VC, slip op. at 14 (N.D. Cal. June 14, 2018).

*Volkswagen Clean Diesel MDL* (numerous citations):

*In re Volkswagen "Clean Diesel" Marketing, Sales Practices & Prod. Liab. Litig.*, No. 3:15-md-02672-CRB, 2016 WL 6248426, at \*18, \*19, \*20 (N.D. Cal. Oct. 25, 2016), *aff'd*, 895 F.3d 597 (9th Cir. 2018);

Order Granting Final Approval of the Consumer and Reseller Dealership 3.0-Liter Class Action Settlement, at \*21, \*24, *In re Volkswagen "Clean Diesel" Mktg., Sales Pracs., & Prod. Liab. Litig.*, No. MDL 2672 CRB (JSC), 2017 WL 2212783 (N.D. Cal. May 17, 2017) (Doc. No. 3229);

Order Granting Final Approval of the Bosch Class Action Settlement, at \*18, *In re Volkswagen "Clean Diesel" Mktg., Sales Pracs., & Prod. Liab. Litig.*, No. MDL 2672 CRB (JSC), 2017 WL 2212780 (N.D. Cal. May 17, 2017), *aff'd*, 746 F. App'x 655 (9th Cir. 2018) (Doc. No. 3230).

*In re Deepwater Horizon* (more than 60 cites to Klonoff testimony):

*In re Deepwater Horizon*, 910 F. Supp. 2d 891, 903, 914–16, 918–21, 923–24, 926, 929–33, 938, 941, 947, 953, 955, 960, 962 (E.D. La. 2012), *aff'd*, 739 F.3d 790 (5th Cir. 2014);

*In re Deepwater Horizon*, 295 F.R.D. 112, 133–34, 136, 138–41, 144–45, 147 (E.D. La. 2013);

Order and Reasons, Case No. 2:10-md-02179-CJB-JCW, *In Re: Oil Spill by the Oil Rig "Deepwater Horizon" in the Gulf of Mexico*, on April 20, 2010, 2:10MD02179 (E.D. La. Feb. 15, 2017) (Doc. No. 22252);

*AT&T Mobility MDL litigation*:

*In re AT&T Mobility Wireless Data Serv. Sales Tax Litig.*, 789 F. Supp. 2d 935, 956–59, 961, 963–65 (N.D. Ill. 2011);

*In re AT&T Mobility Wireless Data Serv. Sales Tax Litig.*, 792 F. Supp. 2d 1028, 1032 n.3, 1034–35, 1037, 1040, 1042 (N.D. Ill. 2011).

# Exhibit 2

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY, and  
JEREMY KEEL, on behalf of themselves and  
all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF ERIC L. DIRKS IN SUPPORT OF  
CLASS COUNSEL’S MOTION FOR ATTORNEY’S FEES,  
COSTS, EXPENSES AND SERVICE AWARDS**

I, Eric L. Dirks, hereby declare as follows:

1. I am a partner at the law firm of Williams Dirks Dameron LLC in Kansas City, Missouri, and counsel for the Plaintiff and the Class in the *Burnett* and *Gibson* actions (together with *Umpa* and *Moehrl* “the litigation”). I submit this declaration in support of Plaintiffs’ Motion for Attorneys’ Fees, Expenses and Service Awards for the Settlements with NAR and HomeServices. I make this statement of my own personal knowledge, and if called to testify, would testify competently thereto.

2. The following is a brief description of my professional background. I am a founding partner of the law firm of Williams Dirks Dameron LLC, in Kansas City, Missouri where I focus my practice on complex litigation, including nationwide class actions. Before my

involvement in this litigation, I acted as counsel on over four dozen class and collective actions, settled numerous class actions, tried a class action to verdict and through appeal in federal court, and successfully argued the issue of class certification before the Missouri Supreme Court. As the Court is aware, my firm and our co-counsel successfully navigated this case from its infancy to a \$1.785 billion jury verdict.

3. I am AV rated with Martindale Hubbell, am routinely selected as a Super Lawyers Top 50 in Kansas City and have been selected to Kansas City's Best of the Bar on multiple occasions. I have publicly spoken on numerous occasions the topic of complex litigation, including class actions.

4. I have spent the majority of my time over the past three-and-a-half years working on the litigation and am intimately familiar with all aspects of the *Burnett* and *Gibson* matters.

5. Based on my experience prosecuting the litigation and our research, the more than \$998 million in Settlements obtained thus far collectively represent the largest known consumer class recovery in litigation involving the real estate brokerage industry.

6. The Settlements are more than a large financial recovery for the class. The practice change relief set out in the Settlements is a substantial victory for class members and, in my opinion, will ultimately result in cost savings for future home sellers.

7. Based on my experience in handling class action litigation for the past two decades, I can say without a doubt that the Settlements constitute a fair, reasonable and adequate – and indeed excellent– result for the class.

8. Our firm and co-counsel filed *Burnett* in 2019 and *Gibson* in 2023 and have collectively dedicated more resources to prosecuting the litigation than any other case in our firms' history. Prior to *Moehrl* and *Burnett*, there had never been a public prosecution or private

settlement involving the modern Mandatory Offer of Compensation Rule. In other words, the litigation is the first to obtain monetary or injunctive relief with respect to the modern Mandatory Offer of Compensation Rule. Throughout the litigation, Defendants took the position that their conduct was lawful and that the cases lacked merit.

9. To this day, the *Burnett* and *Moehrl* cases remain the only certified litigation classes of plaintiffs involving the Mandatory Offer of Compensation Rule. Our firm and co-counsel, along with class counsel in *Moehrl* (collectively “Class Counsel” or “co-counsel”), litigated the only cases involving the Mandatory Offer of Compensation Rule until other plaintiffs began filing similar cases once they had the opportunity to observe our successes in the litigation. As discussed in greater detail below, to achieve this result for the Settlement Class, we, along with our co-counsel, performed a massive amount of work—more than 107,500 hours through August 31, 2024—on a contingent basis, working for more than five years in the litigation. We also spent over \$16.5 million in reasonable and necessary expenses through August 31, 2024.

10. After we reached Settlements with Anywhere and RE/MAX, we continued litigating against Keller Williams, HomeServices, and NAR in the *Burnett* matter. We litigated all the way through trial in this case. We have now reached settlements with all *Burnett* and *Moehrl* defendants.

11. But we did not stop there. We filed the *Gibson* case in 2023 to obtain additional monetary and injunctive relief for the class. We combined our knowledge and experience from *Burnett* and *Moehrl* with additional research to identify additional companies that participated in the same anticompetitive agreement alleged in *Burnett* and *Moehrl*.

12. Based on my two decades of experience prosecuting and serving as class counsel in numerous class actions, I can say that this litigation was the most unique, hotly-contested and

fraught with risk that I have experienced. Moreover, the result came after years of litigation.

13. All told, the various Defendants in the litigation were represented by no less than thirty well-respected defense firms including: Cooley; Quinn Emanuel Urquhart Sullivan; Skadden Arps, Slate, Meagher & Flom; Paul, Weiss, Rifkind, Wharton & Garrison LLP; Jones Day; Gibson Dunn & Crutcher; Crowell & Moring LLP; Vinson & Elkins; Wilmer Cutler Pickering Hale & Dorr LLP; O'Melveny & Meyers LLP; Pillsbury Winthrop Shaw Pittman LLP; DLA Piper LLP; Arent Fox Schiff; Holland & Knight; Faegre Baker Daniels; Morgan Lewis & Bockius; Foley & Lardner; MacGill PC; Barnes & Thornburg; MoloLamken; Polsinelli; Stinson; Shook Hardy and Bacon; Bryan Cave; Wagstaff & Cartmell; Brown & James; Lathrop GPM; Horn Aylward & Bandy; and Armstrong Teasdale.

14. In undertaking such a substantial commitment on behalf of the Settlement Class, we assumed tremendous risk because the claims were complex and expensive to prosecute. We defeated two sets of motions to dismiss, three motions to compel arbitration, five motions for summary judgment, and three efforts to reverse decisions by this court through appeals. The Supreme Court also denied HomeServices' petition for *certiorari* earlier this year. We also took and defended over 80 depositions in *Burnett* and over 100 depositions in *Moehrl*. In addition, the litigation involved at least 20 different experts on liability and damages who submitted numerous reports and testified at dozens of depositions. The damages experts for both parties reviewed and analyzed huge data sets including millions of rows of data. Expert testimony addressed a broad array of subject matters.

15. We reviewed a document discovery universe that included more than 5 million pages of documents, identifying hundreds of key documents that were later introduced as

deposition and trial exhibits. Both sides also served numerous third-party subpoenas to MLSs, real estate brokerages, and other third parties.

16. Our investment of labor and expenses substantially limited the other work my firm and my co-counsel's firms we were able to take on during the last five years. We were opposed by a much larger defense team with nearly boundless resources. The over 107,500 hours of work we collectively performed through August 31, 2024 reflects this massive undertaking. Given the size and business model of our firms, that was a significant risk for us to take on a purely contingent basis.

17. There were certainly less risky cases we could have devoted those resources to, where liability, damages, or both were more certain, where expert witnesses and other case costs were cheaper, where payment would come faster, and where the claims followed parallel government prosecutions or other private litigation. We nonetheless dedicated our resources to these cases because we believed in the claims and were committed to representing the class.

18. We could have moved on to new cases after the *Burnett* and *Moehrl* cases, but instead we continued to work on behalf of the class to maximize the financial recovery and practice change relief in *Gibson*.

19. When we first brought the litigation, we faced considerable risk in establishing the defendants' liability, which required among other things establishing the existence of an agreement, each defendant's participation in that agreement, and the anticompetitive consequences of that agreement for sellers and others.

20. Liability was also far from the only risk we faced. Defendants, including HomeServices and NAR levied every conceivable challenge to class certification, expert testimony, and damages.

21. And the litigation has been unusually expensive to prosecute. This is due, in part, to the nature of litigating antitrust claims. But also that we were required engage experts to handle significant data processing and evaluation due to the large number of transactions involved.

22. Considering the time involved, expenses required, and level of legal complication, this litigation was, by far, the riskiest litigation my firm has ever prosecuted. Each day that the litigation progressed over the past five years, we invested more time and money, and the risk compounded.

23. It was only following a jury trial that HomeServices and NAR seriously entertained settlements at the ranges we have been able to achieve.

24. The present Settlements were not reached until after years of litigation in *Burnett* and *Moehrl* and after arms-length and adversarial negotiations with HomeServices and NAR, including multiple mediations and multiple arms-length negotiations.

25. In determining that the Settlements are in the best interest of the Class, Plaintiffs considered publicly available materials, their knowledge of the evidentiary record based on years of litigating the *Burnett* and *Moehrl* cases, and a forensic accountant who received and used internal financial documents from HomeServices and NAR to evaluate their financial position and ability to pay.

26. Each settlement was reached only after Class Counsel considered HomeServices' and NAR's ability to pay, including the impact that continued and expensive antitrust litigation would have on their respective financial positions and, therefore, the size and likelihood of any recovery for the Class. In my opinion, the Settlements are fair, reasonable and adequate in light of the Settling Defendants' financial condition.

27. I also believe the Settlements are in the best interests of the Settlement Class given the risks and delay of further litigation. HomeServices and NAR were both poised to mount serious attacks to the jury verdict both in post-trial motions and on appeal. And due to the nature of joint and several liability, the Settlements do not constitute a maximum recovery for the class because Settlement Class Members will be eligible to participate in any related existing and future settlements. Thus, the Settlements obtained meaningful relief for the classes with the opportunity for additional recovery from other defendants in this case and in *Gibson*.

28. My firm's work on this litigation was performed on a wholly-contingent basis pursuant to contingency fee contracts with the Named Plaintiffs. Each of these contracts with Named Plaintiffs called for a contingency fee of 35%—higher than the amount requested from the common fund. My firm has not received any amounts in connection with this litigation, either as fee income, litigation funding, or expense reimbursement outside of any fees awarded by this Court. And even for the awards the Court has made with respect to the Anywhere, RE/MAX and Keller Williams settlements, we have received nothing because those settlements are currently on appeal.

29. The time we have spent on this litigation over the last five years has substantially limited our ability to take on other, potentially profitable work. Because my office is relatively small, any time I spend on this litigation necessarily reduces the time I have available to work on other matters. I have personally declined to work on numerous promising cases due to my commitments in prosecuting this litigation.

30. My firm kept contemporaneous track of the time spent on the litigation, which includes time in *Burnett* and *Gibson*.

31. After an exercise of billing judgment, our firm has expended 10,190 hours of work in connection with the litigation through August 31, 2024, and many more since then. Many of our hours in this litigation were not recorded due to the contingent nature of our Plaintiffs' practice. For example, I rarely record the time I spend on phone calls or on emails, yet over the course of this litigation I have made and received thousands of calls and emails. But we do regularly record contemporaneous daily time records in our computerized database, which occurred in this case and is reported below.

32. My firm's lodestar through August 31, 2024, in the litigation is:

<b>TIMEKEEPER</b>	<b>POSITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Allen, Alexis	Associate	49.2	\$600	\$29,520.00
Cheung, Katia	Associate	2,139.6	\$600	\$1,283,760.00
Dameron, Matthew	Partner	1,283.7	\$1,250	\$1,604,625.00
Dirks, Eric	Partner	4,183.3	\$1,250	\$5,229,125.00
Flores, Carlos	Paralegal	66.3	\$300	\$19,890.00
Graham, Katie	Paralegal	24.9	\$300	\$7,470.00
Mann, Clinton	Associate	137.4	\$600	\$82,440.00
Stout, Courtney	Associate	2,204.8	\$600	\$1,322,880.00
Strickland, Brittini	Paralegal	76.5	\$300	\$22,950.00
Terrebonne, Claire	Senior Attorney	7.1	\$900	\$6,390.00
Williams, Michael	Partner	15.5	\$1,250	\$19,375.00
Wren, Jesse	Paralegal	1.8	\$300	\$540.00
	<b>TOTAL HOURS</b>	<b>10,190.10</b>	<b>TOTAL</b>	<b>\$9,628,965.00</b>

33. These rates are consistent with recent lodestar crosschecks in complex litigation in the Kansas City area. *See, e.g., Rogowski v. State Farm Life Ins. Co.*, No. 22-CV-203, 2023 WL 5125113, at \*5 n.8 (W.D. Mo. Apr. 18, 2023) (performing lodestar crosscheck on rates of \$1,125 for senior partners, \$775-\$950 for junior partners, \$475-\$700 for associates, and \$275-\$340 for paralegals); *In re T-Mobile Customer Data Security Breach Litigation*, No. 21-MD-3019 (W.D. Mo. June 29, 2023), ECF No. 235 at 37-38 (rejecting need to perform lodestar crosscheck but nonetheless finding the following rates reasonable, senior partners \$1,000-\$1,275, junior partners \$825-\$950, and associates \$475-\$650); Order and Judgment Granting Final Approval of Class

Action Settlement, *Jackson County v. Trinity Industries*, No. 1516-CV23684, at 4–5 (Mo. Ct. Cir. Aug. 30, 2022) (approving blended hourly rate of \$662 for firms). This Court previously found these rates to be reasonable. See *Burnett v. Nat’l Ass’n of Realtors*, No. 4:19-CV-00332-SRB, 2024 WL 2842222, at \*17 (W.D. Mo. May 9, 2024) (finding counsels’ submitted rates reasonable).

34. Our work in class action litigation has been crosschecked relatively recently by this Court in *Hays v. Nissan N. Am. Inc.*, No. 17-CV-353 (W.D. Mo. Sept. 30, 2022), ECF No. 138 at 3 (\$900 - \$1,125 for partners, \$695 for associates, \$340 for paralegals).

35. A court within the Eighth Circuit recently approved a class action fee petition noting the “median standard billing rate for equity partners of \$1,463 per hour, as reflected by a nationwide survey of the top 50 law firms nationwide.” *PHT Holdings II, LLC v. N. Am. Co. Life and Health Ins.*, No. 18-CV-368, 2023 WL 8522980, at \*7 (S.D. Iowa Nov. 30, 2023). The court recognized the overall lodestar crosscheck rates were below this average in finding the lodestar crosscheck to result in a reasonable fee. *Id.* at 7–8. The court also observed that, where, as here, prosecuting the case requires particularized legal specialization, courts may consider a national billing rate. *Id.* at 7; see also *In re Auto Parts Antitrust Litig.*, No. 12-md-2311, 2018 WL 7108072, at \*3 (E.D. Mich. Nov. 5, 2018) (“In national markets, partners routinely charge between \$1,200 and \$1,300 an hour, with top rates at several large law firms exceeding \$1,400. In specialties such as antitrust and high-stakes litigation and appeals, for lawyers at the very top of those fields, hourly rates can hit \$1,800 or even \$1,950.” (cleaned up)); see also *Spano v. Boeing Co.*, No. 06-CV-743, 2016 WL 3791123, at \*3 (S.D. Ill. Mar. 31, 2016) (using similar rates).

36. The PWC 2024 Billing Rate Survey conducted by PWC reveals that the average rate for top firms continues to rise with AMLAW 50 equity partner rates averaging over \$1,500 per hour. See *2024 Billing Rate & Associate Salary Survey (BRASS) Initial Release*, PWC,

<https://www.pwc.com/us/en/law-firms/surveys/assets/brass24ir/2024-brass-ir-brochure.pdf>.

37. Four of the firms representing Defendants here are in the AMLAW top 10, and nine of the firms representing Defendants are in the AMLAW Top 25. *See Law Firms*, ALM | LAW.COM, <https://www.law.com/law-firms/>.

38. This litigation not only required Class Counsel with specialized knowledge of class action antitrust law, it was also the product of national litigation in multiple venues with attorneys from all over the country.

39. The antitrust claims at issue here also involved complicated legal issues and were uniquely expensive to prosecute. *Burnett* went to trial, with *Moehrl* scheduled to be tried by the end of 2024. Finally, this litigation occurred during the recent inflationary conditions which have had an impact on law practices – including the rising cost of retaining staff.

40. Additional time and expenses have been and will be incurred for the work that we will be performing on the settlements and even after final approval of the settlements.

41. The lodestar summary reflects Williams Dirks Dameron LLC's extensive experience in the field, the complexity of the matters involved in this litigation, and the prevailing rate for providing such services. We further affirm that the rates submitted with this Declaration are based on rate scales, as annually adjusted, submitted and approved by other courts.

42. The firms' combined reported lodestar through August 31, 2024 is **\$92,338,583**.

43. Through August 31, 2024, Williams Dirks Dameron has advanced a total of \$1,044,431.57 in out-of-pocket expenses (after the exercise of billing judgment) reasonably and necessarily incurred in connection with the prosecution of this matter. These expenses are reflected in the books and records regularly kept and maintained by my firm. It is my opinion that the Settlements would have never been reached without the expenditure of these expenses.

Although there were multiple defendants in the litigation, due to the joint and several liability nature of the litigation, all of the time and expenses spent in furtherance of the litigation against one defendant applied to the time and expenses against another defendant.

44. My firm’s reasonable expenses in the litigation through August 31, 2024 are as follows:

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Copy & Print	\$7,354.05
Court Fees	\$502.00
Depositions	\$18,687.95
Document Storage, Production & ESI	\$55,528.18
Experts & Consultants	\$904,125.12
Mediation	\$12,760.60
Postage	\$43.38
Process Service	\$3,416.05
Records & Transcripts	\$176.70
Research	\$14,127.41
Travel & Meals	\$27,710.13
<b>TOTAL</b>	<b>\$1,044,431.57</b>

45. This total constitutes \$8,153.94 in additional expenses since January 31, 2024 that I reported in connection with the Anywhere, RE/MAX and Keller Williams settlements. Thus, my firm is presently seeking expenses in the amount of \$8,153.94 assuming the expense award from the previous settlements is approved.

46. Plaintiffs previously submitted expenses totaling \$12,923,266.48 through January 31, 2024. The Court previously awarded payment of these expenses. *Burnett* Doc. 1487.

47. Plaintiffs’ total expenses in the litigation through August 31, 2024 is **\$16,528,352.83**.

48. These expenses were necessary because the litigation required a multitude of depositions due to the numerous fact and expert witnesses. Experts were critical because they are

typically necessary in antitrust cases. Document storage was required given the large volume of documents produced. Class notice administration was required under Rule 23. Legal research was required given the innumerable legal disputes and briefs. When possible, the *Moehrl*, *Burnett*, *Gibson* and *Umpa* plaintiffs coordinated in order to reduce expenses. For example, we shared document repositories and coordinated numerous depositions to occur on the same day. All of the expenses submitted were reasonable expenses in such a large litigation.

49. The Class Representatives invested significant time and effort on behalf of the class. Each class representative has worked closely with class counsel at all stages of the litigation and through settlement approval. Each class representative produced documents, provided day-long depositions, and some even testified at trial. All of them were willing to put their names and reputations into the public domain in order to represent not only themselves but the entire class.

I declare under penalty of perjury pursuant to 28 U.S.C. § 1746 that the foregoing is true and correct.

Executed this 13th Day of September 2024.



---

Eric L. Dirks

# Exhibit 3

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI**

RHONDA BURNETT, JEROD BREIT, )  
JEREMY KEEL, HOLLEE ELLIS, )  
and FRANCES HARVEY, on behalf of themselves )  
and all others similarly situated, )

Plaintiffs )

v. )

Case No. 19-cv-00332-SRB )

THE NATIONAL ASSOCIATION OF )  
REALTORS, et at., )

Defendants. )

**DECLARATION OF MICHAEL S. KETCHMARK  
IN SUPPORT OF CLASS COUNSEL’S MOTION  
FOR ATTORNEYS’ FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Michael S. Ketchmark, hereby declare as follows:

1. I am a partner at Ketchmark & McCreight, P.C. in Kansas City, Missouri, and counsel for the Plaintiffs and the Class in the *Burnett* action. I submit this declaration in support of Plaintiffs’ Motion for Attorneys’ Fees, Expenses and Service Awards. I make this statement of my own personal knowledge, and if called to testify, would testify competently thereto.

2. In my February 29, 2024, declaration, *see* ECF No. 1392-2, I described the role my firm has played in this litigation, my professional background and the background of the principal attorneys working on this matter, and explained the calculation of our firm’s attorneys’ fees.

3. In my February 29 declaration, my firm reported \$22,709,710 in lodestar in the *Burnett* action.

4. Since then, my firm has continued to work on the *Burnett*, *Gibson*, and *Umpa* matters. Among other things, my firm has worked on post-trial briefing and motions, appellate

briefing, the approval process, pleadings and discovery, and participated in settlement discussions and mediations with numerous defendants.

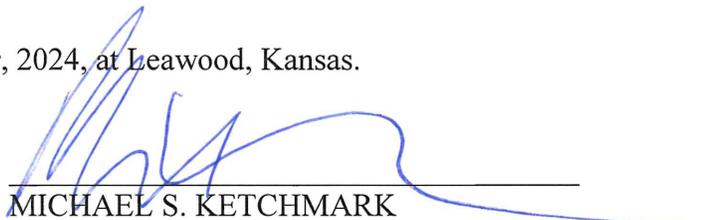
5. The attached Schedule 1 reports the time spent by our firm's personnel in all actions and updated through August 31, 2024. The total for this Schedule is \$25,330,590.

6. In my February 29 declaration, my firm reported \$5,744,767.68 in unreimbursed litigation expenses in the *Burnett* action.

7. The attached Schedule 2 reports our firm's unreimbursed litigation expenses in all actions and updated through August 31, 2024. The total for this Schedule is \$5,907,797.27.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 10th day of September, 2024, at Leawood, Kansas.



MICHAEL S. KETCHMARK

**SCHEDULE 1**

<b>TIMEKEEPER</b>	<b>POSITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Michael Ketchmark	Partner	6,986.3	\$1,450	\$10,130,135.00
Scott McCreight	Partner	7,061.3	\$1,350	\$9,532,755.00
Ben Fadler	Partner	2,328.8	\$1,250	\$2,911,000.00
Steven Ketchmark	Associate	968.0	\$600	\$580,800.00
Dana Hotchkiss	Paralegal	3,823.0	\$300	\$1,146,900.00
Megan Patrick	Paralegal	3,430.0	\$300	\$1,029,000.00
	<b>TOTAL HOURS</b>	<b>24,541.6</b>	<b>TOTAL</b>	<b>\$25,330,590.00</b>

**SCHEDULE 2**

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Class Certification Notice	\$257,561.62
Copy & Print	\$176,546.85
Court Fees	\$403.00
Document Storage, Production & ESI	\$312,861.33
Depositions	\$384,599.91
Experts & Consultants	\$4,190,228.54
Mediation	\$71,177.81
Miscellaneous	\$766.10
Postage	\$10,624.60
Process Service	\$1,138.14
Records & Transcripts	\$138,485.86
Research	\$20,643.28
Travel & Meals	\$301,885.99
Trial	\$40,874.24
<b>TOTAL</b>	<b>\$5,907,797.27</b>

# Exhibit 4

**IN THE UNITED STATES DISTRICT COURT  
FOR THE WESTERN DISTRICT OF MISSOURI**

RHONDA BURNETT, JEROD BREIT, )  
JEREMY KEEL, HOLLEE ELLIS, )  
and FRANCES HARVEY, on behalf of themselves )  
and all others similarly situated, )

Plaintiffs )

v. )

Case No. 19-cv-00332-SRB )

THE NATIONAL ASSOCIATION OF )  
REALTORS, REALOGY HOLDINGS CORP. )  
(n/k/a ANYWHERE REAL ESTATE, INC.), )  
HOMESERVICES OF AMERICA, INC., BHH )  
AFFILIATES, LLC, HSF AFFILIATES, LLC, )  
RE/MAX LLC, and KELLER WILLIAMS )  
REALTY, INC. )

Defendants. )

**DECLARATION OF BRANDON J.B. BOULWARE  
IN SUPPORT OF CLASS COUNSEL’S  
MOTION FOR ATTORNEY’S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Brandon J.B. Boulware, state under oath, as follows:

1. I am a partner at Boulware Law LLC. I am admitted to this Court and am one of the attorneys for Plaintiffs and the Class. I submit this declaration in support of Plaintiffs’ Motion for Attorneys’ Fees, Expenses, and Service Awards. I make this statement of my own personal knowledge, and if called to testify, would testify competently thereto.<sup>1</sup>

2. The following is a brief description of my professional background and the background of my firm. I am the founding partner of Boulware Law LLC where I focus my

---

<sup>1</sup> I have reviewed the declarations of co-counsel and adopt—but do not repeat here—their statements.

practice on complex litigation with an emphasis on antitrust litigation. Before my involvement in this case, I previously served as counsel for large corporate direct-action plaintiffs in antitrust matters involving polyurethane foam, containerboard, and rail freight surcharge. My law partner, Jeremy Suhr, and I have also worked as lead defense counsel in multiple antitrust class action matters throughout the country for corporate and individual clients, including MDL class actions. Beyond our antitrust practice, we have significant experience prosecuting and defending—and successfully trying before juries—other complex matters in Missouri, Kansas, and other states. Short biographies of Boulware Law attorneys (Brandon Boulware, Jeremy Suhr, and Andrew Ascher) can be found at [www.boulware-law.com](http://www.boulware-law.com).

3. Boulware Law was appointed as Lead Class Counsel, along with Williams Dirks Dameron LLC, Ketchmark & McCreight, P.C., Cohen Milstein Sellers & Toll PLLC, Hagens Berman Sobol Shapiro LLP, and Susman Godfrey L.L.P. on behalf of the Class in the above-captioned case.

4. Our firm was also appointed as Lead Class Counsel, along with Williams Dirks Dameron LLC and Ketchmark & McCreight, P.C. in *Burnett, et al. v. The National Association of Realtors, et al.*, case number 4:19-cv-00332-SRB. The *Burnett* case challenged a system that at its core had been in existence for decades, and previous challenges to the system had been unsuccessful. We developed and prosecuted this case based on the central premise that Defendants' anticompetitive conspiracy has resulted in home sellers in Missouri-based markets (and, indeed, across the country) pay supra-competitive real estate broker commissions. The harm caused is in the billions of dollars, as we established at trial.

5. In *Burnett*, my firm, along with co-counsel, filed the original Class Action Complaint in April 2019. Our firm has been involved in every aspect of the litigation over the last five years, including but not limited to:

- researching the initial theory;
- drafting the original Class Action Complaint;
- briefing early-stage pretrial motions (including multiple attempts by Defendants to transfer, stay, and dismiss the case);
- negotiating ESI discovery;
- drafting written discovery;
- briefing and arguing discovery disputes;
- reviewing and coding millions of pages of documents produced by Defendants and third parties;
- working with class and merits expert witnesses;
- traveling to and taking in-person depositions across the country;
- traveling to and taking in-person depositions of experts across the country;
- preparing for and defending depositions of plaintiffs;
- preparing for and defending depositions of expert witnesses;
- researching and briefing arguments before the Eighth Circuit Court of Appeals;
- researching and briefing class certification;
- researching and briefing dispositive motions;
- researching and briefing pre-trial motions;
- preparing for trial (including multiple mock jury exercises);
- attending and participating in pretrial hearings;

- participating in the trial of the case; and
- participating in formal and informal mediation sessions with various defendants.

6. Following a verdict of nearly \$1.8B in the *Burnett* case on October 31, 2023, our firm, along with co-counsel, filed a Class Action Complaint in the *Gibson* matter. Our firm is involved in every aspect of the litigation in the *Gibson* case, including but not limited to court hearings, discovery, briefing dispositive motions, and participating in formal mediation and settlement negotiations.

7. Boulware Law is a small firm—three attorneys and one paralegal. That means this case was an “all-in” lawsuit for the firm. Each of us at Boulware Law have worked tirelessly—late nights and weekends included—for our clients. By dedicating our limited resources to this litigation, we risked much. We did so because we believed in the merits of the litigation and recognized that if we did not stand up for home sellers here, Defendants’ anticompetitive scheme would continue. And though we have reached sizable settlements with several Defendants, our firm has not yet been compensated for its work.

8. Counsel for the Plaintiffs have expended significant time and resources to achieve the settlements for the class. After an exercise of billing judgment, Boulware Law attorneys and staff expended 15,891.2 hours pursuing these claims in *Burnett* and *Gibson* from inception through August 31, 2024, and the total lodestar for our firm is \$14,458,635.00. We devoted our time to this litigation even when we could have worked on other cases with far less risk. A total summary of the hours and lodestar for our firm is attached hereto as **Exhibit A**.

9. Throughout the litigation, we worked to maximize efficiency and minimize unnecessary or duplicative billing. All firms who have performed work on behalf of the Plaintiffs

have been instructed by Co-Lead Counsel to keep detailed time and expense records, including what time would be considered for reimbursement.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 10th day of September 2024, at Kansas City, Missouri.

/s/ Brandon J.B. Boulware  
BRANDON J.B. BOULWARE

**EXHIBIT A**

**Plaintiffs' Lodestar through August 31, 2024**  
**Boulware Law LLC**

<b>TIMEKEEPER</b>	<b>POSTITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Brandon Boulware	Attorney	5,841.3	\$1,250	\$7,301,625.00
Jeremy Suhr	Attorney	3,648.6	\$1,100	\$4,013,460.00
Erin Lawrence	Attorney	2,211.7	\$850	\$1,879,945.00
Andrew Ascher	Attorney	33.5	\$600	\$20,100.00
Kim Donnelly	Paralegal	4,137.1	\$300	\$1,241,130.00
Catherine Henne	Law Clerk	19.0	\$125	\$2,375.00
	<b>TOTAL HOURS</b>	<b>15,891.2</b>	<b>TOTAL</b>	<b>\$14,458,635.00</b>

# Exhibit 5

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT, )  
HOLLEE ELLIS, FRANCES HARVEY )  
and JEREMY KEEL, on behalf of all others )  
similarly situated, )

Plaintiffs, )

v. )

Case No. 19-cv-00332-SRB

NATIONAL ASSOCIATION OF )  
REALTORS, et al., )

Defendants. )

DON GIBSON, LAUREN CRISS, )  
JOHN MEINERS, and DANIEL UMPA, )  
individually and on behalf of all others )  
similarly situated, )

Plaintiffs, )

v. )

Case No. 4:23-cv-00788-SRB  
[Consolidated with 4:23-cv-00945-SRB]

NATIONAL ASSOCIATION OF )  
REALTORS, et al., )

Defendants. )

**DECLARATION OF STEVE W. BERMAN IN SUPPORT OF CLASS COUNSEL'S  
MOTION FOR ATTORNEY'S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Steve W. Berman, state under oath, as follows:

1. I am the managing partner at Hagens Berman Sobol Shapiro LLP. I am admitted to this Court *pro hac vice* and am one of the attorneys for Plaintiffs. I am also an attorney for Plaintiffs in the *Moehrl* action. I submit this declaration in support of Plaintiffs' motion for attorney's fees,

costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. In my February 29, 2024 declaration, *see* ECF No. 1392-4, I described generally the work that the *Moehrl* Plaintiff firms have done, the specific work that my firm has done in the litigation, the background of the attorneys working on this matter at my firm, and the process by which my firm tracks attorney time. I also described the process by which the *Moehrl* Plaintiffs developed the case theory and litigated the case. That work has been essential to the results of the *Moehrl* action, as well as the *Burnett*, *Gibson*, and *Umpa* matters.

3. In my August 20, 2024 declaration, my firm reported \$14,166,140.00 in total lodestar in all actions at current rates and updated through July 31, 2024. Since then, my firm has continued to work on those matters. My firm has engaged in work related to settlement administration for the *Burnett* and *Moehrl* matters, as well as ongoing litigation of the *Gibson* and *Umpa* matters. In total, through August 31, 2024, my firm has a total lodestar of \$14,399,157.50. A detailed breakdown of the hours expended by each employee at my firm and their current hourly rate is attached hereto as **Exhibit A**.

4. In my February 29, 2024 declaration, I described the general process by which my firm maintained a common fund to pay certain large expenses in the *Moehrl* litigation. In my February 29<sup>th</sup> declaration, I reported that \$5,893,050.71 had been paid to date from the *Moehrl* litigation fund. In my August 20, 2024 declaration, I described the general process by which my firm established a common fund to pay certain large expenses in the *Gibson* and *Umpa* litigation funds. In my August 20, 2024 declaration, I reported that \$65,000 had been paid to date from the *Gibson* litigation fund. Since my prior February 29<sup>th</sup> declaration, an additional \$234,836.00 in expenses have been incurred against the litigation fund in *Moehrl*. These expenses relate to

necessary expenses including expert fees and document storage. Since my prior August 14, 2024 declaration, an additional \$33,915.00 have been incurred against the litigation fund in *Gibson*. These expenses relate to the continuing litigation of the case, including expert fees. In total, between the two litigation funds, an additional \$268,751.00 in expenses have been incurred against the litigation funds that counsel for Plaintiffs have not yet requested reimbursement for. Cumulatively, through August 31, 2024, there has been a total of \$6,226,801.71 of expenses incurred against the litigation funds.

5. In my August 20, 2024 declaration, my firm reported a total of \$67,006.21 in unreimbursed litigation expenses through July 31, 2024. These are reasonable litigation costs that were incurred, separate from my firm's contributions to the litigation fund. Since my prior declaration, my firm has incurred an additional \$1,778.53 in additional unreimbursed litigation expenses. These are reasonable litigation costs that were incurred in this case for the benefit of the settlement class members. A detailed breakdown of all litigation expenses paid by Hagens Berman to date is attached hereto as **Exhibit B**. In total, through August 31, 2024, Hagens Berman has incurred \$68,784.74 of unreimbursed expenses that it paid directly.

6. In the *Moehrl* litigation, a litigation class was certified. Consistent with their obligations under Rule 23, Plaintiffs did an extensive notice campaign to class members in the litigation class. Specifically, our notice Administrator, JND, commenced the *Moehrl* noticing program in February 2024 via Postcard Notice, Email Notice, and a nationwide media campaign. JND sent 13,742,284 Email Notices to Class Members. JND also mailed 5,139,481 Postcard Notices by USPS First Class Mail, postage pre-paid, to Class Members. Subsequently, JND sent 1,381,671 Postcard Notices to Class Members whose initial Notices were ultimately determined to be undeliverable. Ultimately, JND estimates that the direct notice component of the

*Moehrl* campaign reached over 95% of potential Class Members. JND also conducted a nationwide media notice for the *Moehrl* campaign as part of the Settlement noticing program. In addition to geo-targeting specific internet ads to the *Moehrl* class locations, JND issued a Press Release specific to the *Moehrl* litigation. In total, the cost of the litigation notice campaign specifically was \$2,996,807.75. Of these costs, the vast majority - \$2,873,847 - represented the cost of the direct notice alone, including printing of the notice postcards, postage for the postcards, and the cost of sending email notices. Plaintiffs have not received any reimbursement from any settlement fund for this litigation expense to date.

7. The below table lists the total unreimbursed expenses for the litigation funds, expenses paid directly by Hagens Berman, and expenses associated with the litigation notice in *Moehrl*.

Expense Type	Total Amount
Litigation Funds	\$6,226,801.71
Hagens Berman Litigation Expenses	\$68,784.74
Moehrl Litigation Class Notice	\$2,996,807.75

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of September, 2024, at Seattle, Washington.

/s/   
 STEVE W. BERMAN

**Hagens Berman Sobol Shapiro LLP**  
**LODESTAR TOTALS - INCEPTION THROUGH AUGUST 31, 2024**

<b>ATTORNEY</b>	<b>STATUS</b>	<b>CURRENT HOURLY RATE</b>	<b>TOTAL HOURS</b>	<b>LODESTAR AT CURRENT RATES</b>
Steve Berman	Partner	\$1,350.00	397.90	\$537,165.00
Craig Spiegel	Partner	\$975.00	560.70	\$546,682.50
Rio Pierce	Partner	\$950.00	2665.70	\$2,532,415.00
Jeannie Evans	Partner	\$950.00	3664.70	\$3,481,465.00
Leonard Aragon	Partner	\$850.00	2.50	\$2,125.00
Dan Kurowski	Partner	\$800.00	4.70	\$3,760.00
Chris O'Hara	Partner	\$800.00	532.60	\$426,080.00
Ted Wojcik	Partner	\$750.00	318.20	\$238,650.00
Mark Vazquez	Partner	\$700.00	2.00	\$1,400.00
Karl Barth	Of Counsel	\$775.00	520.00	\$403,000.00
Nick Styant-Browne	Of Counsel	\$650.00	75.50	\$49,075.00
Shelby Smith	Of Counsel	\$650.00	188.20	\$122,330.00
Whitney Siehl	Associate	\$550.00	380.30	\$209,165.00
Jeff Lang	Staff Attorney	\$575.00	4871.40	\$2,801,055.00

Allan Lundsgaarde	Staff Attorney	\$500.00	259.20	\$129,600.00
Sophia Chao	Staff Attorney	\$500.00	24.90	\$12,450.00
Matthew Rovner	Staff Attorney	\$500.00	255.00	\$127,500.00
Jay Mitchell	Staff Attorney	\$500.00	1602.00	\$801,000.00
John Roeser	Contract Attorney	\$375.00	1629.00	\$610,875.00
Samuel Collin	Contract Attorney	\$375.00	648.00	\$243,000.00
Shelby Clark	Contract Attorney	\$375.00	1259.50	\$472,312.50
Tiffani Fox	Contract Attorney	\$350.00	200.00	\$70,000.00
Maureen Flanigan	Contract Attorney	\$350.00	233.90	\$81,865.00
Carrie Flexer	Paralegal	\$425.00	5.30	\$2,252.50
Megan Meyers	Paralegal	\$400.00	813.50	\$325,400.00
Brian Miller	Paralegal	\$400.00	208.10	\$83,240.00
Chavay Williams	Paralegal	\$400.00	20.20	\$8,080.00
Rob Haegele	Paralegal	\$400.00	0.40	\$160.00
Bill Stevens	Paralegal	\$400.00	17.70	\$7,080.00
Nicolle Huerta	Paralegal	\$400.00	14.00	\$5,600.00
Lisa Napoleon	Paralegal	\$400.00	1.20	\$480.00
Jeaneth Decena	Paralegal	\$350.00	56.00	\$19,600.00
Shelby Taylor	Paralegal	\$350.00	27.70	\$9,695.00

Radha Kerzan	Paralegal	\$350.00	68.10	\$23,835.00
Don Young	Paralegal	\$225.00	9.90	\$2,227.50
Chan Lovell	Paralegal Assistant	\$300.00	8.80	\$2,640.00
Noreen Andersen	Law Clerk	\$175.00	7.20	\$1,260.00
Hannah Song	Law Clerk	\$150.00	29.50	\$4,425.00
Nancy Duenez	Law Clerk	\$125.00	1.70	\$212.50
		<b>GRAND TOTAL</b>	<b>21585.20</b>	<b>\$14,399,157.50</b>

**Hagens Berman Sobol Shapiro LLP**  
**NON-LIT FUND EXPENSE TOTALS - INCEPTION THROUGH AUGUST 31, 2024**

CATEGORY	AMOUNT
Court Fees/Filing Fees	\$1,550.00
Online Services/Legal Research (LexisNexis/Westlaw/PACER)	\$16,009.09
Messenger/Process Service	\$2,995.20
Mediation Fees	\$17,500.00
Outside Copy Service	\$1,524.00
In-House Copying/Printing (\$0.25/per page)	\$16,037.75
Overnight Shipping	\$3,651.40
Airfare	\$5,889.43
Hotels	\$2,343.53
Meals	\$300.48
Ground Transportation/Parking	\$983.86
	<b>\$68,784.74</b>

# Exhibit 6

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY, and  
JEREMY KEEL, on behalf of themselves and  
all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF MARC M. SELTZER ON BEHALF OF SUSMAN GODFREY  
L.L.P. IN SUPPORT OF CLASS COUNSEL'S MOTION FOR ATTORNEY'S FEES,  
COSTS, EXPENSES AND SERVICE AWARDS**

I, Marc M. Seltzer, state under oath, as follows:

1. I am a partner at Susman Godfrey L.L.P. I am one of the attorneys for the *Moehrl, Gibson, and Umpa* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. In my February 29, 2024 declaration, *see* ECF No. 1392-5, I described the role my firm has played in this litigation, my professional background and the background of the principal attorneys working on this matter, and explained the calculation of our firm's attorneys' fees. That

work has been essential to the results of the *Moehrl* action, and the settlements achieved in the *Burnett, Gibson, and Umpa* matters.

3. In my February 29 declaration, my firm reported \$9,503,165 in lodestar in the *Moehrl* and *Burnett* actions. I also submitted an August 20, 2024 declaration with updated lodestar and costs incurred by my firm. In my August 20, 2024 declaration, my firm reported \$11,174,500 in lodestar in the *Moehrl, Burnett, Gibson, and Umpa* matters.

4. Since then, my firm has continued to work on the *Moehrl, Burnett, Gibson, and Umpa* matters. Among other things, my firm has drafted pleadings and discovery, negotiated case schedules and other procedural matters, and participated in settlement discussions and mediations with numerous defendants. This updated lodestar also includes time spent working on the pleadings and argument in the *In re Real Estate Commission* MDL.

5. Combined, my firm's total lodestar in all actions and updated through August 31, 2024, is \$11,586,300. All hourly rates are my firm's usual and customary rates for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSTITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Berry, Matthew R.	Partner	1179	\$1,100	\$1,296,900
Seltzer, Marc M.	Partner	1441	\$2,200	\$3,170,200
Sklaver, Steven G.	Partner	16	\$1,500	\$24,000
Short, Floyd	Partner	296	\$850	\$251,600
Franklin, Beatrice	Partner/Associate	2210	\$850	\$1,878,500
Pachman, Krysta K.	Partner/Associate	22	\$900	\$19,800
Aiken, Alex	Associate	3415	\$800	\$2,732,000
Macy, John	Associate	123	\$725	\$89,175
Davis II, Brandon	Staff Attorney	3481	\$450	\$1,566,450
Donofrio, Nicholas	Staff Attorney	305	\$300	\$91,500

Hayes, Michelle	Staff Attorney	789	\$425	\$335,325
Kaminsky, Alex	Staff Attorney	73	\$450	\$32,850
Dolan, John F.	Paralegal	280	\$350	\$98,000
	<b>TOTAL HOURS</b>	<b>13,630</b>	<b>TOTAL</b>	\$11,586,300

6. In my February 28, 2024 declaration, my firm reported \$90,544.83 in unreimbursed litigation expenses in the *Moehrl* and *Burnett* actions; in my August 20, 2024 declaration, my firm reported \$96,254.09 in unreimbursed litigation expenses in the *Moehrl*, *Burnett*, *Gibson*, and *Umpa* matters. Since that time, in addition to all of my firm's prior and current litigation fund contributions, my firm has incurred additional litigation expenses. These updated costs also include unreimbursed litigation expenses related to the *In re Real Estate Commission* MDL.

7. My firm's total unreimbursed litigation expenses in all actions and updated through August 31, 2024, is \$111,786.24.

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Articles, Books & Reports	\$332.97
Air Travel	\$11,712.34
Color Prints	\$2,214.00
Deposition Expenses	\$1,651.60
Expert Fees	\$51,747.62
Filing Fees	\$840.00
Ground Transportation (Taxis, car service)	\$2,874.17
Messenger/Delivery Services	\$681.04
Telephone & Calling Card Expenses	\$12.66
Hotels (Travel)	\$8,510.45

Meals	\$2,618.88
Mileage (Travel)	\$34.80
Miscellaneous Client Charges	\$150.00
Outside Computerized Document Charges	\$250.00
Outside Photocopy Services	\$12,873.71
Online Research Services	\$159.00
Process Server Fee	\$37.00
Court Document Alerts	\$686.20
Parking	\$336.00
In-House Postage Charges	\$13.05
B/W Prints	\$1,732.20
Research charges	\$11,241.35
Secretarial Overtime	\$834.40
Travel Expenses	\$12.00
Trial Transcripts	\$230.80
<b>TOTAL</b>	<b>\$111,786.24</b>

8. These expenses are the types of reasonable litigation expense customarily incurred by my firm. The litigation expenses incurred in prosecuting this case are reflected in the books and records of my firm. These books and records are prepared from expense vouchers and check records and are an accurate record of the expenses incurred.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of September 2024, at Los Angeles, California.

*/s/ Marc Seltzer*

\_\_\_\_\_  
MARC M. SELTZER

# Exhibit 7

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT, )  
HOLLEE ELLIS, FRANCES HARVEY )  
and JEREMY KEEL, on behalf of all others )  
similarly situated, )

Plaintiffs, )

v. )

Case No. 19-cv-00332-SRB

NATIONAL ASSOCIATION OF )  
REALTORS, et al., )

Defendants. )

DON GIBSON, LAUREN CRISS, )  
JOHN MEINERS, and DANIEL UMPA, )  
individually and on behalf of all others )  
similarly situated, )

Plaintiffs, )

v. )

Case No. 4:23-cv-00788-SRB  
[Consolidated with 4:23-cv-00945-SRB]

NATIONAL ASSOCIATION OF )  
REALTORS, et al., )

Defendants. )

**DECLARATION OF ROBERT A. BRAUN ON BEHALF OF COHEN MILSTEIN  
SELLERS & TOLL PLLC IN SUPPORT OF CLASS COUNSEL’S MOTION FOR  
ATTORNEY’S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Robert A. Braun, state under oath, as follows:

1. I am a partner at Cohen Milstein Sellers & Toll PLLC. I am one of the attorneys for the *Moehrl, Gibson, and Umpa* Plaintiffs and for the settlement classes in *Burnett*. I submit this declaration in support of Class Counsel’s motion for attorneys’ fees, costs, expenses, and service

awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. In my February 29, 2024 declaration, *see Burnett v. NAR*, 4:19-cv-00332 (W.D. Mo.), ECF No. 1392-6, I described the role my firm has played in the real estate commission litigation, my professional background, and the background of the principal attorneys working on this matter, and I explained the calculation of my firm’s attorneys’ fees. That work has been essential to the results of the *Moehrl* action, as well as the *Burnett*, *Gibson*, and *Umpa* matters.

3. In my February 29 declaration, my firm reported \$11,464,475 in lodestar in the *Moehrl* and *Burnett* actions. Since then, my firm has continued to work on the *Moehrl*, *Burnett*, *Gibson*, and *Umpa* matters. Among other things, my firm has drafted pleadings and discovery, negotiated case schedules and other procedural matters, and participated in settlement discussions and mediations with numerous defendants.

4. Combined, my firm’s total lodestar in all actions and updated through August 31, 2024, is \$13,023,267.50. Cohen Milstein’s lodestar is calculated based on the firm’s current hourly rates. All hourly rates are my firm’s usual and customary rates, for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSTITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Brown, Benjamin, D.	Partner	1253.25	\$1,125.00	\$1,409,906.25
Braun, Robert	Partner	5,871.75	\$850.00	\$4,990,987.50
Pierson, Kit, A.	Partner	846	\$1,150.00	\$972,900.00
Silverman, Daniel	Partner	1068.75	\$875.00	\$935,156.25
Small, Daniel	Partner	657.25	\$1,240.00	\$814,990.00
Farah, George, F.	Partner	365.75	\$675.00	\$246,881.25
Gilden, Carol, V.	Partner	11.5	\$1,240.00	\$14,260.00
Johnson, Brent	Partner	29.5	\$1,030.00	\$30,385.00
Deich, Alison	Partner	58.75	\$785.00	\$46,118.75
Chingcuanco, Leonardo	Associate	982.5	\$680.00	\$668,100.00
Merold, Sabrina	Associate	624.25	\$595.00	\$371,428.75
Elgart, Courtney	Associate	130.75	\$420.00	\$54,915.00
Jaffe-Geffner, Nina	Associate	30	\$485.00	\$14,550.00
Gifford, Daniel	Associate	19.75	\$595.00	\$11,751.25

Uganbayar, Boloroo	Associate	66.5	\$380.00	\$25,270.00
Bracken, John, A.	Discovery Counsel	2516.25	\$595.00	\$1,497,168.75
Ballentine, Stephen	Legal Fellow	20.5	\$385.00	\$7,892.50
Clarke, Suzanne	Investigator	275.75	\$645.00	\$177,858.75
Clayton, Jay	Paralegal	48.5	\$300.00	\$14,550.00
Dickstein, Nathaniel	Paralegal	39.5	\$335.00	\$13,232.50
Vike, Marit	Paralegal	901	\$335.00	\$301,835.00
Miller, Brooke A.	Paralegal	26	\$380.00	\$9,880.00
Selzer, Rachel	Paralegal	33	\$335.00	\$11,055.00
McBride, Harrison	Paralegal	991.5	\$380.00	\$376,770.00
Markos, Sarah	Paralegal	15.5	\$350.00	\$5,425.00
	<b>TOTAL HOURS</b>	16,883.75	<b>TOTAL</b>	\$13,023,267.50

5. In my February 28, 2024 declaration, my firm reported \$101,755.13 in unreimbursed litigation expenses in the *Moehrl* and *Burnett* actions. In my August 20, 2024 declaration, my firm reported \$128,723.41 in unreimbursed litigation expenses in the *Moehrl*, *Burnett*, *Gibson*, and *Umpa* matters. Since that time, in addition to litigation fund contributions, Cohen Milstein has expended through August 31, 2024 an additional \$35,225.22 in unreimbursed litigation expenses in all actions. That amount includes \$33,965.91 in court-reporter expenses that were deferred until the conclusion of the *Moehrl* and *Burnett* litigations. In total, my firm has expenses of \$163,948.63 in the actions, apart from the contributions it has made to the litigation funds. These are the type of reasonable expenses customarily billed by my firm, and include such costs as expert expenses, computerized research and other services, and coach air travel. These expenses are itemized as follows:

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Copy & Print	\$160.70
Court Fees	\$2,280.00
Document Storage, Production & ESI	\$0.00
Depositions	\$40,928.26
Experts & Consultants	\$488.00
Mediation	\$0.00
Miscellaneous	\$2,274.53
Postage	\$1,241.72
Process Service	\$7,759.50

Records & Transcripts	\$992.05
Research	\$59,081.64
Travel & Meals	\$48,742.23
<b>TOTAL</b>	<b>\$163,948.63</b>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 11th day of September, 2024, at Washington, D.C.

/s/ Robert A. Braun  
Robert A. Braun

# Exhibit 8

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY,  
and JEREMY KEEL, on behalf of  
themselves and all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF DANIEL C. HEDLUND ON BEHALF OF  
GUSTAFSON GLUEK PLLC IN SUPPORT OF CLASS COUNSEL'S MOTION  
FOR ATTORNEY'S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Daniel C. Hedlund, state under oath, as follows:

1. I am a partner at Gustafson Gluek PLLC. I am one of the attorneys for the *Moehrl* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. During the course of this litigation, my firm has been involved in various activities on behalf of the Plaintiffs, including the following:

3. Investigation of the case and preparation of the complaints;
4. Communications with client;
5. Conferences with Lead Counsel regarding case status and strategy;

6. Conduct legal and factual research regarding class certification motion.

7. All attorneys and paralegals and other support staff at my firm were instructed to keep contemporaneous time records reflecting their time spent on the case. The schedule below reports the time spent by my firm's attorneys, paralegals and other support staff from inception until August 31, 2024. This submission does not include time relating to this motion. All hourly rates are my firm's usual and customary rates, for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSTITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Daniel C. Hedlund	Partner	21.25	\$1,100.00	\$23,375.00
Jason S. Kilene	Partner	22.75	\$1,000.00	\$22,750.00
Michelle J. Looby	Partner	5.00	\$975.00	\$4,875.00
Daniel J. Nordin	Partner	3.25	\$800.00	\$2,600.00
Kaitlyn L. Dennis	Associate	49.75	\$700.00	\$34,825.00
Jamie L. Holzer	Paralegal	17.75	\$350.00	\$6,212.50
Diana Jakubauskiene	Paralegal	3.25	\$350.00	\$1,137.50
	<b>TOTAL HOURS</b>	<b>123.00</b>	<b>TOTAL</b>	<b>\$95,775.00</b>

8. The schedule below reports a total of \$542.14 in unreimbursed expenses that my firm incurred, apart from the contributions it has made to the litigation funds.

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Copy & Print	\$
Court Fees	\$450.00
Document Storage, Production & ESI	\$
Depositions	\$
Experts & Consultants	\$
Mediation	\$
Miscellaneous – Long Distance	\$1.05
Postage	\$
Process Service	\$
Records & Transcripts	\$
Research	\$91.09
Travel & Meals	\$
<b>TOTAL</b>	<b>\$542.14</b>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 12th day of September, 2024, at Minneapolis, Minnesota.

/s/ Daniel C. Hedlund  
DANIEL C. HEDLUND

# Exhibit 9

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY,  
and JEREMY KEEL, on behalf of  
themselves and all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF GEORGE FARAH ON BEHALF OF HANDLEY FARAH &  
ANDERSON PLLC IN SUPPORT OF CLASS COUNSEL'S MOTION FOR  
ATTORNEY'S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, George F. Farah, state under oath, as follows:

1. I am a partner at Handley Farah & Anderson PLLC. I am one of the attorneys for the *Moehrl* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. During the course of this litigation, my firm has been involved in various activities on behalf of the Plaintiffs, including the following:

- Investigation of the case;
- Drafting of the complaints;
- Opposing motions to dismiss;

- Drafting discovery requests to Defendants;
- Responding to Defendant discovery requests directed to class representatives;
- Collecting, reviewing, and producing document discovery for class representatives;
- Defending depositions of class representatives;
- Assisting with preparation of expert reports;
- Defending depositions of experts.

3. All attorneys and paralegals and other support staff at my firm were instructed to keep contemporaneous time records reflecting their time spent on the case. The schedule below reports the time spent by my firm’s attorneys, paralegals and other support staff from inception until August 31, 2024. This submission does not include time relating to this motion. All hourly rates are my firm’s usual and customary rates, for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSTITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
George Farah	Partner	638.1	\$1057	\$674,471.70
William Anderson	Partner	145.1	\$1057	\$153,370.70
Matthew Handley	Partner	5.7	\$1057	\$6,024.9
Nicholas Jackson	Senior Associate	277.4	\$777	\$215,539.80
Rebecca Chang	Senior Associate	230	\$777	\$178,710
Rachel Nadas	Senior Associate	3.5	\$777	\$2,719.50
Marth Guarnieri	Senior Associate	2.1	\$777	\$1,631.70
Stephen Pearson	Associate	78.1	\$508	\$39,674.80
Simon Wiener	Associate	1.6	\$538	\$860.80
Fern Sarpy	Staff Attorney	0.8	\$590	\$472
Jonathan Abetti	Investigator	913.1	\$540	\$493,074
Anthony Rojas	Paralegal	29.8	\$315	\$9,387
	<b>TOTAL HOURS</b>		<b>TOTAL</b>	\$1,775,936.90

4. The schedule below reports a total of \$7,893.50 in unreimbursed expenses that my firm incurred, apart from the contributions it has made to the litigation funds.

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Copy & Print	
Court Fees	\$750.00
Document Storage, Production & ESI	
Depositions	\$576.64
Experts & Consultants	
Mediation	
Miscellaneous	\$62.89
Postage	
Process Service	\$1,955.00
Records & Transcripts	
Research	\$1,195.43
Travel & Meals	\$3,353.54
<b>TOTAL</b>	<b>\$7,893.50</b>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of September, 2024, at New York, NY.

*/s/ George F. Farah*  
 \_\_\_\_\_  
 George F. Farah

# Exhibit 10

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY,  
and JEREMY KEEL, on behalf of  
themselves and all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF BENJAMIN D. ELGA ON BEHALF OF JUSTICE CATALYST  
LAW IN SUPPORT OF CLASS COUNSEL'S MOTION FOR ATTORNEY'S FEES,  
COSTS, EXPENSES AND SERVICE AWARDS**

I, Benjamin D. Elga, state under oath, as follows:

1. I am Executive Director of Justice Catalyst Law, Inc. I am one of the attorneys for the *Moehrl* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. During the course of this litigation, my firm has been involved in various activities on behalf of the Plaintiffs, including the following:

- Investigation of the case, including extensive strategic discussion and analysis of national conduct;
- Conducted survey of economic literature on the residential real estate market;

- Consultation with economic and subject matter experts as to case;
- Preparation of the complaints;
- Conducted numerous witness interviews through the investigation and pendency of the case;
- Provision of strategic input and factual background at meetings throughout the case.

3. All attorneys and paralegals and other support staff at my firm were instructed to keep contemporaneous time records reflecting their time spent on the case, and did so. The schedule below reports the time spent by my firm’s attorneys, paralegals and other support staff from inception until August 31, 2024. This submission does not include time relating to this motion. All hourly rates are my firm’s usual and customary rates, for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Elga, Benjamin	Executive Director	322.5	780.00	\$251,550.00
Shearer, Brian	Legal Director (former)	222.2	695.00	\$154,429.00
Herold, Janet	Legal Director (current)	2	1260.00	\$2520.00
Briskin, Craig	Senior Counsel	46.6	945.00	\$44,037.00
Iachán, Melissa	Staff Attorney	5.3	740.00	\$3922.00
Freeman, Emma	Associate	10.6	609.00	\$6455.40
Dismore, Laura	Legal Fellow	14.2	470.00	\$6674.00
Farley, Rose	Legal Investigator	2.1	220.00	\$462.00
Rahmoune, Jessica	Paralegal	6.5	220.00	\$1430.00
Class, Jessenia	Paralegal	30	220.00	\$6600.00
	<b>TOTAL HOURS</b>	<b>662.6</b>	<b>TOTAL</b>	<b>\$478,079.40</b>

4. The schedule below reports a total of \$0 in unreimbursed expenses that my firm incurred.

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Copy & Print	\$

Court Fees	\$
Document Storage, Production & ESI	\$
Depositions	\$
Experts & Consultants	\$
Mediation	\$
Miscellaneous	\$
Postage	\$
Process Service	\$
Records & Transcripts	\$
Research	\$
Travel & Meals	\$
<b>TOTAL</b>	<b>\$</b>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 12th day of September, 2024, at New York, New York.

/s/ Benjamin D. Elga  
Benjamin D. Elga

# Exhibit 11

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY,  
and JEREMY KEEL, on behalf of  
themselves and all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF VILDAN A. TESKE ON BEHALF OF TESKE LAW PLLC (F/K/A  
TESKE KATZ, PLLP) IN SUPPORT OF CLASS COUNSEL'S MOTION FOR  
ATTORNEY'S FEES, COSTS, EXPENSES AND SERVICE AWARDS**

I, Vildan A. Teske, state under oath, as follows:

1. I am the founder/owner of Teske Law PLLC, formerly known as Teske Katz, PLLP.

I am one of the attorneys for the *Moehrl* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. During the course of this litigation, my firm has been involved in various activities on behalf of the Plaintiffs, including the following:

- Extensive pre-suit investigation of the industry, its practices, the companies and organizations which are main actors within the market;

- Identifying and analyzing specific practices and violations of the law in preparation for formulating case strategy;
- Contact with potential class representatives; identifying and selecting the appropriate class representative;
- Gathering all relevant information as to the class representative's transactions;
- Researching relevant law and potential causes of action to plead;
- Identifying and researching potential class counsel and plaintiff's side antitrust firms to represent the class;
- Preparation of the complaints and originating the *Moehrl* class action;
- Assisting with drafting of discovery requests to Defendants, determining information to request;
- Staying abreast of developments in the industry in order to assist lead counsel with strategy;
- Responding to Defendant discovery requests directed to class representatives;
- Preparing class representative for deposition;
- Collecting, reviewing, and producing document discovery for class representative;
- Continuing throughout the litigation to collect, review and provide analysis to lead counsel regarding ongoing business practices in the brokerage industry that might impact the case;
- Continuing throughout the litigation to collect, review and provide analysis to lead counsel regarding forms and communications in the brokerage industry that might impact the case;

- Continuing throughout the litigation to collect, review and provide analysis to lead counsel regarding consumer white papers, media reports, and other similar cases in the brokerage industry that might impact the case;
- Participating in litigation strategy discussions and decisions at various points in the litigation;
- Ongoing communications with class representative and keeping him abreast of the litigation;
- Provide analysis to lead counsel regarding potential, and eventual, settlement terms and impact of same;
- Communications and interviews with the media and members of the public (including class members) about the settlement terms and impact of same; and,
- Prepare for and participate in various public-facing events and seminars about the specific terms of the settlement and agreed upon changes in industry practices.

3. All attorneys and paralegals and other support staff at my firm were instructed to keep contemporaneous time records reflecting their time spent on the case. The schedule below reports the time spent by my firm’s attorneys and paralegal from inception until August 31, 2024. This submission does not include time relating to this motion. All hourly rates are my firm’s usual and customary rates, for this and other similar matters as of August 31, 2024.

<b>TIMEKEEPER</b>	<b>POSITION</b>	<b>HOURS</b>	<b>RATE</b>	<b>TOTAL</b>
Vildan Teske	Owner/Partner	221.25	\$845.00	\$186,956.25
Marisa Katz	Of Counsel (and Former Partner)	215.75	\$700.00	\$151,025.00
Doug Miller	Of Counsel	918	\$895.00	\$821,610.00
Cassandra Ely	Paralegal	39	\$225.00	\$8,775.00
	<b>TOTAL HOURS</b>	<b>1,394</b>	<b>TOTAL</b>	<b>\$1,168,366.25</b>

4. The schedule below reports a total of \$2309.92 in unreimbursed expenses that my firm incurred, apart from the contributions it has made to the litigation funds.

<b>ACTIVITY</b>	<b>TOTAL COST</b>
Court Fees	\$300
Miscellaneous	\$244
Research	\$1765.92
<b>TOTAL</b>	<b>\$2309.92</b>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of September, 2024, at Minneapolis, Minnesota.

/s/ Vildan Teske  
Vildan A. Teske

# Exhibit 12

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY,  
and JEREMY KEEL, on behalf of  
themselves and all others similarly situated,

Plaintiffs,

v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**DECLARATION OF RUSSELL E. MARSH ON BEHALF OF WRIGHT MARSH &  
LEVY IN SUPPORT OF CLASS COUNSEL'S MOTION FOR  
COSTS, EXPENSES AND SERVICE AWARDS**

I, Russell E. Marsh, state under oath, as follows:

1. I am the managing partner at Wright Marsh & Levy. I am one of the attorneys for the *Moehrl* Plaintiffs. I submit this declaration in support of Class Counsel's motion for attorney's fees, costs, expenses, and service awards. I have full knowledge of the matters stated herein and would testify to these facts if called upon.

2. During the course of this litigation, my firm has been involved in various activities on behalf of the Plaintiffs, including the following:

- Investigation of the case and preparation of the complaints;
- Interviews of and collection of documents from industry participants regarding industry practices and proof thereof;



I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of September, 2024, at Las Vegas, Nevada.

/s/ Russell E. Marsh  
RUSSELL E. MARSH

# Exhibit 13

**IN THE UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF MISSOURI  
WESTERN DIVISION**

RHONDA BURNETT, JEROD BREIT,  
HOLLEE ELLIS, FRANCES HARVEY, and  
JEREMY KEEL, on behalf of themselves and  
all others similarly situated,

Plaintiffs,  
v.

THE NATIONAL ASSOCIATION OF  
REALTORS, REALOGY HOLDINGS  
CORP., HOMESERVICES OF AMERICA,  
INC., BHH AFFILIATES, LLC, HSF  
AFFILIATES, LLC, RE/MAX LLC, and  
KELLER WILLIAMS REALTY, INC.,

Defendants.

Case No. 19-CV-00332-SRB

**Declaration of Dr. Nicholas Economides Concerning the Proposed Settlement  
with the National Association of Realtors**

September 13, 2024

1. I am Nicholas Economides. I am Professor of Economics at the Stern School of Business of New York University, located at 44 West 4th Street, New York, NY 10012.

2. I received a B.Sc. in mathematical economics (first-class honors) from the London School of Economics in 1976, an M.A. in economics from the University of California at Berkeley in 1979, and a Ph.D. in economics from the University of California at Berkeley in 1981.

3. From 1981 to 1988, I was assistant and then associate professor of economics at Columbia University. From 1988 to 1990, I was associate professor of economics at Stanford University. I have taught at the Stern School of Business of New York University since 1990. During the academic year 1996–1997, in January 2001 to August 2001, and in January 2004 to August 2004, I was visiting professor at Stanford University, where I am also currently visiting until December 2024. Between June 2007 and December 2007, from January 2011 to August 2011, from June 2012 to August 2014, and from January 2017 to August 2017 I was a visiting professor at the Haas School of Business at the University of California at Berkeley. In academic year 1997-1998 I was a visiting scholar at the Federal Reserve Bank of New York.

4. I specialize in industrial organization and antitrust. I have published more than 100 research papers in the areas of industrial organization, microeconomics, antitrust, network economics, finance, and telecommunications policy, and I have given numerous seminar presentations at academic and government institutions and conferences. I have published academic research articles in the *Antitrust Bulletin*, the *Antitrust Law Journal*, the *American Economic Review*, the *International Economic Review*, the *International Journal of Industrial Organization*, the *Journal of Competition Law and Economics*, the *Journal of Economic Theory*, the *Journal of Industrial Economics*, the *Journal of Law and Economics*, and the *RAND Journal of Economics*, among others. I am editor of the *Journal of Economics and Management Strategy*, a leading journal in Industrial Organization, the *Journal of Competition Law and Economics*, a leading journal on Antitrust, as well as other journals. Previously, I was editor of the *International Journal of Industrial Organization*, another leading journal in Industrial Organization, for seven years. I teach graduate (M.B.A. and Ph.D.) courses in antitrust, industrial organization, microeconomics, and network industries and platforms. A copy of my curriculum vitae is attached as Attachment A.

5. In the past, I have prepared reports and affidavits, submitted testimony, and been deposed. A list of cases over the past four years in which I provided trial or deposition testimony is in Attachment B. I previously submitted an expert class certification report in *Moehrl v. National Association of Realtors* on February 23, 2022, a corrected version of that same report on March 8, 2022,<sup>1</sup> an expert rebuttal class certification report on August 22, 2022,<sup>2</sup> an expert merits report on March 23, 2023,<sup>3</sup> and an expert merits rebuttal report on August 14, 2023.<sup>4</sup>

6. I am being compensated at an hourly rate of \$1250 and my compensation is not contingent on the outcome of this proceeding. I reserve the right to modify or supplement my opinion as additional information becomes available.

7. I have been asked to consider the Settlement Agreement entered into between Plaintiffs Rhonda Burnett et al. and Christopher Moehrl et al., and Defendants National Association of Realtors, Realogy Holdings Corp., HomeServices of America, Inc., BHH Affiliates, LLC, HSF Affiliates, LLC, the Long & Foster Companies, Inc., Re/MAX, LLC, and Keller Williams Realty, Inc. and opine on the potential value to U.S. home sellers and buyers of the injunctive relief included in this settlement agreement.

8. I understand that the injunctive relief in this settlement agreement includes, but is not limited to, the following elements:

- Removing any requirement to offer compensation to buyer brokers or to make such an offer blanket, unconditional, or unilateral (whether required by NAR or by MLSs)
- Prohibiting offers of compensation to buyer brokers through MLSs (including removing relevant fields from MLS listings and databases)
- Requiring buyer brokers to have written agreements with buyers they represent, specifying how much brokers will be paid and how payment will be determined, and prohibiting open-ended agreements, including those depending on seller offers of compensation to buyer brokers

---

<sup>1</sup> Expert Class Certification Report of Dr. Nicholas Economides, February 23, 2022 [Corrected: March 8, 2022] (*hereinafter* “Economides Class Report”). Unless otherwise specified, all references are to the corrected version of that report.

<sup>2</sup> Expert Class Certification Rebuttal Report of Dr. Nicholas Economides, August 22, 2022 (*hereinafter* “Economides Class Rebuttal Report”).

<sup>3</sup> Expert Merits Report of Dr. Nicholas Economides, March 23, 2023 (*hereinafter* “Economides Merits Report”).

<sup>4</sup> Expert Merits Rebuttal Report of Dr. Nicholas Economides, August 17, 2023 (*hereinafter* “Economides Merits Rebuttal Report”).

- Prohibiting brokers from representing their services to clients as free or no-cost, unless they will receive no compensation from any source for their services
- Requiring seller brokers to conspicuously disclose to, and obtain agreement from sellers for, any payment made or offered to buyer brokers or other buyer representatives<sup>5</sup>

9. Jointly, this injunctive relief will have three important effects. First, it will greatly reduce the incentives of buyer brokers to steer buyers towards properties offering high buyer-broker compensation. Previously, the threat of steering had put strong pressure on sellers to protect themselves against such steering by offering (through seller brokers) market-prevailing levels of compensation to buyer brokers. In the absence of blanket offers of buyer-broker compensation through the MLS, this pressure will be significantly reduced.

10. Second, this injunctive relief will introduce an incentive for the buyer to limit their buyer broker's compensation, to the extent buyers choose to hire a buyer broker at all. Previously, because almost all sellers offered blanket compensation at market-prevailing levels (for reasons described in the prior paragraph) buyers had little or no incentive to negotiate buyer broker compensation, or for that matter, to save money by forgoing a buyer broker altogether. As explained above, I understand that this injunctive relief includes requiring buyer brokers and buyers to sign agreements specifying buyer broker compensation ahead of time, and thus explicitly and clearly commits the buyer to pay the agreed-to buyer broker compensation regardless of whether compensation is included by the seller or seller broker as part of the sales negotiation. Thus, buyers have an incentive to limit buyer broker compensation or to seek other alternatives.

11. Third, while buyers may still request buyer-broker compensation as part of the sales negotiation, in the absence of blanket, unilateral offers of compensation by sellers or seller brokers, buyers' requests for broker compensation can be made in the context of their offers of purchase, allowing sellers to weigh different offers, including offers without requests for compensation. If the seller chooses to pay compensation to the buyer broker, this competitive context reinforces buyers' incentive to limit the compensation of their buyer broker, while potentially allowing sellers to avoid compensating buyer brokers entirely.

---

<sup>5</sup> For simplicity, subsequent references to seller offers of compensation to buyer brokers include those made directly by the seller or by the seller through the seller broker.

12. Real-world outcomes in the yardstick countries identified and discussed in my expert reports show the effects of significantly reducing buyer-broker steering incentives and incentivizing buyers to limit buyer broker compensation. In Australia, the Netherlands, and the United Kingdom, sellers do not make blanket offers of compensation to buyer brokers, and buyers are responsible for paying their own brokers (when they retain them at all).<sup>6</sup> As a result, buyer brokers will be incentivized to compete to offer higher quality services for lower prices—in fact, as I showed in my previous expert reports, substantially lower prices than those paid to buyer brokers in the U.S. during the class period (an average of 1.55% of the sales transaction amount in the yardstick countries in the rare circumstance when buyer brokers were used, as compared to 2.78% in the 20 Covered MLSs at issue in the *Moehrl* case in the U.S.).<sup>7</sup> While under the injunctive relief, sellers in the U.S. may still agree to compensate buyer brokers as part of the sales negotiation, and may be particularly likely to do so in the short run following the introduction of these injunctive relief measures, the injunctive relief clearly represents a significant shift toward the competitive environment in the yardstick countries, where buyers have a robust incentive to limit buyer broker compensation.

13. Because of the volume of housing transactions in the U.S. and the high dollar amount of each transaction, any reduction in the average commission rate paid by sellers to buyer brokers constitutes a substantial aggregate decrease in the cost of housing transactions.<sup>8</sup> The National Association of REALTORS® (“NAR”) regularly prepares a forecast of the number of U.S. home sales in the next two years, and of their median sales price.<sup>9</sup> NAR’s forecast as of June 2024 indicates that the estimated number of home sales in the U.S. in 2025 will be 4.92 million existing homes and 0.81 million newly constructed homes. They further estimate that the median selling price for those existing homes will be \$412,000 and for those new homes will be \$441,300. Multiplying NAR’s projected quantities of homes sold by the median selling prices for those homes indicates the total projected transaction value for existing homes is \$2.0 trillion and for new homes is \$0.4 trillion, for a total of \$2.4 trillion. Because the median home sale price is lower than the mean (or

---

<sup>6</sup> See Economides Class Report (Redacted) ¶¶35, ¶39, and ¶43.

<sup>7</sup> See Economides Class Report (Redacted) ¶¶93-94.

<sup>8</sup> Note also that, in the yardstick countries discussed in my expert reports (Australia, the Netherlands, and the United Kingdom) where buyer brokers were used less frequently and paid much lower commission rates, this was not offset by higher commission rates paid to seller brokers. In fact, in each of these countries, seller brokers were not compensated more than in the U.S. and in the Netherlands and the United Kingdom they were compensated substantially less. See Economides Class Report (Redacted), ¶¶76-78.

<sup>9</sup> NAR, “Economic and Housing Market Outlook as of June 2024,” available at <https://cdn.nar.realtor/sites/default/files/documents/forecast-q2-2024-us-economic-outlook-06-27-2024.pdf>.

average) home price,<sup>10</sup> this represents a conservative (low) estimate of the total transaction value.

**Table 1: Estimates of Total Sales Transaction Value in 2025 for Existing and New Homes**

	<b>Existing Homes</b>	<b>New Homes</b>	<b>Total</b>
Estimated Number of Homes Sold	4.92 Million	0.81 Million	5.73 Million
Estimated Median Home Price	\$412,000	\$441,300	-
Estimated Total Transaction Value	\$2.0 Trillion	\$0.4 Trillion	\$2.4 Trillion
Estimated Total Subject to Buyer Broker Commission	\$1.8 Trillion	\$0.3 Trillion	\$2.1 Trillion
Estimated Total BB Commission Paid at 2023 U.S. Average (2.66%)	\$48 Billion	\$8 Billion	\$56 Billion

14. Of these transactions, NAR’s “2023 Profile of Home Buyers and Sellers” reports that 89% of home buyers used a broker when purchasing their home in 2023.<sup>11</sup> If this level were to remain the same in 2025, this would indicate that a buyer broker commission would be paid on approximately \$2.1 trillion worth of transactions (that is, 89% of \$2.4 trillion). For context, based on public estimates of pre-settlement (2023) average buyer broker commission rates in the U.S. of 2.66%<sup>12</sup> this indicates that NAR’s projections of 2025 U.S. home sales would result in total

<sup>10</sup> This can be seen by comparing historical data on mean vs. median home prices collected by the Federal Reserve Bank of St. Louis. For example, the mean price of a home sold in Q2 of 2024 was \$501,700, while the median price in the same period was \$412,300 (available at <https://fred.stlouisfed.org/series/MSPUS> and <https://fred.stlouisfed.org/series/ASPUS>). This is because the distribution of home prices includes a long “right tail” of homes priced in the millions, while on the low side a home’s price is generally bounded at zero.

<sup>11</sup> NAR, “2023 Profile of Home Buyers and Sellers,” p. 7 (available at <https://www.nar.realtor/sites/default/files/documents/2023-profile-of-home-buyers-and-sellers-highlights-11-13-2023.pdf>).

<sup>12</sup> The real estate company Redfin tracks the average commission rate paid to buyer brokers. Redfin reports that commission rates paid to buyer brokers were an average of 2.66% in 2023, before the settlement was announced. See Redfin, “The Typical Buyer’s Agent Earns 2.55% in Commission, a Rate That Has Declined Since the NAR Settlement Was Announced in March,” August 2, 2024 (available at <https://www.redfin.com/news/buyers-agent-commission-july-2024/>).

commissions paid to buyer brokers of approximately \$56 billion in 2025, absent the injunctive relief.

15. The full effect of the injunctive relief on housing market outcomes (including buyer broker commission rates and usage) will likely take several years to unfold. In particular, because housing transactions are an infrequent occurrence in most home buyers' and sellers' experience, it may take time for all parties to the transaction to understand their options and for a new equilibrium to be established. Sellers will take time to understand how best to respond to buyer requests for buyer broker compensation, given the reduced risk of steering by buyer brokers. Buyers will take time to understand how such requests affect the chances of their offers being accepted by sellers, and then subsequently take time to incorporate this understanding into their decisions over whether to retain a buyer broker at all and in their price negotiations with buyer brokers. Brokers will also take time to adjust their practices and expectations to these new considerations, and it will take time for discount brokers to enter the market. Finally, it will take time for all of these considerations to result in new market prices, and for these new prices to lead to improvements in broker efficiency (and the exit of less efficient or less motivated brokers).

16. Although the effects of the injunctive relief may be thus delayed, even preliminary, relatively small decreases in buyer broker commission rates substantially lower the overall cost of housing transactions. For example, even small reductions from pre-settlement (2023) buyer broker commission rates (approximately 2.66% of transaction value) in the direction of the market outcomes in the yardstick countries (approximately 1.55% of transaction value) would substantially lower the overall cost of housing transactions. Table 2 below shows that for every shift of 0.1% in the average commission rate (e.g., from 2.66% to 2.56%) the total commission paid would be lowered by \$2.1 billion.

**Table 2: Estimates of Commission Savings in 2025 for Certain Decreases in Buyer Broker Commission Rates**

	<b>Total</b>
Estimated Total Subject to Buyer Broker Commission	\$2.1 Trillion
Commission Savings for a Decrease of 0.1% in Commission Rate	\$2.1 Billion
Commission Savings for a Decrease of 0.5% in Commission Rate	\$10.5 Billion

17. This estimate of the decrease in the cost of housing transactions is extremely conservative, because it does not account for the possibility that many buyers (if not all or nearly all over time) will simply choose not to use a buyer broker. As explained in my expert reports, in the yardstick countries buyer brokers are only used by buyers in 5% to 20% of transactions.<sup>13</sup> For such transactions, the cost savings would be even greater. Table 3 below shows the impact of decreases in buyer broker usage on commissions paid, utilizing the 2.66% pre-settlement (2023) average U.S. buyer broker commission rate, of even relatively small decreases in buyer broker utilization.<sup>14</sup> This impact would be in addition to the cost savings from transactions where some buyers continued to use buyer brokers but paid lower rates.

**Table 3: 2025 Estimates of Commission Savings for Certain Decreases in Buyer Broker Usage Rates, Based on Average Commission of 2.66%**

	<b>Total</b>
Estimated Total BB Commission Paid at 2023 Rate (2.66%) if 89% of Buyers Use BBs	\$56 Billion
Commission Savings for a Decrease of 1% in BB Usage Rate, from 89% to 88%	\$0.6 Billion
Commission Savings for a Decrease of 5% in BB Usage Rate, from 89% to 84%	\$3.2 Billion
Commission Savings for a Decrease of 10% in BB Usage Rate, from 89% to 79%	\$6.3 Billion

18. Finally, the benefits of the injunctive relief will accrue to both buyers and sellers. Buyers and sellers will collectively pay lower costs to complete housing transactions because of lower commission rates. Additionally, under the injunctive relief, a seller who does not wish to compensate buyer brokers will have the freedom

<sup>13</sup> See Economides Merits Report ¶¶60, ¶64, and ¶68.

<sup>14</sup> The value of this effect will vary depending upon both what commission rates would have been absent the injunctive relief, and depending upon the extent to which commission rates are lowered by the injunctive relief. Generally, all else equal, a higher buyer broker commission rate absent the injunctive relief would result in greater commission savings from reduced buyer broker utilization. Conversely, a greater reduction in buyer broker commission rates as a result of the injunctive relief would result in comparatively lower commission savings resulting from a reduction in buyer-broker utilization.

to do so without the fear that buyer brokers will steer buyers away from that seller's home. And a buyer who does not need the services of a buyer broker will be able to forgo utilizing one and thereby either directly benefit by avoiding having to pay for a buyer broker, or by being able to make his/her purchase offer more attractive by not including a request for the seller to compensate their buyer broker.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information, and belief. Executed on September 13, 2024, at San Francisco, California.

A handwritten signature in black ink, appearing to read 'N. Economides', with a long horizontal flourish extending to the right.

Nicholas Economides